

THE

**Publishers' Weekly**  
MEDICAL RECEIVED  
FEB 29 1916  
UNIV. OF MICH.  
LIBRARY  
THE AMERICAN  
BOOK TRADE JOURNAL

WITH WHICH IS INCORPORATED

**The American Literary Gazette and Publishers' Circular.**

[ESTABLISHED 1852.]

Published by the R. R. BOWKER COMPANY. R. R. BOWKER, *President and Treasurer*, FREMONT RIDER, *Secretary*.

PUBLICATION OFFICE, 241 WEST 37TH STREET, NEW YORK

Entered at the Post Office at New York, N. Y., as second-class matter

VOL. LXXXIX., No. 9 NEW YORK, February 26, 1916 WHOLE No. 2299

**Another Success by the Author of the  
Famous Pollyanna Glad Books**

Trade Mark

Trade Mark

From  
Page's  
List

# SIX STAR RANCH

**5th Printing — the 3d since Jan. 1st !!!**

SIX STAR RANCH is a charming story in the author's best vein of a dear little Texas girl who plays "the glad game," made famous by POLLYANNA, and plays it with a charm which will put her on the same pinnacle side by side with POLLYANNA. "The vivid realism and naturalness of the story exemplifies the author's rare skill in reflecting the joyous spirit and enthusiastic temperament characteristic of unspoiled American girlhood."—*Philadelphia North American*.

*Bound uniform with the POLLYANNA books in silk cloth,  
decorative jacket, net \$1.25*

**BETTER WATCH YOUR STOCK!**

Published  
by

**The Page Company**

53 Beacon St.  
Boston

# **WE WANT ONE**

live agent in each city to handle subscriptions to **INFORMATION**, the new Digest of Current Events. This magazine is an orderly Service, including monthly, quarterly and annual issues, designed for exact reference and for broad information on every important event of the day and the movements of current history. It has a strong appeal to teachers, editors, students and other men and women who pride themselves on keeping intelligently posted on the real news and progress of the world.

# **EXCLUSIVE**

agencies will be given to dealers who know how to push a subscription campaign in their territory. Send for specimen copies and terms of our offer.

---

**R. R. BOWKER COMPANY**

PUBLISHERS OF INFORMATION

241 West 37th Street

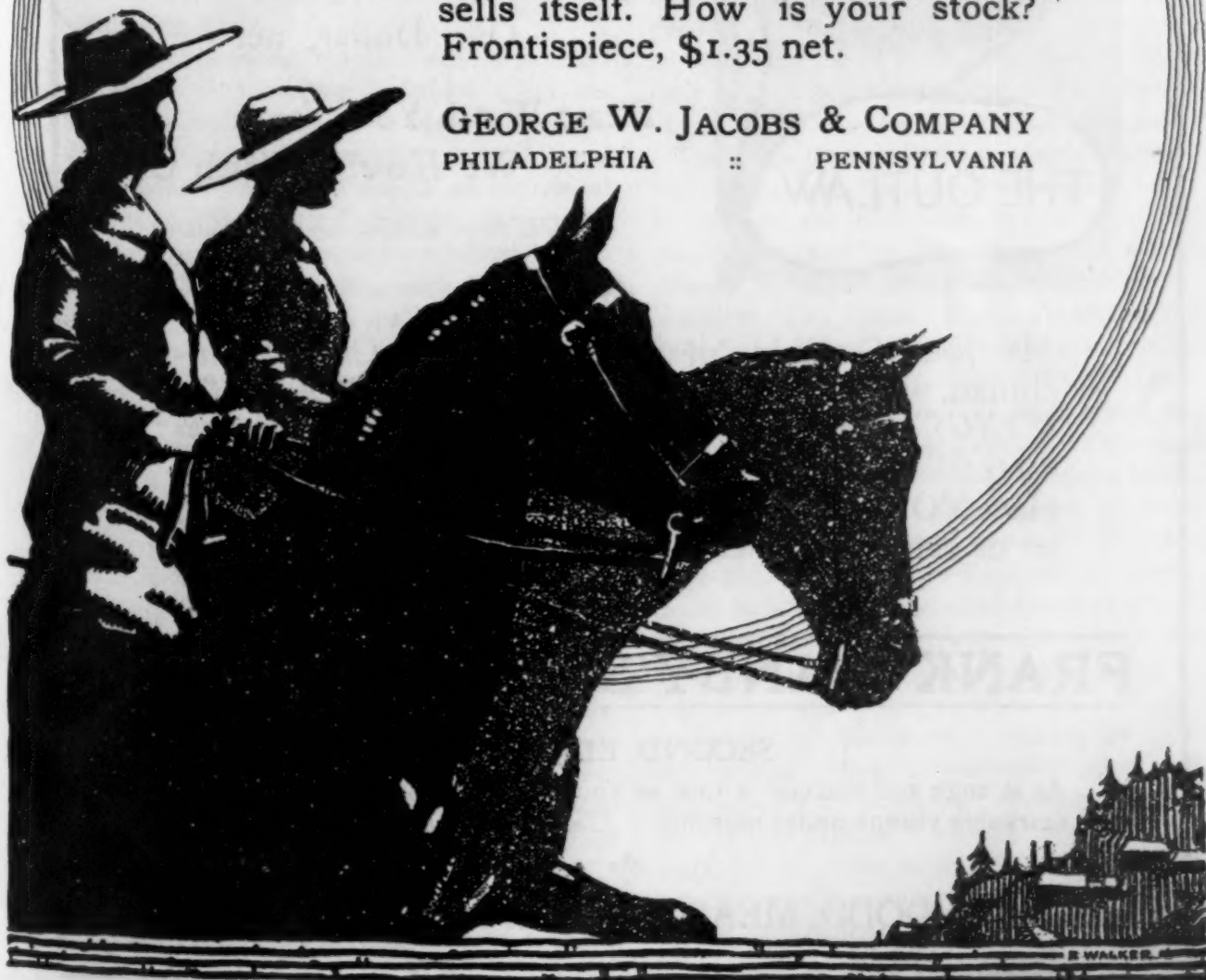
New York

# The GOLDEN WOMAN

By RIDGWELL CULLUM

BY ALL MEANS, keep "The Golden Woman" well displayed. A timely suggestion is enough to sell most people this new Cullum romance of the Montana Hills. Besides, it is good business to cash in on a book that practically sells itself. How is your stock? Frontispiece, \$1.35 net.

GEORGE W. JACOBS & COMPANY  
PHILADELPHIA :: PENNSYLVANIA





THE BIGGEST TRADE BOOK  
THIS SPRING  
**THE OUTLAW**



By  
**JACKSON GREGORY**

A Great, Big, Breezy Western  
Story

*Illustrated by J. N. Marchand*  
Full length, 342 pages, 12mo, cloth

One Dollar, net

Please Watch Your Stock  
We *Have* to Watch Ours

*(Second large edition nearly exhausted)*



Mr. John G. Kidd, of Stewart & Kidd Co., of Cincinnati, writes: "I gave you an order for 10 *"BOY WITH WINGS"* (by Berta Ruck). I wish you would increase that quantity to 50. I have just finished the story and enjoyed it very much."

Have YOU read it yet? If you have not received a copy, let us send you one. *Colored jacket, 12mo., \$1.35 net.*



**FRANK DANBY'S** **Twilight**

SECOND EDITION

As strange and unusual a tale as you can imagine—describing remarkable visions under morphia. 12mo. 1.35 net.



Publishers **DODD, MEAD & COMPANY, Inc.** New York



## The Publishers' Weekly

FOUNDED BY F. LEYPOLDT

February 26, 1916

The Editor is not responsible for the views expressed in contributed articles or communications.

Publishers should send books promptly for weekly record and descriptive annotation, if possible, in advance of publication.

For subscription and advertising rates see first page of Classified Advertising.

*"I hold every man a debtor to his profession, from the which, as men of course do seek to receive countenance and profit, so ought they of duty to endeavor themselves, by way of amends, to be a help and ornament thereunto."*—BACON.

### WHY PRICES ON BOOKS?

THE reason, of course, that books lend themselves to price-cutting is that they bear widely advertised established prices. Did they not bear retail prices fixed by the publisher, and did not the publisher see fit extensively to advertise those prices, there would be but little incentive to sell at cut prices, for there would be an absence of that clear criterion of relative values which gives the cut price its advertising force.

It naturally seems revolutionary to suggest a method of publishing in which every retailer sets his own price on his merchandise, deliberately and by custom of trade—and the publisher makes no public advertisement of prices whatever. It would be revolutionary; perhaps the most revolutionary step taken since book publishing as a business began back in the days of the incunabula. We do not believe it would be practicable; but it is conceivable and, in these days of stress when the trade is weighing and testing every plan promising betterment in the cut-price situation, it may be worth while to examine a little more closely this book pricing axiom.

The question is by no means an original one. It was the alternative plan advanced in Great Britain twenty-six years ago at the time the net system (following the Continental lead) was established there. Back in 1911, if we remember rightly, it was the subject of spirited discussion at a London meeting of the National Book Trade Provident Society. It has several times in this country engaged the attention of economists, if not of practical book men.

It is somewhat difficult—so alien is it to all our present trade methods—to imagine the situation if books were published and

advertised by the publisher without any suggestion of their retail price. Booksellers would buy books as dry goods stores buy handkerchiefs, dress goods or buttons—to set what price they pleased (subject to the general competitive conditions of the trade) upon them. The argument in favor of the system is, of course, solely that, by eliminating everything in the nature of an official or standard retail price, price-cutting would lose much of its zest.

But, after all, would it? The reason each retail dry goods store can to a certain extent set its own price upon buttons, carpets, trimmed hats and dress accessories, at one time marking up a one hundred per cent. profit and at another none at all, is that no exact comparison is generally possible between the goods it is selling and the similar goods of its competitor. The public must detect the difference for itself, and the further the store goes in pointing out the likeness between the goods it offers and the competitor's, the narrower the margin of surplus profit it is able to command. The more clearly you point out the similarity between your goods and your competitor's the greater the advertising value of your price (if it be lower than his), but the greater also the difficulty of making it lower and still retaining a profit.

The bookstore advertising simply "Bibles" for \$2 as a "wonderful bargain" may be able to get that price for a Bible for which it paid \$1, but it may also be difficult to persuade customers that it is, compared with Bibles offered elsewhere, the "wonderful bargain" you boldly assert it is. When, however, that store advertises "the only red letter minion Bibles" at \$2 it offers the purchaser more of an opportunity to compare values, and hence, if prices do compare favorably, stimulates sales; but at once, as more clearly direct competition enters, it increases sales only at a decreased margin of profit. So, to go a step further, when the store advertises the "well-known Smith Bible with the Jones notes, the Centenary edition bound in full morocco, regularly sold at \$3, now \$2," etc., etc.—that bookstore is making an offer that should prove a productive stimulator of sales—but its profit on those sales may be nil. Plain "Bibles," without distinguishing mark, are in a class with dressgoods and hats, but each new copyrighted book is exactly and clearly differentiated by its title alone from every other book.

What would happen if books were issued un-priced? In the first place it is difficult to believe that wholesale prices, with no retail price check upon them, could be kept effectively standardized. It is possible now for a variety of reasons for a favored buyer to get "one-third and five" while his neighbor gets but the third off, possible in only too many cases. What would be the wholesale case if the system were one, not of discounts from a fixed price, but of retail prices "as you please?"

What would happen to retail prices? Probably impromptu local standardization and sporadic price-cutting—with all prices, standardized and sporadic, below the profit point. For A, having received his consignment of "The Jest of Death," would not dare price it in his windows till he had sent a boy around to B's windows to see what B was putting it out at. Whereupon either A and B would "cut" the life out of "The Jest of Death" (appropriate title in such a case!) or else, being sensible folk, they would, perhaps without any definite understanding, hit on and maintain a price that would to all intents and purposes be the "fixed price" for their town.

If A did a mail order business, however, (and few booksellers do none nowadays) he would shortly meet with the fact that M over in a neighboring town was quoting "The Jest of Death" at prices 10 per cent. lower than his own. Whereupon either A and M would have to standardize their prices or run the risk of losing custom through comparison of prices.

Nevertheless, though the plan would seem thus to lead back indirectly to a standardized price without any of the practical advantages of the present system of publisher-standardized prices, it would have some advantages from the retailer's standpoint. In the first place the bookseller would gain from the publisher the price-setting power—and that is no inconsiderable matter. In the second place while the retail price arrived at in any given town would probably be *the* price for that town it is not so clear that a national standardized price would inevitably follow. Where a town had but a single bookseller he would be placed in a singularly advantageous position, especially if he asked but a reasonable advance for himself and acted as a real bookseller, the literary mentor of his patrons. Where special conditions, as in the Pacific Coast territory, really justified a higher range

of prices, such a plan would make such a locally advanced sale of standardized prices feasible.

Some bookstores catering to a high-class clientele could probably without difficulty get \$1.50 for the novel which the publisher, with the whole country in mind, is now marking at \$1.35, whereas now, of course, a novel widely advertised at \$1.35 cannot be sold to any trade by any bookstore at \$1.50. In other words, if every bookseller bought that novel wholesale at \$1 and then set his own price upon it, more exact price-adaptation to local and special conditions might be made.

The conveniences of the priced book, from the buyer's standpoint, are however so many and so obvious as to outweigh, it seems to us, the somewhat doubtful advantages to the bookseller of the un-priced plan. Book-buying would be made more complex instead of more simple; if the order were worth "shopping" for it would be shopped around; the result would be a reversion to the outworn buying tactics of the Orient, an infinite waste of the time of both buyer and seller, and an always present feeling with the former that after all the lowest market price had perhaps evaded him. The subject is an inviting one for speculation, with some interesting ramifications: the change does not seem to us desirable.

---

A RECENT issue of *Printers' Ink* tells us that Post Office Department officials "have been surprised to note the agitation in Congress against the [periodical] publicity law and in favor of its repeal or amendment. They had gained the impression that publishers in general had become well reconciled to the idea." As if any sane set of business men could become reconciled to an exasperatingly small recurrent annoyance that they knew to be not only unnecessary but really futile. Its purpose can be easily evaded by any publication desirous of being evasive, and no other publisher needs that meticulous sort of coercion provided for in the existing law. No one cares particularly to be told every six months who owns ninety-nine per cent. of the periodicals of this country; and a law would certainly seem to us to answer every purpose if it provided that any periodical enjoying the second-class privilege must, *on the request of the Post Office Department*, divulge the information now exacted. We are quite sure the Post Office Department would never worry



the ninety-nine per cent. aforesaid and would be glad to be relieved from this particular burden.

## PUBLISHING: THE BUSINESS, ITS PROBLEM AND THE SOLUTION

The first of two articles by TEMPLE SCOTT.\*

### I. THE BUSINESS AND ITS PROBLEM.

PUBLISHING, like every other economic activity, is an enterprise for profit-making. The publisher is not interested primarily in publishing, say, Darwin's "Origin of Species" because of a desire to assist in contributing to the world's knowledge of natural science; he publishes it because he wants to make money out of the sale of the book which embodies Darwin's researches. That his business activity contributes to the dissemination of this knowledge may be, and very often is, a real consideration with him in the enterprise, but it is not, and it should not be, the prime consideration, except in so far as it will help him in making profits. The prime consideration is his answer to the question: Will the book sell? His business, therefore, is based very largely, if not altogether, on his right judgment—on his power of sensing the public's wants.

Now while this is more or less true of every business, from selling boot-laces to selling watches and locomotives, it is peculiarly so of the publishing business. It requires no profound exertion of the mind to arrive at a valuation of the selling power of bread, beef, potatoes, milk and other foods. These are necessities of life and must always be in demand. That is why we find more businesses dealing with foods than with any other merchandisable articles. Books, however, are not in the class of necessities; indeed, except by comparatively few, they are held to be luxuries. The selling-power, therefore, of books must be limited. Consequently, it requires a finer judgment to weigh what selling power they possess—a judgment not based on personal appeals but on a real knowledge of human nature and the social conditions prevailing at the time. Given that power to sense the public's wants the enterpriser in publishing is well-fitted for beginning his adventure.

But judgments, be they never so acute and able, are not infallible. Economic forces are so variable, influenced as they are by the inconstant forces of human likes and dislikes, that to calculate the resultant force is an impossibility. In economics, therefore, all judgments are, and must be approximative judgments. Furthermore, *humanum est errare*, and this fallibility is increased a thousand fold in a business such as publishing, which is so largely dependent on opinion and sentiment. Thus it may happen, as it often does, that one important error or a few minor ones will lose all the gains made by many more right decisions. It is these elements of uncertainty and danger which are such constant

factors in the business of publishing that have earned for it its speculative reputation. And so important, indeed, are these factors, that the percentage of failures in the business, during the last fifty years, is higher than in that of any other business; and that, despite the fact that firms have made large profits out of many right judgments. The publisher of Mrs. Henry Wood's novels must have realized a fortune in profits from the sales of that estimable lady's writings in England, and yet, after two generations of life, he was compelled to retire from the business. What Charles Dickens's publishers made out of his works is not known, but without a doubt, it was a sum not much less in amount than that which Dickens himself made, and that was quite large. Yet the firm was compelled to reorganize under new management. These two examples, two only out of many, go to show that there must be possibilities for losses in publishing of a number and character far greater and different from those in most other economic activities.

Of course, the most profitable of enterprises can be ruined by bad investments; but the peculiarity of publishing is that the investment is rarely considered a bad one—that it is always made on what is seemingly the soundest of judgments, judgments that have been tried and not found wanting in the past, and that give every reason for being right in the new undertaking, and that, yet, often prove wrong. To safeguard himself the publisher does not rely entirely on his own opinion, but pays for advice from others, from expert counsel. Thackeray, James Payn, George Meredith, Andrew Lang, John Morley, Hall Caine, and many others as distinguished have been called upon for their judgments. It might be thought that the judgments of such men would surely be correct; but the history of publishing tells that large profits have been made from works which these advised against, and also that large losses have resulted in what they recommended. We can quite see, therefore, why it has been considered foolish for any man to adventure in the publishing business without a large capital to tide him over the mistakes he must inevitably make.

Scott said that publishers "are the only tradesmen in the world who professedly, and by choice, deal with what is called 'a pig in a poke.'" And what was true in Scott's day is true in a wider sense to-day. The element of uncertainty has increased with the increase in the number of tradesmen, which has lessened the chances for success, and with the growth of the new profession of literature which has attracted to itself a large number of workers all producing "pigs in pokes." The publisher now finds himself almost dazed before the task of separating the precious grains of wheat from the mountain of chaff which is yearly threshed by men and women of letters. Instead of only one or two "readers" he now employs a staff of sifters as well, thus increasing his expenses with no guarantee of success; for an army of readers is as

\*Copyright 1916 by Temple Scott.



liable to error as is a single individual. Besides, the more the number of judgments the more difficult will the anxious publisher find it to pick out the right one. There is no economic wisdom in a multiplicity of counsellors; since the richest literature is too often the poorest in profits, as the publisher has found out to his sorrow. Competition, also, has hurt him as an individual enterpriser. In other economic activities competition compels excellence of product. In the publishing business, however, the publisher has no control over the product, except the book as a manufactured article. Over the stuff of the book itself the author alone is responsible. Books are bought for the value of their contents as ministering either to the mind or the emotions; they are not bought as articles for consumption or use as such; and as the mind and the emotions are very quickly surfeited, competition in the publishing of books is apt to lead to over production. That is the explanation of the "remainder" business which has come into existence to profit by the publisher's losses. The "remainder" dealer sells at a price less than they cost even to manufacture, apart from other charges they entailed, those books which have "failed" and on which the publisher is glad to realize even a little money rather than hold them as dead stock.

Amid this stress of circumstance the publisher has finally come to the conclusion that discretion is the better part of valor. He now either specializes in a particular class of books or he waits for the writer "to arrive" before he invests his money in his work. In other words, he either caters for a limited and easily accessible market or he pays more for the pig after it has been taken out of the poke and its "points" ascertained and valued.

Specialization in publishing is confined, in the main, to school books and technical books, including in this latter term all works treating of applied science and applied art. A few firms deal largely with theological and juvenile books; but these accept books on other subjects also when they believe there is profit to be made out of their publication. In the text-book and technical-book fields the judgment of the expert is the one judgment to be relied upon. This holds good on the presumption that the publisher has, in his turn, sounded the market as to its buying capacity, which is not difficult for him to do. In the school-book field, however, this attention is an art as well as a business, but, as it is outside the sphere of publishing proper, it may be omitted from our present consideration, which has to do with business and not diplomacy. In the technical-book field the work by the best authority on the subject is the work most likely to sell, even regardless of the price. As the books are costly to manufacture and as the sales must be limited the prices must be high. We thus see that special publishing is, on the whole, a fairly simple enterprise.

It is quite otherwise, however, with general publishing, which is still a very complicated affair even after the publisher has simplified

it by what I have called his discretion, namely, by his determination not to buy "a pig in a poke," but to buy the pig after he has thoroughly tested it and satisfied himself it is worth the higher price asked for it. I will drop the metaphor and call the hog by his right name—the author. The author who has arrived, that is to say, who has made a reputation and considers himself, or is considered, in the class of "best sellers," so-called, is generally "managed" by an agent. This means that his price is high. It must be high since the agent, practically, offers the author's works for sale at auction. The highest bidder gets the article. Now what considerations are to guide the publisher in coming to the new judgment which the new conditions demand? What is the largest amount of money he can afford to pay? There are no considerations other than the statement supplied by the agent giving the number of copies sold of the author's books. It is true the publisher can read the new work and come to some opinion with regard to it; but he cannot be certain that it will be as good a "seller" as was the author's previous work. He must, therefore, once more speculate—that is, gamble on the chance. Of this he may, however, be certain, that the amount the agent will ask in advance on royalties will be, at least, equal to the sum total of royalties earned by the previous book. With some authors it will be in excess of that amount. Mr. H. G. Wells has publicly stated that he makes it a rule to obtain an advance payment of a sum which he is convinced will more than equal the royalties on the book's total sales. He does this because he prefers to trust his own calculations rather than the statement of sales made by the publisher.

The publisher is now in a position to exercise his mathematical ability. Let

$x$  = amount of money paid the author in advance of royalties

$y$  = amount of money to be received from sales

$z$  = amount of working expenses, advertising charges and bad debts

$o$  = cost of manufacture of the books.

Then, at least  $y$  must be equal to  $x$  plus  $z$  plus  $o$ , or there will be a loss. Actual figures can be submitted for  $x$ ,  $z$  and  $o$ , but the  $y$  is the unknown quantity. Until the enterprise is completed the  $y$  is invariably followed by a note of interrogation and a fearful silence. What shall the publisher do? Surely, there's nothing left for him to do but gamble on the chance. And this is what he does. Immediately he finds he is sitting on the anxious seat. Now what does he do? Just what an anxious, nervous man is certain to do. His publicity man is given orders to spread the news broadcast; his salesmen are sent speeding north, south, east and west to drum up orders from the trade; his manufacturing man is given strict commands to cut paper-maker's, printer's and binder's prices to the rock bottom; and he himself sits down to "dope" out how much he can afford to spend on advertising. The entire machinery of



DISPLAY OF HENRY KITCHELL WEBSTER'S "THE REAL ADVENTURE" (BOBBS-MERRILL CO.) MADE BY MARSHALL FIELD & CO., CHICAGO.

his plant is set going and kept going at high pressure, so that his own anxiety and mental strain is communicated to every person in the place. Outside the drummers are shouting—"best sellers"; inside the publisher is breathing hard and asking himself: "Will the sales reach the goal?"

At last the horse is off and the advertising jockey is in the saddle whipping the brute with might and main, for, sad to say, another "best seller" is in the field. Oh, well, he has gambled so much he will put another thousand on advertising to spur the animal on. He saved something on *o*, so that he can afford to put it into *s*—and into *s* it goes. And now he is eagerly scanning the returns from the travelers, day by day, week by week, until relief comes with the figures which assure him that the advance sales warrant him in believing that there will be little or no loss. But now he is faced with the question: Will the book continue to sell? For on its further sales he depends for his profits. And to that question there is no certain answer other than actual sales.

If the sales keep up he is content and even willing to let them go on their own gait. If the sales flag he will endeavor to whip them up by more advertising, for he knows from sad experience that the bookselling trade cannot help him unless he keeps the publicity campaign going. But he dare not spend too much lest he find he is whipping a lame horse.

This, practically, is the business of publishing so far as "best sellers" are concerned. Summed up in a sentence, it is a bet on a horse of recognized pedigree and past form in the belief that the animal will live up to form.

But the business of publishing, fortunately or unfortunately for publishers, is not confined to selling "best sellers." The reputable and successful firms sell many other classes of books:—books on poetry, the drama, philosophy, economics, history, biography, the fine arts, novels of merit by unknown writers, and the standard classical works in English literature. How is business done with such books? How are they sold?

My experience compels me to answer that they are not sold—they sell themselves, because of the natural demand for them made by a better education and a larger civilization among the people. As a business publishing is, to all intents and purposes, carried on on similar lines to-day to what it was fifty and even a hundred years ago. The difference between the old and the new methods of disposing of books is not so wide that it calls for any special comment. The book, now as then, is read, approved, manufactured and traveled round the trade. There is more publicity obtained to-day from reviews in a larger press and by a more or less stereotyped style of advertising in the newspapers and magazines and by means of some circularizing and cataloguing; but the main avenue for sales is, as it was a century ago, the booksellers and their shops. In England and the continent of Europe this avenue is a genuine means for distribution and sale, for the booksellers there do, as a rule, make it their business to know the article they are offering for sale and exercise themselves to sell it. In America booksellers are not trained in their business; as a consequence they are largely ignorant of the human values of the books they are asked to sell. This ignorance reacts on their temperaments to the degree that they



are not interested in studying the wants of their customers, and prefer to confine themselves to disposing of such books as are called for and ordered. They prefer the "best seller" to the best book. In this respect, of course, they are very like the publisher, but the publisher, unlike the bookseller, does, at least, try to know the value of his wares and to make strenuous, if too often futile, efforts to recommend them.

What guides a bookseller in his buying? That is a hard nut to crack. We know what guides him in his dealing with a "best seller"; but how does he arrive at a judgment on, let us say, Royce's "Problems of Christianity," Chamberlain's "Foundations of the Nineteenth Century," Eucken "The Truth of Religion," Butler's "The Way of All Flesh," Ellen Key's "Love and Marriage," Mary H. Kingsley's "Travels in West Africa"? It is impossible for him to judge of their contents in the brief visit he pays to the traveler in the hotel, and the odds are on the traveler being unable to enlighten him. And if he were even really anxious to acquire the knowledge necessary how can he find the time which the multiplicity of books published would compel him to devote to his purpose? Of course, there are other ways open to an intelligent bookseller, but he has to be taught these ways; and herein may be found the solution of the bookseller's problem—for he has his problem, too. In the meantime, it is up to the publisher to help him; and this the publisher tries to do. But how does he do it? In nine cases out of ten the bookseller has never heard of the book or its author until the traveler shows him the sample copy. If he is given a prospectus or circular the matter printed is so worded and framed that the poor shop-keeper is at his wit's end to understand it. Assuming he has before him for the first time any one of the books I have just mentioned, the average bookseller must "pass" it. He can't help himself, and the publisher has not helped him to help himself. And yet I make bold to say that in every town of 50,000 inhabitants in the United States there are to be found at least ten people each of whom would be grateful to possess all these books. Why are they not sold?

There are two answers to this question. They are not sold, in the first place, because the bookseller has resigned his true profession by entering into competition with the department store in selling "best sellers," and reprint "truck." They are not sold, in the second place, because the publisher has not known how to press home their human values along lines of least resistance and cost. As I am dealing with the business of publishing, I shall omit the bookseller from my present consideration.

I began by affirming that the publisher is in business to make profits. If he is a publisher for any other purpose he is not in business. While it is true that his business is a peculiar one in that he is, at one and the same time, manufacturer, distributor and discoverer, the books he discovers and manufactures are articles for sale. The *raison d'être* of his enter-

prise lies in the verb "to publish," to make known for the purpose of making sales. In other words, he is a judge of the public's taste in literature and a manufacturer of books secondarily. Primarily, he is a publisher; in other words, he should be an advertiser. Now how many publishers do really consider themselves in the advertising business? I have the temerity to answer, not one. Indeed, I am almost inclined to believe that they would feel themselves insulted and their business degraded in their eyes to be so considered. As I am discussing publishing from the economist's point of view and not the anthropologist's, I press the question: how are books to be sold if not by the methods of publicity? The methods by which books are sold at present are the antiquated methods of the bookseller and the catalogue. Only tentatively, hesitatingly and spasmodically are modern advertising methods employed. I am not now referring to the exploitation of the fiction known as "best sellers," though even with these the advertisements, both as to their quality and quantity, leave much room for improvement. I have in mind those thousands of books on poetry, philosophy, the drama, economics, history and biography, which are manufactured, presumably, for the reason that they will sell well and make profits. These are largely left to take care of themselves; they are floated on the sea of commerce, with an ignorant navigator of a "drummer" who takes on an indifferent pilot of a bookseller, in the child-like faith that the merits of the works will surely bring them safe to some harbor or other. A few delicately worded announcements are made that the vessels are to sail on such and such a day, and that the price is so and so. Is it surprising that so few people are interested or even aware of the event?

Now my contention is that such books are of far more value to the public and, therefore, of far more importance to the publisher, than the short-lived novel. They form the backbone of his business; they are the staple articles of his trade on the sales of which he should be in a position to rely, year in and year out, for a constant revenue. The novel, except in rare single instances, is born and dies in a season. A publisher of novels only is compelled to renew his business almost every six months; for what stock in sheets and plates he has accumulated is, in most cases, valueless at the end of that period. Such a publisher, as I have already suggested, is a speculator and not a business man. The publisher's principle in his business is the principle underlying every other business, namely, to establish a firm which shall prosper and grow by its inherent virtues, those virtues of integrity, ability and far-sightedness which are exercised in the service of the public, and for which the public are only too glad to pay. The publisher who speculates and gambles is in great danger of overstepping the bounds of these virtues—he is not organizing but *morganizing* his business. And the business of publishing calls for these virtues in a degree far higher than they are

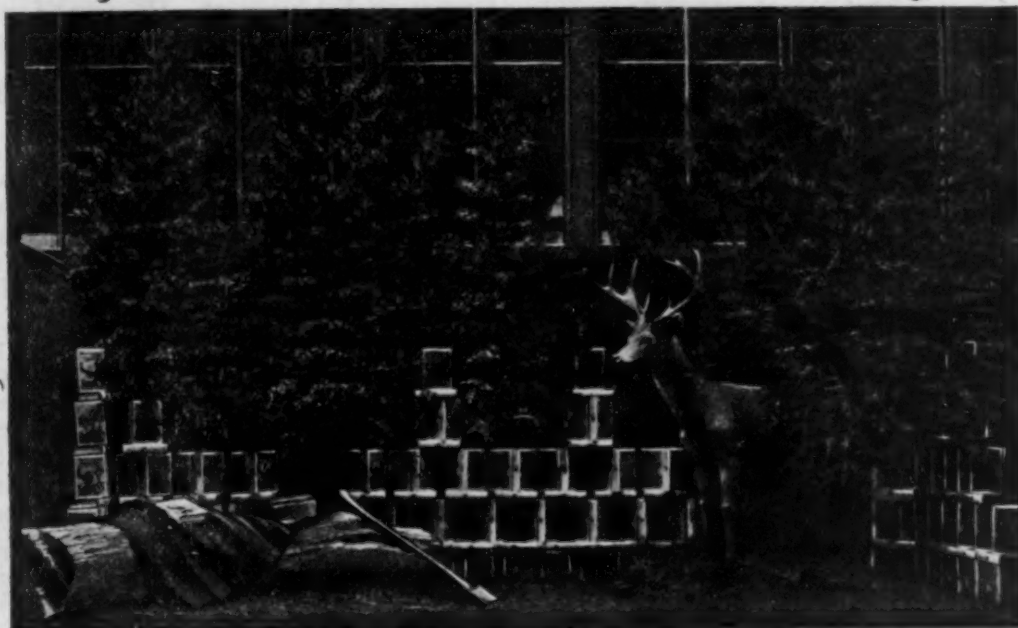


called for by any other business, for the reason that it serves the intellectual and spiritual wants and not the so-called physical necessities of life. Could we analyze the failures which have occurred and continue to occur in the publishing world we should, I feel certain, find them to be due to some lack of these qualities in the enterprisers.

Bearing in mind, the special and particular appeal the publisher must make for the purpose of his business, the great question is—How shall he make it? Having decided to publish the biography or history or social work, how is he to sell it profitably? In other words, the business of publishing being to manufacture and sell books for profit, the

vital interests not only of authors, publishers, and all the manifold allied industries, but of the general public as well.

"At the best, the government plan is a serious blow to publishers, who cannot treat books like bread and sugar and other foods for the body by raising the purchase price and expecting the public more or less cheerfully to pay the difference. Up to a point this might be feasible, but beyond that point the public would revolt—and probably go to the theater instead, at far greater cost. The crisis is more serious still where educational books are concerned. It will be a strange commentary on our war against German *Kultur* if we adopt as one of our weapons a prohibitive price on



A REALISTIC DISPLAY OF AN OUT-OF-DOORS NOVEL, "THE PROMISE"  
BY JAMES HENDRYX (PUTNAM'S), MADE BY THE BRENTANO  
STORE IN WASHINGTON

problem is stated in the question: How are books to be sold widely and profitably?

I shall attempt to give the answer to this question in my next article.

#### HOW ENGLAND REGARDS THE PAPER EMBARGO.

"THE government scheme to prohibit a large percentage of the imports into this country of paper and paper-making material, owing to their great bulk and consequent influence on tonnage, brings the whole book trade, as well as the newspaper world, face to face with a crisis for which it is ill prepared," says the *London Times*. "Already the war has saddled the trade with a heavy handicap in the shape of increased cost of production in every department—paper, printing, binding, etc.—and shortage of labor all round. Paper which publishers could buy at 2½d. a pound before the war now costs from 4d. to 4½d., and what it will reach if the worst comes to the worst with Mr. Runciman's proposals it is impossible to say. One paper-maker confidently predicts a paper famine, and with the price at 8d. a pound, this would affect the

the educational apparatus of our own rising generation.

"Unless the proposals be modified many new books prepared for the spring are likely to be postponed, even by those publishers who ordered their paper in time. The more expensive books, however, with their comparatively restricted sales and larger margin of profit on each copy, are not at present so seriously affected as the cheap and popular reprint, the infinitesimal profit on each copy in this case being profitable only by means of an immense circulation. Throughout the trade the difficulty in regard to paper has been rapidly increasing during the last few months. Publishers who before the war could order all they were likely to require for months ahead, and have it stored for them at the paper-maker's, drawing it and paying for it as their needs arose, are now forced, in that respect, to live from hand to mouth.

Looking pleasant at your salespeople may so cheer up some of the scared ones that they will double their day's sales.—Hodgkin:  
"Manual of Successful Storekeeping."

## BOOK-TRADE ASSOCIATIONS.

## NEW YORK BOOKSELLERS' LEAGUE.

The Booksellers' League will hold its first lecture of the year at the salesrooms of The Baker & Taylor Co., 354 Fourth Avenue, New York, at Twenty-sixth street, on Tuesday evening, February 29, at seven o'clock. The heads of different departments of The Baker & Taylor Co. will give short talks on "The Jobber's Service to the Book-trade." After the talks those present will be conducted through the different departments and stock room, thus giving them an opportunity to become familiar with the workings of one of the largest jobbing houses in the country. All members of the book-trade, regardless of whether they are members of the League, are cordially invited.

## BOOKSELLERS' ASSOCIATION OF PHILADELPHIA.

Saturday, February 19th, Ladies' Night with the Booksellers' Association of Philadelphia, brought out the largest attendance in the history of the Association, one hundred being present. Jane Eayre Fryer, the author of the "Mary Frances Cook Book," "Sewing Book," etc., gave an interesting talk on her own books. Georgina Speare, the lady bookseller from Utica, New York, who specializes on children's books, gave an unusually good trade talk which struck a new note in the book-selling world. Dorothy Dix, of newspaper fame, the closing speaker, made a great hit with everybody present.

## STATIONERS AND PUBLISHERS BOARD OF TRADE BANQUET.

The committee in charge of the annual banquet of the Stationers and Publishers Board of Trade—on which the book-trade is represented by Chas. A. Burkhardt, George Wheelock, J. Schermerhorn and W. G. Whittemore—requests that those who have neglected to apply for tickets for the banquet do so immediately. As elaborate souvenirs are to be distributed the committee must know in advance how many to expect. The banquet will be held at the Hotel Astor on March 4. The cost per plate is six dollars and applications for tickets should be made directly to the Stationers and Publishers Board of Trade, 99 Nassau street, New York City.

## OBITUARY NOTES.

JOHN A. F. BOSWORTH, widely known to the book-trade, died at his home in Somerville, Mass., on February 14. For more than forty years he was associated with the American Tract Society, representing it on the road and being for a long period their Chicago agent. Three years ago he severed his connection with this house intending to retire from business, but the lure of his profession soon led him back into harness and he had been ever since with the Old Corner Book Store.

WILLIAM JASPER NICOLLS, author and well known engineer, died suddenly, February 14, in Philadelphia. He had devoted many years to the study of coal mining and railroad construction, and had written extensively on both

subjects. Mr. Nicolls was born in Camden, N. J., was educated at the Hill School, Pottstown, Pa., and in 1873 became assistant engineer of the Reading Railway. In 1880 he received the appointment of chief engineer of the Long Island Railroad, and since 1882 had been a mining and civil engineer in business for himself. Among Mr. Nicoll's books on technical subjects and of fiction are "The Railway Builder"; "Story of American Coals," 1898; "Coal Catechism," 1890; "Greystone," 1901; "A Dreamer in Paris," 1904; "Brunhilda of Orr's Island," 1908; "Daughters of Suffolk," 1910; and "Wild Mustard," 1914.

CHARLES EDWARD GRINNELL, a Boston lawyer and a writer on legal subjects, died in Boston on February 15. He was 74 years old, and was born in Baltimore. Mr. Grinnell was graduated from Harvard in 1862. He studied for the ministry at Yale and Harvard Divinity Schools. After another year's study at the University of Göttingen, he took up the study of law, and was graduated from Harvard Law School in 1876. He took up the practice of law in Boston. From 1881 to 1882 and from 1907 to 1909 he was editor of the *American Law Review*. Among his legal writings are "A Study of the Poor Debtor Law of Massachusetts and Some Details of Its Practice," 1883; "The Law of Deceit and Instances of Its Practice," 1886; "Points in Pleading and Practice Under the Massachusetts Practice Act," 1889; "A Legal View of the Inquiry Granted Rear-Admiral Schley and of Other Inquiries by Military Courts," 1902; "Subsequent Payments Under Resulting Trusts," 1887; "Why Thomas Bram Was Found Guilty," 1807; "Beyond a Reasonable Doubt," 1897; "The Task of the Jury in the Maybrick Case," 1900; "Modern Murder Trials and Newspapers," 1901.

MRS. SARAH KNOWLES BOLTON, author and temperance worker, died on February 21 at her home in Cleveland, Ohio, in her seventy-sixth year. Mrs. Bolton wrote thirty books, of which the *Famous Men and Women Series* is the best known. Among the books in this series are: "Poor Boys Who Became Famous" and "Girls Who Became Famous." Other books by Mrs. Bolton are: "Orlean Lamar and Other Poems," 1864; "The Present Problem," 1872; "How Success is Won," 1884; "Social Studies in England," 1886; "Stories from Life," 1886; "Famous American Authors," 1887; "From Heart and Nature Poems," 1887; "Some Successful Women," 1888; "Famous American Statesmen," 1888; "Famous Men of Science," 1889; "Famous English Authors," 1890; "Famous European Artists," 1890; "Famous English Statesmen," 1891; "Famous Types of Womanhood," 1892; "Famous Voyagers and Explorers," 1893; "Famous Leaders Among Men," 1894; "Famous Leaders Among Women," 1895; "The Inevitable, and Other Poems," 1895; "Famous Givers and Their Gifts," 1896; "A Country Idyl and Other Stories," 1898; "Every Day Living," 1900; "Our Devoted Friend, the Dog," 1901; "European Artists," 1902; "Emer-



son," 1904; "Raphael," 1904; "Famous American Authors," 1905.

DR. S. E. DAWSON, C.M.G., author, publisher, printer and bookseller, a man who during a long life occupied a rather unique place in Canadian literary life, died in Montreal on February 9. Born in Halifax, June 1, 1833, he removed with his parents to Montreal in 1847, where he eventually established with a brother the publishing and bookselling business of Dawson Brothers, which, by the way, is still continued by his son, Charles F. Dawson. In 1891, Dr. Dawson was honored with the appointment of Queen's Printer for the Dominion and moved to Ottawa, where for eighteen years he was in charge of the Government Printing Bureau. His work as an author had meanwhile brought him into prominence in literary circles, and soon after going to Ottawa he was elected a member of the Royal Society of Canada. Eventually he became president of this organization. Following his retirement from the office of King's Printer, Dr. Dawson returned to Montreal, where he has spent the closing years of his life in well-earned repose. His literary productions include: "A Study of Lord Tennyson's Poem, 'The Princess'" (1884); "Canada and Newfoundland" (1897); "The Voyages of the Cabots," a series of monographs (1894-7); "The St. Lawrence Basin in Its Border Lands, being the History of Their Discovery, Exploration and Occupation" (1905); "A Plea for Literature" (1908). Besides these books, Dr. Dawson made frequent contributions to magazines and to the daily press. He was much interested in the subject of copyright and served as a delegate to Washington on international copyright in 1881. Both Laval and McGill universities honored him with doctor's degrees, and ten years ago he was named by his sovereign a Companion of the Order of St. Michael and St. George.

#### PERIODICAL NOTES.

*Everyboy's Magazine*, formerly published at Philadelphia, has suspended.

WITH THE NEW YEAR Humphrey Milford took up the English publication of the *Princeton Theological Review*.

*Cosmopolitan* will change the size of its page, beginning with the September issue, to seven inches by ten and one-quarter.

THE CURTIS PUBLISHING COMPANY, publisher of the *Saturday Evening Post*, *Ladies' Home Journal*, and *Country Gentlemen*, will carry no more cigarette advertising.

WITH THE SEPTEMBER ISSUE, *Good House-keeping Magazine* will become a flat publication with type page seven by ten and three-sixteenths inches.

#### LITERARY AND TRADE NOTES.

THE FREDERICK A. STOKES Co. is sending out a publicity device for "Mrs. Balfame," which consists of a pair of scales, measuring 40x40 inches, in one pan of which is placed

a copy of "Mrs. Balfame" and in the other three weights labeled "mystery," "suspense" and "heart-interest." When the "set up" is in operation Gertrude Atherton's new book outweighs the combined weight of "mystery," "suspense" and "heart-interest."

"BARS OF IRON," by Ethel M. Dell, author of "The Way of an Eagle" and "The Keeper of the Door," will be published by the Putnams in March. Bars of Iron are symbolical of a memory that imprisons,—the memory of a sinister act that denies the soul escape from its own torture chamber. It is the story of the repression of a secret the telling of which may turn a woman's incipient love into hate, but the withholding of which leaves a man, tortured with the obligation to tell, exposed to merciless and unshared intimacy with a spectre of the past.

RETAIL dealers in the South oppose the Stephens price fixing bill almost to a man, while the manufacturers are in favor of it, according to a statement February 16 by John T. Kirby, field manager of the National Retail Dry Goods Association, who has just returned from a month's tour of Southern cities. The purpose of Mr. Kirby's trip was to address members of the association and merchants on co-operation and the organization of business with especial reference to joint efforts to promote helpful legislation and to oppose laws which might injure the interests of the dry goods trade. The association has taken a decided stand against the Stephens bill.

NEXT TO Eric Fisher Wood's "Note Book of an Attaché," about the best jacketed war book which has come to our attention is Owen Johnson's new book, "The Spirit of France." Mr. Wood's book had for a jacket a reproduction of the author's much worn and viséd passport. The jacket of Mr. Johnson's new book is plastered with clippings of extracts, reprinted in foreign journals, of the author's interview with General Joffre originally published in *Collier's Weekly*. The notations of the clipping bureau are left on the clippings, giving an added realistic touch. The blue typed clippings on white paper, boldly surcharged with the title of the book in red—the whole representing the French national colors—make a jacket which will undoubtedly boost sales.

AND SPEAKING of jackets that sell books—Jackson Gregory's "The Outlaw," just published by Dodd, Mead & Co., deserves at least "honorable mention." Inside a most realistic, loosely coiled lariat in the center of the jacket is a small picture in color of the hero and heroine on horseback, while, below, in the open noose, is the title of the book.

A JUDGMENT for \$293,881 was entered, February 9, against the S. S. McClure Company by default in favor of the West Virginia Pulp & Paper Company on a demand note for \$268,000 dated December 5, 1913, payable at 251 Fourth avenue. The company was incorporated on January 16, 1896, with capital stock of \$100,000, but has not been in active business for some time past. The company built a



big building at Long Island City for printing and publishing, but that was sold last September under foreclosure of a mortgage and was bought in, it is said, by the West Virginia Pulp & Paper Company, which held a second mortgage. The summons in the present suit was served on Royal W. France, vice president.

THE CONTROVERSY between the conflicting groups interested in the subject of railway mail pay has been renewed with unusual sharpness in Washington in the past few weeks. The reported action of the Rules Committee of the House in agreeing to bring in a provision intended to tie the post office mail pay plan to the appropriation bill is likely, if successful, it is said, to insure the passage of the measure advocated by the department through the House as a "rider" on the appropriation measure. This, however, would merely transfer the contest to the Senate. Very much the same situation was created a year ago, when the House took one course on the mail pay question, the Senate another, and finally the matter had to be dropped, leaving the situation where it was at the start.

THE INTERNATIONAL ASSOCIATION OF ANTIQUARIAN BOOKSELLERS held its annual general meeting in London on January 24th. The following members of committee retired, viz., Messrs. Marston, Mayhew, Murray, Myers, Robson, Sawyer, Stevens, Thorp, Waters (Leamington), Webb (Dublin), H. S. Young (Liverpool), Barnard (Tunbridge Wells), Barrett (Ipswich), Blackwell (Oxford), Bowes (Cambridge), Downing (Birmingham), Isaacs (Brussels), McDonough (Albany, U. S. A.), and were unanimously re-elected. Mr. Chatto was re-elected treasurer, and Mr. Karslake was re-elected secretary, and a hearty vote of thanks to both gentlemen was passed for their services. In view of the fact that there had been no social functions held by the association during 1915, the committee recommended that Mr. Gregory be re-elected president for 1916, and this was carried by acclamation.

IN AN INTERVIEW appearing recently in the *New York Times Magazine* Tudor Jenks, author of children's books and for a number of years on the editorial staff of *St. Nicholas*, says that one of the curses of our juveniles is their multiplicity. "The modern boy knows that the circulating library, with its thousands of volumes, is pathetically imploring him to take advantage of it, and that in a corner of it is the special children's table, piled high with books. But the largeness of it and the quantity of books it presents to his notice overwhelm him, and he no longer counts the reading of a book a pleasure. Ruskin said that he wished that every book cost a guinea. Like most of the things that he said, this was a thousand times wiser than his generation realized. It is a pity that the number of our books, and specially the number of our children's books, cannot be arbitrarily limited. What our children's books need is an improvement in quality, a considerable decrease in quantity, and

possibly a sort of specialization—an adaptation, so that a different sort of book would be written for the town boy than that written for the country boy. It seems to me that some sort of specialization like this is inevitable."

THE GRAND TOTAL for the sale at the Anderson Galleries of the personal letters, manuscripts and other effects of Robert Louis Stevenson, which were offered at auction by his step-daughter, was \$83,116.45. George D. Smith paid \$387.50 for a letter descriptive of a trip to the Shetland Islands, written by Stevenson to his mother in 1869, when he was nineteen, and \$250 for another to his mother in which he mentioned the small sum of £20 for "Virginibus Puerisque." Mr. Smith also gave \$235 for a four-page letter written by Stevenson to his father during the early stages of his work, "Kidnapped," and \$190 for a copy of *The Schoolboys' Magazine*, the first of the numerous magazines started by Stevenson in his schoolboy days, and the only one that survives. Mr. Smith paid \$135 for a letter from Stevenson to his mother in 1878, alluding to the favorable reviews of "An Inland Voyage," in which he wrote: "I was more surprised at the tone of the critics than, I suppose, any one else. And the effect it has produced on me is one of shame. If they liked that so much, I ought to have given them something better, that's all." In April, 1886, writing home from Birmingham on his panicky emotions over landing again in England, he signed the letter: "I am yours (I think) Hyde, (I wish) Jekyll." Mr. Smith paid \$175 for the letter, and \$125 for a letter from Bournemouth in 1886, in which he gives this opinion of a portrait John W. Alexander had just painted of him: "Alexander did a good thing of me at last. It looks like a mixture of an Aztec idol, a lion, an Indian rajah and a woman, and certainly represents a mighty comic figure. Fanny and Sam (Lloyd Osbourne) both think it is the best thing that has been done of me up to now."

#### BUSINESS NOTES.

CHARLESTON, S. C.—J. T. & M. C. Gittman, owners of Gittman's Book Shop, Columbia, S. C., will open a store in Charleston, S. C., on March 1. The Charleston store will be under the management of H. Tudor Edwards, an experienced book man from London.

CHICAGO, ILL.—The Whitman Publishing Company has just been organized for the purpose of publishing attractive children's books, as well as miscellaneous and novelty publications, and will be ready for business March first, 1916. It will start out with fifty new numbers. Thirty-three of these are juveniles and the balance includes a Graduate book, gift booklets, a new translation of "Heidi," etc. All are profusely illustrated. Among the new concern's writers are Mary H. Wade, Elizabeth Gordon and Elizabeth Billings Stuart, while its artists include Louis Betts, Warner Carr, Hazel Frazee, Harry Rountree, etc. Travelers are: M. A. Whitman, east and west;

C. H. Van Vliet, the middle west; and L. W. Howe, the southwest.

ELMDALE, KANS.—L. B. Breese, bookseller and stationer, is reported to have sustained a loss by fire.

EUGENE, ORE.—A. H. Eaton, bookseller and stationer, is succeeded by the Church and School Publishing Co.

FLORENCE, S. C.—The Carolin Book & Stationery Company has been discontinued.

GREENCASTLE, IND.—Edw. C. Hamilton is reported to have purchased a half interest in Sayer's Book Store.

LOS ANGELES, CAL.—B. A. Rogers & Co. have been succeeded by A. C. Vroman.

NEW YORK CITY.—On February 1st Dodd, Mead and Company was incorporated as Dodd, Mead and Company, Inc., with capital stock of \$100,000. The officers are: Edward H. Dodd, president; F. W. Tufts, vice-president; Frank C. Dodd, treasurer; Arthur M. Chase, secretary.

POWERS, ORE.—Mrs. M. E. Raymond has opened a book and stationery shop.

ROCKLAND, ME.—E. R. Spear & Co. have suffered a loss by fire.

TACOMA, WASH.—P. K. Pirret & Co. have started in business at 910 Broadway. Mr. Pirret for a number of years was with the Lowman & Hanford Co. and for the past five years has been manager of books and stationery at Rhodes Bros.' department store.

VANCOUVER, B. C.—The University Book Supply Co. has assigned its estate, real and personal, for the benefit of its creditors.

WILLIAMSPORT, PA.—J. B. Otto, dealer in books, has gone out of business.

#### AUCTION SALES.

FEB. 28 AND 29 AT 2:30 AND 8:15 P. M. (Four sessions.) Catalogue: Rare books from the library of the late Mrs. Gertrude Cowdin with additions. (No. 1204; 1125 lots.)—Anderson.

FEB. 29 AT 10:35 A. M. (One session.) Catalogue: Rare Americana from three sources. (No. 48, 262 lots.)—Heartman.

### Forthcoming Books

#### WEEK BEGINNING FEBRUARY 28.

Adams, C. F. Charles Francis Adams, an autobiography. H. Mifflin. \$3 n.  
Aiken, Conrad. Turns and movies. H. Mifflin. 75 c. n.  
Burns, C. Delisle. The morality of nations. Put.  
Burroughs, Edg. R. The beasts of Tarzan. McClurg. \$1.30 n.  
Craig, Katherine T. Stars of destiny. Dutt. \$2 n.  
Cullum, R. The golden woman. Jacobs. \$1.35 n.  
D'Annunzio, Gabrielle. The honeysuckle. Stokes. \$1.25 n.  
Davenport, Briggs. The history of the great war, 1914. v. 1, The Genesis. Put. \$2.50 n. (?)  
Drew, J. H. Embroidery and design. Dutt.  
Farjanel, F. Through the Chinese Revolution. Stokes. \$2.50 n.  
Forbush, W. B. Guide-book to childhood. Jacobs. \$2.50 n.  
Furgerson, A. N., & Johnson, Constance. Book of odd recipes from many homes. Dutt. \$1.50 n.  
Garnett, L. A. Master Will of Stratford: a Midwinter Night's dream. Macmillan. 50 c. n.  
Hatcher, O. L. Guide for Shakespeare productions and pageants. Dutt. \$2 n.  
Hopkins, R. T. Rudyard Kipling, a literary appreciation. Stokes. \$3.50 n.  
Hyamson, Albt. M. A dictionary of universal biography of all ages and all peoples. Dutt. \$7.50 n.  
Jung, C. G. The psychology of the unconscious. Mof., Y.  
Kinkead, C. Common clay. Clode. \$1.25 n.  
McLaren, Amy. The heir of Duncarron. Put. \$1.35 n.  
Macnamara, Rachel Swete. Drifting waters. Put. \$1.35 n.  
Monroe, H., & Henderson, A. C. The new poetry. Macm. \$1.50 n.  
Ramsay, W. R. Infancy and childhood. Dutt. \$1.25 n.  
Raymond, W. L. American and foreign investment bonds. H. Mifflin. \$3 n.  
Rexford, E. E. The making of a home. Jacobs. \$1.25 n.  
Sams, Conway W. Conquest of Virginia, the forest primeval. Put.  
Sherrill, C. H. Modernizing the Monroe Doctrine. H. Mifflin. \$1.25 n.  
Slattery, C. L. The gift of immortality. H. Mifflin. \$1 n.  
Stephens, Kate. The mastering of Mexico. Macmillan. \$1.50 n.  
Usher, Roland G. The challenge of the future. H. Mifflin. \$1.75 n.

#### WEEK BEGINNING MARCH 6.

Dunn, J. D. A-B-C of golf. Harp. 50 c. n.  
Forman, Justus M. The twin sisters. Harp. \$1.35 n.  
Hagedorn, Herman. The great maze, the heart of youth; a poem and a play. Macm. \$1.25 n.  
Kerr, Sophie. Love at large. Harp. \$1.25 n.  
Kussy, N. The abyss. Macm. \$1.50 n.  
Lee, Jennette. The symphony play (4 plays). Scrib. \$1 n.  
Mackay, Constance D'A. Memorial Day pageant. Harp. 25c. n.  
Morris, Edw. B. Our Miss York. Penn. \$1.25 n.  
Rohmer, Sax. The return of Fu-Manchu. McB. \$1.35 n.  
Roosevelt, Thdr. A book-lover's holidays in the open. Scrib. \$2 n.  
Ruhl, Arth. Antwerp to Gallipoli. Scrib. \$1.50 n.  
Scherer, J. A. B. The Japanese crisis. Stokes. 75c. n.  
Smyth, Newman. The meaning of personal life. Scrib.  
Tarkington, Booth. Seventeen. Harp. \$1.35 n.  
Williams, Taunton. Royal auction bridge. McB. 75c. n.

#### WEEK BEGINNING MARCH 13.

Allen, James Lane. A cathedral singer. Cent. \$1 n.  
Bangs, J. Kendrick. From pillar to post. Cent. \$1.60 n.  
Bonger, W. A. Criminality and economic condition. (Mod. Criminal Science Ser.) Lit., B. \$5.50 n.  
Bowers, E. F. Side-stepping ill health. Lit., B.  
Bragdon, C. Four dimensional vistas. Knopf. \$1.25 n.  
Crespigny, C. de. Where the path breaks. Cent. \$1.30 n.  
Ford, W. C., ed. The writings of John Quincy Adams. v. 4. Macm. \$3.50 n.  
Hayden, Arthur. Chats on old silver. Stokes. \$2.50 n.  
Hewlett, Maurice. Frey and his wife. McB. \$1 n.  
Kauffman, Reginald W. The silver spoon. Mof., Y. \$1.35 n.  
Orth, S. R. The imperial impulse. Cent. \$1.20 n.  
Prouty, Olive H. The fifth wheel. Stokes. \$1.35 n.  
Rockwell, F. P. Around the year in the garden. Macm. \$1.50 n.  
Sologub, F. The little demon. Knopf. \$1.50 n.  
Stokes, Anson Phelps. What Jesus thought of himself. Macm. \$1 n.  
Watts, Mary S. The rudder. Macm. \$1.50 n.  
White, W. Allen. God's puppets. Macm. \$1.25 n.  
Wright, Richardson, ed. Low cost of suburban homes. McB. \$1.25 n.



## Weekly Record of New Publications

The entry is transcribed from title page when the book is sent by publisher for record. Books received, unless of minor importance, are given descriptive annotation. Prices are added except when not supplied by publisher or obtainable only on specific request. The abbreviations are usually self-explanatory. c. indicates that the book is copyrighted; if the copy-right date differs from the imprint date, the year of copyright is added. Where not specified the binding is cloth.

A colon after initial designates the most usual given name, as: A: Augustus; B: Benjamin; C: Charles; D: David; E: Edward; F: Frederick; G: George; H: Henry; I: Isaac; J: John; L: Louis; N: Nicholas; P: Peter; R: Richard; S: Samuel; T: Thomas; W: William.

Sizes are indicated as follows: F. (folio: over 30 centimeters high); Q. (4to: under 30 cm.); O. (8vo: 25 cm.); D. (12mo: 20 cm.); S. (16mo: 17½ cm.); T. (24mo: 15 cm.); Tt. (32mo: 12½ cm.); Fe. (48mo: 10 cm.); Sq., obl. mar., designate square, oblong, narrow. For books not received sizes are given in Roman numerals, 4°, 8°, etc.

- Acton, J. H. Uncle Jack's discovery; sixty short true, strange, interesting and instructive stories about animals, birds, fishes, reptiles and insects; with a prize love-letter to young America. [Portland, Ore., Metropolitan Press] c. '15 212 p. 12° \$1
- Addresses at patriotic and civic occasions; by Catholic orators. In 2 v. N. Y., J. F. Wagner [23 Barclay St.]. c. '15 8° \$3 n.
- Alden, Raymond Macdonald. The forest full of friends; il. by Harold Speakman. [New ed.] Indianapolis, Bobbs-Merrill. c. '06-'15 no paging D 50 c. n.  
The hunt for the beautiful; il. by Sidney E. Fletcher; decorations by G. H. Samuels. [New ed.] Indianapolis, Bobbs-Merrill. c. '06-'15 no paging D 50 c. n.
- American Geographical Society of New York. Memorial volume of the Transcontinental excursion of 1912 of the society. N. Y., The society [Broadway and 156th St.]. '15 12+407 p. (bibls.) il. pls. (1 fold.) pors. maps (1 fold.) diags. 4° \$5 n.
- Analysis of diplomatic papers issued by Austro-Hungarian, Belgian, English, French, German and Russian governments. N. Y., F. C. Stechert. no paging 8° pap. 50 c. Corrected price.
- Anspacher, L: Kaufman. The unchastened woman; a modern comedy in three acts. N. Y., Stokes. c. 276 p. por. D \$1.25 n.
- Antrobus, Mrs. Mary Symonds. Elementary embroidery. N. Y., Macmillan. '15 182 p. il. (part col.) sq. D bds. \$1 n.  
Arranged so it furnishes an outline for the teacher, or a text-book for the beginning student.
- Armstrong, E: Cooke. Syntax of the French verb; [Exercises to accompany Armstrong's Syntax of the French verb, by C. J. Cipriani.] 2d ed., rev. N. Y., Holt. c. '15 7+124+59 p. D 90 c.
- Atherton, Gertrude Franklin Horn. The Californians. New ed. N. Y., Stokes. 351 p. 12° \$1.35 n.  
Julia France and her times. New ed. N. Y., Stokes. 533 p. 12° \$1.35 n.  
Patience Sparhawk and her times. New ed. N. Y., Stokes. 488 p. 12° \$1.35 n.  
Splendid idle forties. New ed. N. Y., Stokes. 359 p. il. 12° \$1.35 n.  
Tower of ivory. New ed. N. Y., Stokes. 466 p. 12° \$1.35 n.
- Ballard, Anna Woods, and Krause, Carl Albert, eds. Short stories for oral German. N. Y., Scribner. c. '15 9+179 p. double map D (Walter-Krause German ser.) 80 c. n.
- Barcynska, Helene, Countess. The honey-pot. N. Y., Dutton. c. 324 p. col. front. D \$1.35 n.  
How two girls who were struggling on the comic-opera stage became friends and did what they could to help each other through temptation. How one of them succumbed and how both found happiness in the end.
- Bassett, J: Spencer. The life of Andrew Jackson. New ed. [2 v. in 1 v.] N. Y., Macmillan. c. '11 16+766 p. il. pls. pors. maps O \$2.50 n.
- Batiffol, Louis. The century of the Renaissance; [crowned by the Académie des Sciences Morales et Politiques]; tr. from the French by Elsie Finimore Buckley; with an introd. by J: E: Courtenay Bodley. N. Y., Putnam. 17+428 p. O (National history of France) \$2.50 n.  
First in point of issue in a seven volume history of France, each period to be treated by a different historian, under the editorship of Fr. Funck-Brentano.
- Battledore (A). Facsimile ed. prepared by C: Welsh. Yonkers-on-Hudson, N. Y., World Bk. Co. '09 8 p. il. 32° (Earliest books for children) \$3; set \$20
- Bell, Ralcy Husted. The philosophy of painting; a study of the development of the art from prehistoric to modern times. N. Y., Putnam. c. 8+238 p. O \$1.25 n.  
Deals scientifically with problems of interest to the practical painter, with historic aspects of the art, of value to collector and antiquary; with conjectural projections from known fact and long experience, and with constructive philosophy.
- Belmont, Alva E. Smith [Mrs. O. H. P. Belmont], and Maxwell, Elsa. Melinda and her sisters; music and lyrics by Elsa Maxwell; first produced at the Waldorf Astoria, Feb. 18, 1916. N. Y., R. J. Shores [1961 Broadway]. c. 58 p. D bds. 50 c. n.  
Comic opera which provides opportunities for seven Pepper girls to show off their accomplishments in drawing-room tricks, before Melinda's entrance. She is the skeleton in this family closet, only she "doesn't stay put," but works bravely for the cause of justice called suffrage.
- Bells (The) in the Revolution; a record of American soldiers and sailors of 1776 of the name of Bell. Limited ed. N. Y., W. M. Clemens. 14 p. O pap. \$1
- Bible. Gems from the Bible. [N. Y., Christian Herald, Bible Ho.] c. '15 166 p. 12° \$1
- Bloomfield, Meyer. Youth, school, and vocation; with an introd. by H: Suzzallo. Bost.,



Houghton Mifflin. c. '15 5+274 p. (6 p. bibl.) forms diagrs. 12° \$1.25

**Boehmer, Heinrich i. e. Arthur Heinrich.** Luther in light of recent research; tr. by Carl F. Huth, jr. N. Y., Christian Herald. c. 413 p. il. pls. pors. 8° \$1.50 n.

**Bonner, Geraldine [Hard Pan, pseud.].** The Black Eagle mystery; il. by Frederic Dorr Steele. N. Y., Appleton. c. 308 p. pls. D \$1.30 n.

After a stormy interview on the eighteenth floor of the big office building, "The Black Eagle," Harland is found dead on the sidewalk, and Barker, his partner, disappears. The papers all announce the suicide of Harland, but a lawyer and two detective friends call it murder and strike a clue that leads to a young and beautiful woman. But they are all proved wrong by Molly Babbitts, the lively telephone operator of "The girl at central," and by the murdered man himself!

**Boudin, Louis Boudianoff.** Socialism and war. N. Y., New Review Pub. Assn. [256 Broadway]. c. '15 267 p. D \$1 n.

Lectures delivered in New York in 1914. *Contents:* Clearing the ground; The economic causes of the war; The ideologic causes of the war; The immediate causes of the war and the stakes involved; The war and the Socialists; Socialist vs. bourgeois theories.

**Brinton, Christian.** Impressions of the art at the Panama-Pacific Exposition; with a chapter on the San Diego Exposition and an introductory essay on the modern spirit in contemporary painting. N. Y., J: Lane. c. 203 p. (4½ p. bibl.) il. pls. (part col.) Q bds. \$3 n.

Reproductions of the art of the Panama-Pacific Exposition, with text commenting upon it. Includes chapters on American and foreign painting. Index.

**Brooklyn Institute of Arts and Sciences. Museum.** Bibliography of Japan: costume, armor, flower arrangement, gardens, archery, architecture, games, sculpture; by Stewart Culin. Brooklyn, N. Y., The institute. 12 p. Q pap. 10 c.

**Brothers, Minnie E.** Bread making and bread baking, embracing selections in pastry, general cooking, canning, preserving, pickling, jelly making, and candy making. Minneapolis [The author]. c. '15 128 p. il. 8° \$1.25

**Bryan, W: Fk., and Crane, Ronald S., eds.** The English familiar essay: representative texts; ed. with introd. and notes. Bost., Ginn. c. 60+471 p. D \$1.25

Editors are, respectively, associate professor of English and assistant professor of English, Northwestern University.

**Bülow, Frau Babette Ebert von [Hans Arnold, pseud.].** Fritz auf ferien; ed. by A. Appelmann. N. Y., Scribner. c. '15 11+135 p. D (Walter-Krause German ser.) 50 c.

**Bush, Coleman Hall.** Uniform business law; with business forms and illustrative cases. Balt., H. M. Rowe Co. [624 N. Gilmore St.] c. '15 10+465 p. D \$1.50; buckram \$1.75

Material arranged in logical and organic relation, but as each division is complete in itself, it may be taken in any order suited to the needs of the school.

**Butterick Publishing Co., Limited.** The dress-maker; a complete book on all matters connected with sewing and dressmaking from the simplest stitches to the cutting, making, altering, mending and caring for the

clothes. A new ed., rev. and enl. N. Y. [The author, 223 Spring St.] c. 138 p. il. 8° \$1

**Chap-book (A).** Facsimile ed. prepared by C: Welsh. Yonkers-on-Hudson, N. Y., World Bk. Co. '09 16 p. il. 8° (Earliest books for children) \$3; set \$20

**Child (The) welfare manual;** a handbook of child nature and nurture for parents and teachers; prepared by the editorial bd. of the University Society, with the assistance of Michael V. O'Shea, and others. In 2 v. N. Y., University Soc. [44 E. 23d St.] c. '15 (4 p. bibl.) il. 8° \$5.95 (subs.)

**Clay, Alb. Tobias.** Miscellaneous inscriptions in the Yale Babylonian Collection. New Haven, Ct., Yale Univ. c. '15 8+108 p. + 50 pls. F (Yale Oriental ser. Babylonian texts) \$5 n. bxd. (500 copies)

First of a series that will place the 8000 Sumarian and Akkadian inscriptions and other antiquities of the Yale collection at the disposal of scholars. Transliteration of the several texts is given in different types. 49 of the plates are autographed texts, other 6 are photogravures. Includes new data in support of Prof. Clay's theory that Hebrews and other western Semites did not have their origin in Babylonia, as generally accepted, but in Amurru and Aram.

**Clemens, W: Montgomery, ed.** Early marriage records of the Hopkins family in the United States; official and authoritative records of Hopkins marriages in the original states and colonies from 1628 to 1865. N. Y., The editor. 52 p. O pap. \$2

Early marriage records of the Lamb family in the United States; official and authoritative records of Lamb marriages in the original states and colonies from 1628 to 1865. N. Y., The editor. 39 p. O pap. \$2

**Cohen, Julius H:** Law and order in industry; five years' experience. N. Y., Macmillan. c. 18+292 p. D \$1.50 n.

From his close connection with the inception and construction of the Protocol and the institutions created by it, author writes of its importance, industrial and social, and its achievements to date.

**Cole, Alfr., and Whitman, C: Foster.** A history of Buckfield, Oxford County, Maine, from the earliest explorations to the close of the year 1900. [Lewiston, Me., Lewiston Journal Co.] c. '15 758 p. il. pls. pors. plan 8° \$5 n. bxd.

**Coward, H:** Choral technique and interpretation. N. Y., H. W. Gray Co. [2 W. 45th St.] c. '14 333 p. 2 pls. 8° (Handbooks for musicians) \$2.50

**Coxon, Muriel Hine [Mrs. Sidney Coxon].** The individual. N. Y., J: Lane. 368 p. D \$1.25 n.

Marriage and subsequent ambitions of Orde Taverner, a brilliant young surgeon, leader also of a eugenics faction. Ironie and dramatic climax of Taverner's career finds him a victim of his own theories, having to choose between his own ideas and his wife's happiness. The solution of their conflict comes from an unexpected death-bed confession.

**Curtiss, Mrs. Harriette Augusta, and Curtiss, Fk. Homer.** The key to the universe; or, a spiritual interpretation of numbers; with por. of Mrs. Curtiss and many il., diagrs. and tables. San Francisco, Curtiss Bk. Co. c. '15 15+386 p. 12° \$2.50

- Davies, Randall.** Romney; containing 16 examples in col. of the master's work. [N. Y., Stokes.] '14 78 p. mounted pls. 8° (Masterpieces in color) 65 c.  
Velasquez; containing 16 il. in color. [N. Y., Stokes.] '14 78 p. mounted pls. 8° (Masterpieces in color) 65 c.
- Delbridge, C: Lomax.** Delbridge's multiplication table; showing the result of the multiplication of any number from 1 to 200,000 by any number from  $\frac{1}{8}$  of 1, to 100. St. Louis, Delbridge Co. c. 116 p. f° \$5
- Delstanche, Albert.** Little town of Flanders. N. Y., Stokes. '15 58 p. il. pls. 8° bds. \$3.50 n.
- Deutsch, Monroe Emanuel.** The plot to murder Caesar on the bridge. Berkeley, Cal., Univ. of Cal. 265-278 p. Q (Pubs. in classical philology) pap. 10 c.
- Donaldson, H: Herb., comp. and ed.** The rat: reference tables and data for the albino rat (*Mus norvegicus albinus*) and the Norway rat (*Mus norvegicus*). Phil., Wistar Inst. of Anatomy and Biology. c. '15 5+278 p. (53 p. bibl.) charts tabs. Q (Memoirs) \$3 n.
- Drama League of America.** Plays for amateurs; arranged by J: Mantel Clapp. [Chic., The author.] c. '15 43 p. 12° pap. 25 c.
- Dreiser, Thdr.** Plays of the natural and the supernatural. N. Y., J: Lane. c. 228 p. sq. O bds. \$1.25 n.  
*Contents:* The girl in the coffin; The blue sphere; Laughing gas; In the dark; The spring recital; The light in the window; "Old Ragpicker."
- Dunlap, Knight.** An outline of psychobiology. Balt., Johns Hopkins Press. '14 121 p. il. diagrs. 8° \$1.25
- Dunston, Lucy.** School children the world over. New ed. N. Y., Stokes. 78 p. il. pls. 4° \$1.50 n.; Baby Stuart binding \$1.25 n.
- Earliest (The) of the toy books.** Facsimile ed. prepared by C: Welsh. Yonkers-on-Hudson, N. Y., World Bk. Co. '09 32 p. col. il. 8° (Earliest books for children) \$3; set \$20
- Eaton, Elon Howard.** Birds of New York. In 2 v. v. 2, Land and song birds. Albany, N. Y., Univ. of State of N. Y. Museum. '14 719 p. il. pls. (part col.) 4° (Memoir) \$4
- Engineering and Mining Journal.** Details of practical mining; comp. by the editorial staff. N. Y., McGraw-Hill. 544 p. il. 8° \$5 n.
- Foraker, Jos. Benson.** Notes of a busy life; with por. and other illustrations. In 2 v. Cin., Stewart & Kidd. c. 15+511; 6+584 p. pls. map facsms. (part double) O \$5 n. bxd.  
Autobiography of the Ohio ex-senator and governor which gives much information about the Republican Party and the politics generally of the last fifty years. Author's busy career brought him into connection with many prominent men, of whom he writes and whose letters he quotes.
- Foshay, Florence Eliz.** Twentieth century dramas. Bost., Boston Bk. Co. [83-91 Fran-
- cis St.] '15 12 p. 8° (Bulletin of bibliography pamphlets) pap. 25 c. n.
- Fraprie, Fk. Roy, ed.** How to make prints in colors. Bost., Am. Photographic Pub. c. 66 p. 12° (Practical photography) 50 c.
- Gaskell, Mrs. Eliz. Cleghorn Stevenson.** Right at last; and other tales, etc.; with an introd. by Clement Shorter. N. Y., Oxford Univ. '15 16+527 p. S (World's classics) 35 c. n.
- Gerstenberg, C: W.** Materials of corporation finance. 2d ed. N. Y., Prentice-Hall, Inc. c. '15 21+1023 p. (bibls.) 8° \$4
- Gillette, J: Morris.** Constructive rural sociology; with an introd. by G: E. Vincent. New ed., rev. and enl. N. Y., Sturgis & Walton. c. '13-'15 19+408 p. (bibls.) map diagrs. O \$1.60 n.
- Greenfield, Mass.** Vital records of Greenfield, Massachusetts, to the year 1850. Bost., New England Hist. Genealogical Soc. [9 Ashburton Pl.] '15 299 p. 8° (Vital records of the towns of Mass.) \$3.75
- Groves, W: Taylor.** A history and genealogy of the Groves family in America, descendants of Nicholas La Groves of Beverly, Mass.; comp. from the town records, church records. Ann Arbor, Mich., The author [907 S. Huron St.]. '15 56 p. O \$4 n.
- Hague. International Peace Conferences, 1899, 1907.** Las convenciones y declaraciones de la Haya de 1899 y 1907; acompañadas de cuadros de firmas, ratificaciones y adhesiones de las diferentes potencias y textos de las reservas; compiladas por Ja. Brown Scott. N. Y., Oxford Univ. c. 35+301 p. O \$1 n.  
The Hague conventions and declarations of 1899 and 1907; accompanied by tables of signatures, ratifications and adhesions of the various powers and texts of reservations; ed. by Ja. Brown Scott. 2d ed. N. Y., Oxford Univ. c. '15 33+303 p. O \$1 n.
- Hall, Winfield Scott, M.D., and Hall, Jeanette Winter.** Sexual knowledge; the knowledge of self and sex in simple language; for the instruction of young people, young wives and young husbands, fathers and mothers, teachers and nurses, and all who feel a need of reliable information on the best way and the best time to impart sexual knowledge to boys and girls. Phil., Winston. c. '13 320 p. por. figs. D \$1 n.  
Formerly published by International Bible House.
- Hamilton, Alex.** A few of Hamilton's letters; ed. by Gertrude Atherton. New ed. N. Y., Stokes. 275 p. 12° \$1.35 n.
- Heft, L:** Holders of railroad bonds and notes; their rights and remedies; treating particularly of the receivership and of the reorganization of the road, of the foreclosure of the mortgage and of the other proceedings to realize on the security. N. Y., Dutton. c. 16+419 p. D \$2 n.  
Gives the facts that influence the market value of railroad securities, and those upon which their intrinsic value depends. Outlines railroad financing, in its various phases, and analyzes sixty-two different forms of securities.



- Hesser, C. E., comp.** "A bokay of wild daisies" home grown and full blown; the kind that grows in and around La Cygne, Kansas; a little book of native verse, by the natives and near natives. [La Cygne, Kan., The compiler.] c. '15 90 p. D \$1 n.
- Hill, Mabel, and Davis, Philip.** Civics for new Americans. Bost., Houghton Mifflin. c. 8+178 p. il. maps sq. 12° 80 c.
- History (The) of little Goody Two Shoes.** Facsimile ed. prepared by C: Welsh. Yonkers-on-Hudson, N. Y., World Bk. Co. '09 160 p. il. 32° (Earliest books for children) \$3; set \$20
- Hogan, Louise E. Shimer [Mrs. J: L. Hogan].** Diet for children; a complete system of nursery diet with numerous recipes; also many menus for young and older school children; a home and school guide for mothers, teachers, nurses and physicians. [New ed.] Indianapolis, Bobbs-Merrill. c. '02-'16 116 p. tabs. S 75 c. n. Formerly published by Doubleday, Page & Co.
- Horn (A) book.** Facsimile ed. prepared by C: Welsh. Yonkers-on-Hudson, N. Y., World Bk. Co. '09 2 p. 16° (Earliest books for children) \$3; set \$20
- Huber, Gotthelf Carl.** The development of the albino rat, *Mus norvegicus albinus*: 1, From the pronuclear stage to the stage of mesoderm anlage; end of the first to the end of the ninth day; 32 figs.; 2, Abnormal ova; end of the first to the end of the ninth day; 10 figures. Phil., Wistar Inst. of Anatomy and Biology. '15 142 p. (bibls.) tabs. Q (Memoirs) pap. \$2.50 n.
- Hunt, Brenelle.** A community arithmetic. N. Y., Am. Book Co. 285 p. il. pls. 12° 60 c.
- Hunter, G: W:** Laboratory problems in civic biology. N. Y., Am. Book Co. 283 p. il. pls. 8° 80 c.
- Jenkins, Frances.** Reading in the primary grades. Bost., Houghton Mifflin. c. '15 5+125 p. 2 fold. col. pls. 16° (Riverside educational monographs) 60 c.
- Jenkins, F: Warren, and Fairfield, Bertha, comps.** Feeble-mindedness; a selected bibliography. N. Y., Russell Sage Foundation Lib. 4 p. O (Bulletin) pap.
- Judaism. Liturgy and Ritual.** Jewish science; divine healing in Judaism, with special reference to the Jewish Scriptures and prayer book; by Alfr. G. Moses. [Mobile, Ala., Gill Pr.] c. '15 48 p. 16° \$1.50
- Karlson, C. E.** Elementary basketry; twelve plates of basketry problems, with text and il. of complete work. Springfield, Mass., Milton Bradley Co. c. '15 portfolio f° (Constructive arts ser.) 75 c.
- Kendall, Calvin Noyes, and Mirick, G: Alonzo.** How to teach the fundamental subjects. Bost., Houghton Mifflin. c. '15 12+329 p. (4 p. bibl.) diags. 12° (Riverside textbooks in education) \$1.25
- Kilburn, Dale Gordon.** A compendium of military knowledge; a quiz book. Quincy, Ill. [J: A. Hall Pr.] c. 173 p. 12° \$1
- Koch, Rev. Franz Xavier Jos.** A manual of apologetics; tr. from the rev. German ed. by A. M. Buchanan; rev. and ed. by C: Bruhl. N. Y., J. F. Wagner. c. '15 8+212 p. 12° 75 c.
- Kuhn, Alb., D.D.** Roma; ancient, subterranean and modern Rome; in word and picture; with a preface by His Eminence Cardinal Gibbons. In 18 pts. Pt. 13. N. Y., Benziger. c. '16 Q ea. 35 c.; 6 pts. to year's subs. \$2; complete to subs. \$6
- Laun, Rev. F.** The chief points of difference between the Catholic and Protestant creeds. N. Y., J. F. Wagner. c. '15 6+185 p. 12° 75 c.
- Leavitt, Fk. Mitchell, and Brown, Edith.** Pre-vocational education in the public schools. Bost., Houghton Mifflin. c. '15 5+245 p. 12° \$1.10
- Lewis, Edn. Herb.** Those about Trench. N. Y., Macmillan. c. 326 p. D \$1.35 n.  
They are the oddly assorted young students, queer Americans and queerer Orientals, whom Dr. Trench gathered about him. Novel has a plot packed with strange adventure, which takes the reader from Halsted Street to Peshawar, then into the mountains of Serbia, and very close to one of the secrets of the great war.
- Lingard, J:, D.D., and Belloc, Hilaire.** The history of England, from the first invasion by the Romans to the accession of King George the Fifth; with an introd. by His Eminence James Cardinal Gibbons. In 11 v. N. Y., Catholic Publication Soc. of Am. [31 E. 27th St.] c. '12-'15 il. pors. 8° \$16.50 n.; ¾ leath. \$25 n.  
Reprint of edition in 10 v., with addition of v. 11, covering period from 1688 to 1910, by Hilaire Belloc.
- Lounsberry, Alice.** Garden book for young people. New ed. N. Y., Stokes. '15 290 p. il. 12° \$1.25 n.
- Lovering, Rev. Martin.** History of the town of Holland, Massachusetts. Rutland, Vt., Tuttle Co. '15 749 p. il. pls. pors. fold. map O \$7.50  
History of the town from the standpoint of its relations to the state, as well as its local developments. Includes vital statistics, sketches of its representative citizens, and genealogies.
- McClure, C: Freeman Williams.** The development of the lymphatic system in fishes; with special reference to its development in the trout; 42 figures. Phil., Wistar Inst. of Anatomy and Biology. '15 137 p. il. pls. (part col.) O (Memoirs) pap. \$2.50 n.
- MacLeod, Anna Mary.** The Washington Randolphs and their friends; extracts from the diary of a lady of old Virginia, selected and edited by T. M. Lynchburg, Va., J. P. Bell Co. c. '15 189 p. D \$1  
Tells in fictional form of the life and lovmaking among a number of old families before the Civil War.
- Madison, Harold Lester, and Magoon, Eva Waterman.** A key to the wild flowers of Rhode Island. Providence, R. I. [H. L. Madison, Roger Williams Park Museum.] c. '15 40 p. il. obl. 32° 15 c.
- Marden, Orison Swett.** The victorious attitude. N. Y., Crowell. c. 358 p. D (Marden efficiency books) \$1 n.  
Problems of success practically treated. Includes: According to thy faith; Making dreams come true; Making yourself a prosperity magnet; The suggestion

of inferiority; The triumph of health ideals; and How to stay young.

**Masefield, J:** The tragedy of Nan; and other plays. N. Y., Macmillan. c. '09 114 p. D \$1.25 n.

*Contents:* The tragedy of Nan; The Campden wonder; Mrs. Harrison.

Formerly published by Mitchell Kennerley.

**Mason, Dan. Gregory, and Mason, Mary L.** The appreciation of music. v. 2, Great modern composers; biographical sections by Mary L. Mason. N. Y., H. W. Gray Co. c. 8+228 p. O \$1.50

Sequel to "The appreciation of music." Continues the study of music from the death of Beethoven (1827) through the most important of the romantic composers and the composers of program music down to the present, ending with Strauss and Debussy.

**Merrill, W: A:** Criticism of the text of Lucretius; with suggestions for its improvement. Pt. 1, Bks. 1-3. Berkeley, Cal., Univ. of Cal. 46 p. O (Pubs. in classical philology) pap. 45 c.

**Mez, J., comp. and ed.** Peace literature of the war; material for the study of international polity. N. Y., Am. Assn. for Internat. Conciliation, 407 W. 117th St. 23 p. D (Special bull.) pap.

Contains annotations.

**Middlesex Co., Mass. Probate Court.** Index to the Probate records of the County of Middlesex, Massachusetts; first [and second] series; prepared under the supervision of S: H. Folsom and W: E. Rogers. In 2 v. [1st ser., From 1648 to 1871; 2d ser., From December 31, 1870, to January 1, 1910.] Cambridge, Mass. [Middlesex Co. Probate Ct.] '14 f° v. 1, \$13.03; v. 2, \$21.38

**Mighels, Ella Sterling Clark [Mrs. P. V. Mighels].** Fairy tale of the white man; told from the gates of sunset; cover and il. by W. Kimball Briggs. San Francisco, Pacific Publication Co. c. '15 72 p. 8° \$1

**Missouri. State Library. Law Dept.** Catalog of the Law Department of the library; comp. by G: E. Smith and A. J. Menteer. Jefferson City, Mo. [The library] '15 436 p. 8° gratis

**Montgomery, Rob. Hiester.** Auditing, theory and practice. 2d ed. rev. N. Y., Ronald Press. 900 p. 8° limp leath. \$5

**Moore, Mrs. N. Hudson Woodbridge.** Children of other days. New ed. N. Y., Stokes. '15 76 p. il. 4° \$1.50 n.; Baby Stuart binding \$1.25 n.

**Morrison, G: H., D.D.** The wind on the heath; Sunday evening addresses from a Glasgow pulpit. N. Y. [Doran] '15 12+295 p. O \$1.35 n.

**Mother Goose.** Mother Goose's melody. Facsimile ed. prepared by C: Welsh. Yonkers-on-Hudson, N. Y., World Bk. Co. '09 96 p. il. 32° (Earliest books for children) \$3; set \$20

**Munsell, Alb. H:** Atlas of the Munsell color system. [Malden, Mass., Wadsworth, Howland & Co.] c. '15 15 col. pls. sq. f° \$15

**New England primer.** Facsimile ed. prepared by C: Welsh. Yonkers-on-Hudson, N. Y.,

World Bk. Co. '09 80 p. col. il. 32° (Earliest books for children) \$3; set \$20

**New York charities directory;** a reference book of social service; in or available for Greater New York; by Lina D. Miller. 25th ed. N. Y., Charity Organization of N. Y. C. [105 E. 22d St.] 41+734 p. D \$1

**Nasmyth, G:** Social progress and the Darwinian theory; a study of force as a factor in human relations; with an introd. by Norman Angell. N. Y., Putnam. c. 23+417 p. D \$1.50 n.

Philosophy of force, according to the author, is the real cause of the breakdown of civilization in Europe. Moreover, its claims to a scientific foundation in Darwin's theory of "the struggle for existence" are a contradiction of Darwin's ideas of social progress through justice and the moral law.

**National Institute of Social Sciences.** Journal of the institute; Lillie Hamilton French, ed. [Bost., Bost. Bk. Co.] '15 242 p. O \$1.50

*Partial contents:* Art exhibits in America, by Cornelia B. Sage; Magna Charta, by Elihu Root; The menace of racial deterioration, by Irving Fisher; Street traffic regulation, by William Phelps Eno; The Brooklyn Botanic Garden, by C. Stuart Gager; The city and the flag, by John H. Finley; Work of the American Red Cross since Aug. 1, 1915, by Mabel T. Boardman; The Russell Sage Foundation, by F. Schneider, Jr.; The automatic drama, by Otis Skinner.

**1915 C. P. A. problems and solutions.** v. 2, Illinois, May 1915; New York, June, 1915; Massachusetts, October, 1915; Missouri, December, 1914. N. Y., Ronald Press. 375 p. 8° \$3

**Owen, Roberts Bishop.** Recognition: a logical and experimental study. Princeton, N. J., Psychological Review Co. '15 154 p. 8° (Psychological monographs) pap. \$1.50

**Palmer, Maj. J: McAuley.** An army of the people; the constitution of an effective force of trained citizens. N. Y., Putnam. c. 10+158 p. D \$1 n.

Shows clearly how a citizen army can be organized, trained, and made ready for mobilization in a very practical way, which is also in keeping with the best military thought of the day.

**Paterson, Isabel.** The shadow riders. N. Y., J: Lane. c. 379 p. O \$1.35 n.

Romance of western Canada, in which politics and money play a part. Whittemore arrives in a small Canadian town just at the time when Eileen Conway disappears under the cloud of an entanglement with Harry Garth. Whittemore meets her again as nurse in a hospital. Story centers about their romance and that of Whittemore's nephew and Lesley Johns, a bright young newspaper woman persecuted by a married man.

**Patrick, G: T: White.** The psychology of relaxation. Bost., Houghton Mifflin. c. 8+280 p. (bibls.) D \$1.25 n.

Advances theory that play, laughter, profanity, alcohol, war, are the forms in which the overtaxed higher nerve centers find relief by reverting to inherited savage instincts. Cultivation of first two along simple lines and of good physique will be the way out of many of the gravest problems of to-day. Author is professor of philosophy in University of Iowa.

**Reade, C:** The cloister and the hearth. Holiday ed. N. Y., Harper. '15 1233 p. 8° \$2 n.; silk \$2.50 n.

**Reely, Mary Katharine, comp.** Selected articles on world peace; including international arbitration and disarmament. 2d ed. enl. White Plains, N. Y., H. W. Wilson Co.



34+256 p. (19 p. bibl.) D (Debaters' hand-book ser.) \$1 n.

**Reid, Forrest.** At the door of the gate. Bost., Houghton Mifflin. 332 p. D \$1.35 n.

Quietly told story of the lives of Richard and Martin Seawright from their boyhood on. Martin was spoiled and grew to be the mischief-maker in Richard's marriage. This marriage had little prospect of happiness, because Rose was shallow and jealous. Martin persuaded her to leave Richard, and failed to keep their tryst. Thus Richard held Martin responsible for Rose's suicide, and the meeting of the brothers ended in further tragedy.

**Riley, Ja. Whitcomb.** The James Whitcomb Riley reader; selected, graded, and with suggestions for the observance of Riley Day, by Charity Dye; with il. by Ethel Franklin Betts and Will Vawter. Indianapolis, Bobbs-Merrill. c. '82-'15 115 p. pls. D 60 c. n.

The old soldier's story; poems and prose sketches. Indianapolis, Bobbs-Merrill. c. '13-'15 201 p. D \$1.25 n.

The old times. Indianapolis, Bobbs-Merrill. c. '14-'15 227 p. por. D \$1.25 n.

Riley songs of friendship; with pictures by Will Vawter. Indianapolis, Bobbs-Merrill. c. '82-'15 19+189 p. il. pls. D \$1.25 n.

**Robinson, W: Josephus.** Sexual problems of to-day. 3d ed., rev. and enl. N. Y., Critic and Guide Co. [12 Mt. Morris Park W.] c. '14 340 p. 12° \$2 n.

**Rose, Arth. P.** An illustrated history of Yellow Medicine County, Minnesota. Marshall, Minn., Northern Hist. Pub. '14 562 p. il. pls. pors. maps 4° \$13

**Sampson, C: H:** Mechanical drawing and practical drafting. Springfield, Mass., Milton Bradley Co. c. '15 112 p. il. diags. obl. D \$1.50

Specific instruction in lettering, practical geometrical construction, orthographic projection, developments and intersections of solids, machine details, assembly drawings, isometric and perspective and cam and gear design.

**Sauveur, Alb.** The metallography and heat treatment of iron and steel; being a rev. and enl. ed. of Metallography of iron and steel. N. Y., McGraw-Hill. 486 p. il. 4° \$6 n.

**Sayers, W. C. Berwick.** Canons of classification; applied to "The subject," "The expansive," "The decimal" and "The Library of Congress" classifications; a study in bibliographical classification method. White Plains, N. Y., H. W. Wilson Co. 173 p. (5 p. bibl.) fold. chart D 75 c.

Study of the history and character of the various methods of bibliographical classification. Author is examiner and instructor to the Library Association (England) and chief librarian, Croydon.

**Scott, Austin Wakeman.** A selection of cases on resulting and constructive trusts. Cambridge, Mass., Harvard Univ. c. '15 208 p. 8° pap. \$1 n.

**Seegmiller, Wilhelmina.** Sing a song of seasons; il. by the author. Chic. and N. Y., Rand, McNally. c. '14 88 p. 8° \$1 n.

**Sharfman, Isaiah Leo.** Railway regulation; an analysis of the underlying problems in railway economics from the standpoint of government regulations. Chic., La Salle

Extension Univ. c. '15 236 p. 8° (Business administration) limp leath. \$2

**Shryock, H: W:** Reading-literature; eighth reader; adapted and graded; il. by F: Richardson, pen portraits by W: L. Haskell. Chic., Row, Peterson. c. '14 416 p. 12° (Reading literature ser.) 60 c.

**Sinclair, Alb. T:** An American-Romani vocabulary; comp. and ed. from manuscripts in the New York Public Library, by G: F. Black. [N. Y., The library.] '15 14 p. 8°

**Singmaster, Elsie.** Emmeline. Bost., Houghton Mifflin. c. '15-'16 154 p. il. pls. S \$1 n.

During the battle of Gettysburg, Emmeline was in the hands of the rebels. For three days she stayed in the farmhouse, cooking for the "enemies of her country," tending their wounded, and—actually growing to like them. It was an experience, and it led to the rescue of her own wounded brother.

**Slater, Gilbert.** The making of modern England. New rev. ed.; with a prefatory note by Ja. T. Shotwell. Bost., Houghton Mifflin. c. '15 12+297+41 p. (23 p. bibl.) fold. diags. 8° \$2

**Slattery, C: Lewis, D.D.** Why men pray. N. Y., Macmillan. c. 118 p. D (Church principles for lay people) 75 c. n.

Introduction defines prayer as talking with the unseen, something that all men do; and following chapters show how prayer discovers God, unites men, teaches them the best way.

**Smith, J. C., comp. and ed.** A book of verse; for boys and girls. [Annotated ed.] [3 pts. in 1 v.] [N. Y., Oxford Univ.] '15 various paging D 90 c. n.

**Smith, Paul Jordan.** The soul of woman; an interpretation of the philosophy of feminism. San Francisco, Elder. c. 6+66 p. O bds. \$1 n.

Purpose of book is to evoke "a new sympathy for the motives if not the ideals of Feminism."

**Sonnenschein, E: Adolf.** A first Latin grammar for schools; based on the recommendations of the Joint Committee on Grammatical Terminology. [N. Y., Oxford Univ.] '15 125 p. D (New grammar ser.) 40 c. n.

A Latin syntax; for schools; based on the recommendations of the Joint Committee on Grammatical Terminology [being 2d pt. of a First Latin grammar for schools]. [N. Y., Oxford Univ.] '15 8+124-279 p. D (New grammar ser.) 40 c. n.

**Spencer, Ellen Lane.** The efficient secretary; practical suggestions, information, helps to stenographers and others wishing to become secretaries; ideas, economy, loyalty, typing, filing, getting a position. N. Y., Stokes. c. 14+192 p. D \$1 n.

Gives young business people a suitable outlook on their work, as well as help about its details.

**Spillman, W: Jasper.** A theory of gravitation and related phenomena. Lancaster, Pa., New Era Pr. '15 26 p. diags. 8° pap. 40 c.

**Squire, J: E:** Medical hints; for the use of medical officers temporarily employed with

- troops. [N. Y.] Oxford Univ. '15 128 p. S (Oxford war primers) \$1 n. Emphasizes the importance of preventive methods.
- Stanwood, Alida, comp.** Reinforcements. N. Y., R. R. Beam [Bible Ho.] c. '15 155 p. D \$1  
Short selections on life, work, prayer and faith, unseen ministrants, etc.
- Stockard, C. Rupert.** An experimental analysis of the origin of blood and vascular endothelium: 1, The origin of blood and vascular endothelium in embryos without a circulation of the blood and in the normal embryo; 49 figs.; 2, A study of wandering mesenchymal cells on the living yolk-sac and their developmental products; chromatophores, vascular endothelium and blood cells; 35 figures. Phil. [Wistar Inst. of Anatomy and Biology] '15 174 p. 4° (Memoirs) pap. \$2.50 n.
- Stone, J. C., and Millis, Ja. Franklin.** Plane geometry. Bost., B. H. Sanborn & Co. c. 10+278 p. il. diagrs. 12° 85 c.
- Storm, Theodor Woldsen i. e. Hans Theodor Woldsen.** Immensée; ed. by L. H. Dirks. N. Y., Am. Book Co. 163 p. il. 16° 40 c.
- Stout, Ja. Fk.** To Emmaus and back. N. Y. and Cin., Abingdon Press. c. 22 p. nar. D pap. 25 c.
- Stroebe, Lilian Luise, comp. and ed.** Deutsche anekdoten; für die schule. N. Y., Heath. c. 9+29 p. D (Heath's modern language ser.) pap. 15 c.
- Summerville, Amelia.** Why be fat?; rules for weight-reduction and preservation of youth and health. N. Y., Stokes. c. 12+88 p. D 80 c. n.  
Advice from the actress's own experience and that of friends who have followed her example.
- Sweetser, Arth.** Roadside glimpses of the great war. N. Y., Macmillan. c. 272 p. il. pls. facsms. D \$1.25 n.  
Record of a journey by bicycle from the Belgian border to Paris, during which author was taken prisoner first by Germans and then by French.
- Swift, Jonathan.** Gulliver's travels; ed. by A. B. Gough. [N. Y., Oxford Univ.] '15 23+426 p. maps. D 60 c. n.
- Sykes, Lieut.-Col. Percy Molesworth.** A history of Persia; with maps and illustrations. In 2 v. [N. Y.] Macmillan. '15 25+544; 22+565 p. (6 p. bibl.) pls. (part col., 1 fold.) pors. fold. maps (2 in pockets) O \$15 n.  
History of the country as a whole, written in the light of archaeological research of the last century. Author, from twenty-one years' residence in Persia, has insight into the Persian point of view.
- Talbot, Bp. E: Stuart.** Aspects of the church's duty. N. Y., Macmillan. 61 p. 8° pap. 40 c. n.
- Taylor, Rev. J. R., comp. and ed.** Behold: thy King cometh to thee!; plain and practical instructions and readings for the preparation of first communicants, with an appendix: preparation for first confession. N. Y., J. F. Wagner. c. '15 6+116 p. 16° 60 c.
- Tipple, Ezra Squier, D.D.** Francis Asbury, the prophet of the long road. N. Y. and Cin., Meth. Bk. Concern. c. 333 p. il. pls. pors. fold. facsms. O \$1.50 n.  
Estimate of the work and character of the first bishop of the Methodist Episcopal Church in America, the centenary of whose death occurs this year.
- Tolstoy, L. N.** A first Russian reader; with English notes and a vocabulary by Percy Dearmer and Vyacheslav A. Tananevich. [N. Y.] Oxford Univ. '15 80 p. D 50 c. n.
- Tomlinson, Paul Greene.** Trail of Black Hawk. N. Y., Appleton. c. '15 340 p. il. 12° (Great Indian chief ser.) \$1.30 n.
- Towards a lasting settlement;** ed. by C: Roden Buxton. N. Y., Macmillan. 216 p. 12° \$1 n.
- Treadwell, Harriette Taylor, and Free, Marg.** Reading-literature; sixth reader; adapted and graded; il. by F: V. Poole. Chic., Row, Peterson. c. '15 416 p. 12° (Reading-literature ser.) 60 c.
- Truett, G: W.** We would see Jesus, and other sermons; comp. and ed. by J. B. Cranfill. N. Y. and Chic., Revell. c. '15 224 p. 12° \$1
- U. S. Geological Survey.** Topographical map of the United States. In sheets 16 x 20. Wash., D. C., Off. of Survey. pap. ea. 10 c.  
*Contents:* CALIFORNIA: *Byron Hot Springs* sheet (Contra Costa Co.) (½m.=1°); *Cooperstown* sheet (Stanislaus and Tuolumne Cos.) (½m.=1°); *Dixon* sheet (Solano Co.) (½m.=1°); *Grays Bend* sheet (Sacramento and Yolo Cos.) (½m.=1°); *Hershey* sheet (Colusa and Yolo Cos.) (½m.=1°); *Midway* sheet (Alameda and San Joaquin Cos.) (½m.=1°); *Montpellier* sheet (Merced and Stanislaus Cos.) (½m.=1°); *Paulsell* sheet (Stanislaus Co.) (½m.=1°); *Romain* sheet (San Joaquin and Stanislaus Cos.) (½m.=1°); *Spenceville* sheet (Placer and Yuba Cos.) (½m.=1°); *Three Tree Flat* sheet (Merced and Stanislaus Cos.) (½m.=1°); *Tracy* sheet (San Joaquin Co.) (½m.=1°).  
HAWAII: *Waipio* sheet (Island and Co. of Hawaii) (1m.=1°).  
IDAHO-WYOMING: *Freedom* sheet (Bannock and Lincoln Cos.) (1m.=1°).  
ILLINOIS: *Marseilles* sheet (Grundy, Kendall and La Salles Cos.) (1m.=1°).  
KENTUCKY-VIRGINIA: *Whitesburg* sheet (Knott, Letcher and Wise Cos.) (1m.=1°).  
MINNESOTA: *Aitkin* sheet (Aitkin Co.) (1m.=1°).  
MONTANA: *Wolf Point* sheet (Richland and Sheridan Cos.) (1m.=1°).  
NEW YORK: *Gouverneur* sheet (St. Lawrence Co.) (1m.=1°).  
OHIO: *Bellefontaine* sheet (Champaign and Logan Cos.) (1m.=1°); *East Liberty* sheet (Logan and Union Cos.) (1m.=1°); *Greenup* sheet (Lawrence and Scioto Cos.) (1m.=1°); *Larus* sheet (Hardin, Marion and Wyandot Cos.) (1m.=1°); *Mount Gilead* sheet (Crawford, Marion and Morrow Cos.) (1m.=1°); *Shauk* sheet (Crawford, Knox, Morrow and Richland Cos.) (1m.=1°); *Siam* sheet (Huron and Seneca Cos.) (1m.=1°).  
OREGON: *Albany* sheet (Benton, Linn, Marion and Polk Cos.) (1m.=1°).  
TEXAS: *Mission* sheet (Hidalgo Co.) (1m.=1°); *San Juan* sheet (Hidalgo Co.) (1m.=1°).  
VERMONT: *St. Albans* sheet (Franklin and Grand Isle Cos.) (1m.=1°).  
VIRGINIA: *Eagle Rock* sheet (Alleghany, Botetourt and Craig Cos.) (1m.=1°); *Regina* sheet (Buchanan and Dickenson Cos.) (1m.=1°).
- U. S. Library of Congress.** Classification: Class C: Auxiliary sciences of history. Printed as manuscript. Wash., D. C., Gov. Pr. Off. [Supt. of Docs.] 176 p. O pap. 25 c.



**United States Catholic Historical Society.** Historical records and studies; ed. by C. G. Herbermann. v. 8, June, 1915. N. Y. [Benziger] c. '15 276 p. il. pls. pors. fold. map O \$5

**Verrill, Alpheus Hyatt.** The real story of the whaler; whaling, past and present. N. Y., Appleton. c. '15 248 p. il. pls. map O \$2 n.

Dramatic picture of the trade of the seas, which was the foundation of American commerce. Gives an unvarnished idea of the whaleman's life, the vessels and equipment, the whales and their habits, the dangers, and many true stories of voyages, which are really "stranger than fiction."

**Virgil, Publius Virgilius Maro.** The fall of Troy; adapted from Vergil's Aeneid; ed. with introd., notes and vocabularies by W. D. Lowe. N. Y., Oxford Univ. '15 96 p. il. S (Oxford elementary Latin readers) 40 c. n.

**Waggaman, Mrs. Mary Teresa.** White Eagle. Notre Dame, Ind., Ave Maria Press. c. '15 210 p. front. 12° 75 c.

**Walker, G. Thompson.** Petroleum, its history, occurrence, production, uses and tests. Minneapolis, Imperial Pr. [225 S. 3d St.] c. '15 46 p. il. diagrs. 8° \$1

**Walter, L. Edna.** The fascination of Belgium. N. Y., Macmillan. 12+123 p. il. 16° (Fascination ser.) 50 c. n.

**Warwick, Anne** [pseud. for Mrs. Ruth Cranston Newlin]. The unpretenders. N. Y., J. Lane. c. 248 p. D \$1.20 n.

Short stories about people who in the estimation of their friends are "just a plain woman," or a "mere wife," or "only a writer."

**Washburn, C. Grenfill.** Theodore Roosevelt, the logic of his career. Bost., Houghton Mifflin. c. 245 p. il. pls. pors. D \$1.50 n.

Close-range study of Col. Roosevelt by one of his classmates at Harvard, and intimate friend ever since. Though he does not always agree with Roosevelt, he understands and admires him, and writes of him with authority.

**Watson, W.** Climbing plants; with introd. by W. Robinson. N. Y., Stokes. 10+132 p. il. pls. (part col.) sq. D (Present-day gardening) \$1 n.

Selection of the best climbers for gardens and greenhouses. Studies conditions for growth and the natural grace which should be allowed for.

**Webster, Noah.** Webster's new century dictionary of the English language, self pronouncing; based upon the solid foundation laid by Noah Webster, and other lexicographers; rev. and brought up to date by E. T. Roe, and many other eminent English and American authorities; with appendix containing synonyms and antonyms, foreign words and phrases, coins, weights and measures, difference in time, weather forecasts, facts about the earth, U. S. census, 1910, etc. N. Y., Cupples & Leon. c. '15 3-1081 p. il. pls. (part col. part double) 12° \$2.50

**White, F.** Good and bad cats. New ed. N. Y., Stokes. '15 98 p. il. pls. 4° 75 c. n.

**Williams, Cora Lenore.** The fourth-dimensional reaches of the exposition, San Francisco, 1915. San Francisco, Elder. c. '15 10+18 p. il. pls. D pap. 50 c.

Accounts for the great beauty of the Panama-Pacific Exposition not only in its proportions of height and length and breadth, but in its ideals of thought and endeavor.

**Williams, Hawley, pseud.** Fair play! N. Y., Appleton. il. c. '15 286 p. il. col. pls. 12° \$1.25 n.

**Williams, Irving.** Joe Manning; il. by W. J. Shettlesline, jr. N. Y., Appleton. c. '15 322 p. col. pls. 12° \$1.25 n.

**Willows, R. S., and Hatschek, Emil.** Surface tension and surface energy and their influence on chemical phenomena. Phil., Blakiston. '15 8+80 p. diagrs. 12° (Text-books of chemical research and engineering) \$1

**Winans, Wa.** Automatic pistol shooting; together with information on handling the duelling pistol and revolver. 5th ed., rev. N. Y., Putnam. c. '15 6+133 p. 2 pls. D \$1 n.

**Wise, Jennings Cropper.** Personal memoir of the life and services of Scott Shipp. [Lexington, Va., Th author.] '15 56 p. il. pors. 8° pap. gratis

**Wolfson, Arth. Mayer.** Ancient civilization; an introduction to modern history. N. Y., Am. Book Co. 129 p. il. maps 8° 60 c.

**Wordsworth, W.** The patriotic poetry of William Wordsworth; a selection (with introd. and notes) by Arth. H. D. Acland. [N. Y., Oxford Univ.] '15 143 p. S. 35 c. n.

**Wright, Willard Huntington.** The man of promise. N. Y., J. Lane. c. 351 p. O \$1.35 n.

Stanford West, the "man of promise," is a mixture of strength and weakness, of virtue and vice. Story, which takes him from early boyhood to middle age, is centered about his affairs, psychological and sensual with the many women who touch his life. Not one of these women is able to assist him in his great work or to attain to his high and solitary ideals. Each tends to drag him down to the mediocre level of the world's criterion of greatness, to sap his vitality, to curb his heresies, to make of him a commonplace man. Book attempts to refute the theory that great men need the influence of women.

**Writers' and artists' year book for 1916;** ed. by G. E. Mitton. N. Y., Macmillan. 182 p. 12° 50 c. n.

**Wroth, Lawrence Counselman.** A description of federal public documents. White Plains, N. Y., H. W. Wilson Co. 22 p. D pap. 20 c.

**Wymond, Mark.** Railroad valuation and rates. Chic., Wymond & Clark, Rand, McNally Bldg. c. 339 p. tabs. maps O \$1.50

Chapters on history, promotion, construction, reconstruction and capitalization are descriptive, others cover the phases of valuation and rate regulation.

**Zinman, Meyer E.** Shorthand teacher and clerical assistant examination; requirements, scope and method of preparation. N. Y., Pitman. c. 165 p. D \$1 n.

## The Publishers' Weekly

### Subscription Rates.

One year, postage prepaid in the United States, \$4.00; foreign, \$5.00.

Single copies, 10 cents. Educational Number, in leatherette, 50 cents; Christmas Bookshelf, 25 cents.

### Advertising Rates.

One page.....	\$25 00
Half page.....	14 00
Quarter page.....	7 00
Eighth page.....	4 00
One-sixteenth page.....	2 00

The above rates are for unspecified positions. Special rates for preferred positions (full pages only).

Higher rates are charged for the Summer Reading, Educational Number and Christmas Bookshelf, and for the monthly Book Review supplement sections.

Advertising copy should reach us Tuesday noon—earlier if proof is desired out-of-town. Forms close Thursday night.

Under the heading "BOOKS WANTED" book-trade subscribers, under their own names, are given five nonpareil lines (exclusive of address) free advertisement for specified books, not more than one title to the line, in any issue except special numbers, but not exceeding 100 lines a year. If over five lines are sent the excess is at 10 cents a line. Unspecified wants, reprinted matter, and all advertisements from non-subscribers, cost 10 cents a line. Objectionable books are excluded so far as they are noted.

In answering, please state edition, condition and price, including postage or express charges. Houses that will deal exclusively on a cash-on-delivery basis should put [Cash] after their firm name. The appearance of advertisements in this column, or elsewhere in the WEEKLY does not furnish a guarantee of credit. While it endeavors to safeguard its columns by withholding the privileges of advertising should occasion arise, booksellers should take usual precautions in extending credit.

"Books Wanted" must be designated by actual title, not by "any."

Write your wants plainly, on one side of the sheet only. Illegible "wants" are ignored. The WEEKLY is not responsible for errors. Parties with whom there is no account must pay in advance.

Under "BOOKS FOR SALE" or for other small undisplayed advertisements, the charge is 10 cents a nonpareil line. No reduction for repeated matter. Count seven words to the line.

### INDEX TO ADVERTISERS.

	PAGE
Baker & Taylor Company (The) .....	711
Baker's Great Bookshop .....	709
Book Manufacturing .....	696
Book Trade Specialties .....	697
Books for Sale .....	709
Books Wanted .....	696-709
Bowker (R. R.) Co. ....	674
Brassil, D. S. ....	711
Cazenove (C. D.) & Sons.....	709
Classified Advertising .....	696-709
Dodd, Mead & Co.....	676
George, Henry .....	709
Help Wanted .....	709
Jacobs (George W.) & Company.....	675
Jordan & Company .....	710
Lothian, (Thomas C.) Co.....	710
Page Co. (The) .....	673
Putnam's (G. P.) Sons.....	712
Ranson, John E.....	710
Remainders .....	709
Situations Wanted .....	709
Special Notices .....	709
Tapley (J. F.) Company .....	711
Vail-Ballou Company .....	711
Whitaker & Ray-Wiggin Co.....	711
Wycil & Company .....	709

## CLASSIFIED ADVERTISING

One line, \$5; two, \$8; three, \$12; four, \$15 a year.

### BOOK MANUFACTURING

#### COMPLETE BOOK MANUFACTURING

The American Book Bindery and Stratford Press, 406-26 West 31st Street. Printing and Binding, large facilities for complete book manufacture, latest improved machinery and equipment.

Braunsworth & Co., 16 Nassau St., Brooklyn, N. Y., Near Brooklyn Bridge. Composition, electrotyping, printing and book-binding. Large and complete facilities for book-making. Write for representative to call. Consultation invited.

Burr Printing House, Frankfort and Jacob Sts., New York. Complete facilities for composition, electrotyping, presswork and binding.

The Commercial Bookbinding Co., Cleveland, O. Book Manufacturers. A complete modern equipment.

W. B. Conkey Company, Hammond, Indiana. Largest complete printing and binding plant in America. Bookmakers for Publishers and Authors. Electrotypers. Catalog Printers and Binders.

Evans Press, 27 North Main, Dept. P., Concord, N. H.

The Merrymount Press, D. B. Updike, 232 Summer St., Boston, undertakes all classes of printing which demand fine types, good presswork, accurate proofreading and tasteful typographic treatment.

The Norwood Press, Norwood, Mass.  
J. S. CUSHING Co., Composition and Electro.  
BERWICK & SMITH Co., Presswork.  
E. FLEMING & Co., Binding.

The Plimpton Press, Norwood, Mass. New York Office, 70 Fifth Ave. All kinds of Book Printing. Binding in Cloth and Fine Leather. "Perfect Bookmaking in its Entirety."

Stanhope Press, F. H. Gilson Company, 54-60 Stanhope St., Boston. Bookmaking from manuscript to bound book, Mathematical, Scientific, School, Music, and general literature. Complete facilities. Large Capacity, Best Service.

Turner Brother Co., Penn and Water, Pittsburgh, Pa. Book Makers for Publishers and Authors.



**COMPOSITION AND PLATES**

"M. & L." Typesetting Co., Chicago. High class monotype and linotype composition. Superior electrotyping. Specialists in intricate mathematical text books. Consultation invited.

J. J. McPherson, Middletown, Conn. Linotype book composition. First class work; attractive prices to introduce. Electrotyping.

Stewart Typesetting Co., Kalamazoo, Mich. Linotyping and platemaking; workmanship guaranteed; inquiries solicited.

**COMPOSITION AND PRESSWORK**

T. Morey & Son, Greenfield, Mass. (Est. 1835). Composition, electrotyping, presswork. Seven typesetting machines; day and night. Let us submit prices.

The Rider Press, Inc., 241 W. 37th St., New York. "Edition printers to publishers." Printers of the PUBLISHERS' WEEKLY and specialists on catalog and bibliographical work. Let us estimate for you.

**INDEXING**

C. H. Denison's Index, also flat indexing and gold Lettering D. T. S. Denison, 42 E. 22nd St., N. Y.

**PAMPHLET AND CATALOGUE BINDING**

Wm. Knoepke Pamphlet Binding Co., 45-51 Rose St. and 207-217 West 25th St., N. Y. City. Two up-to-the-minute plants equipped to handle expeditiously large and small contracts in all styles of pamphlet, catalogue, magazine and circular work. Silk stitching and book sewing a specialty.

**BINDING, EDITION WORK**

Ephraim Adams & Co., Inc., 287 and 293 Congress St., Boston, Mass. Orders solicited for binding School Books. Directories, Town Reports, etc., Cloth and Leather Binding in all varieties. Covers furnished for the Trade. Large Facilities.

D. S. Brassil Bindery. All Styles. Leather, Cloth and Paper. Editions and Catalogues our specialties. 41-43-45-47 Elizabeth St., New York City.

The Butler Ward Company, 34-44 Hubert Street, New York. Cloth and leather edition work.

Thomas Y. Crowell Co., 426-428 West Broadway, New York. Crowell-Quality bindings. Est. 1834.

Eugene C. Lewis Company, 214-218 William Street, New York. Bookbinding in all styles. Cloth, leather, edition and catalogs, high class pamphlet binding; also job binding and fine leather bindings in any quantity. Let us estimate on your binding. After May 1, Printing Crafts Building, 33d and 34th Street and Eighth Avenue.

Robert Rutter & Son, 410-416 E. 32d Street, New York. Cloth and leather edition work.

J. F. Tapley Co., 531-535 West 37th St., Warerooms 425 11th Ave., New York. Unusual Facilities for producing Edition Bindings of every description promptly, accurately and at lowest consistent prices.—"Taplex" Bindings.

H. Wolff, 518-534 West 26th St., New York. Extensive and modern facilities for every description of perfect Book Making in its entirety done in our fireproof building.

**EXTRA BINDING FOR THE TRADE**

James Macdonald, 216 West 18th St., New York. Finest equipped bindery in America. Purchaser of the entire "Club Bindery." Levant, morocco, calf and other leather bindings. Solander cases a specialty.

Stikeman & Co., 110-112-114 West 32d St., New York. The leading bookbinders of New York, occupying the extensive premises of the Club Bindery. All styles of binding in leather in sets or single volumes. Solander cases for rare editions. Mending and inlaying. Awarded the gold medal, and blue ribbon of honor, at the Panama-Pacific International Exhibition.

**BOOKBINDER'S CLOTH**

Becker Supply Co., 24-26 E. 13th St., New York. Extra, Common, and Black Cloths. Crown Bindings. Pragerleaf, Ophirleaf, Diamond Decorative Leaf, Oriental Tissue, Oeser Folies, and Real Gold Leaf. Special sizes to order.

Fab-rik-o-na Mills, Bloomfield, New Jersey. Manufacturers of Wiboco Book Cloths. Sample books furnished on request.

The Holliston Mills, of Norwood, Mass., manufacturers of fine book cloths in all styles, colors and patterns. New York office, 2 West 13th St. Sample books furnished on request.

**DIE CUTTERS AND ENGRAVERS**

Becker Bros. Engraving Co., 26 East 13th St., New York. Fully equipped for artistic designing and die cutting. Established 1880.

**HALF-TONE AND OTHER PLATES**

The Hagopian Photo-Engraving Co., 39 East 20th St., New York. Pioneers in the development of photo-engraved plates.

**COLOR PROCESS PLATES**

Gatchel & Manning (Estab. 1889), Philadelphia. Designers, Illustrators, Photo-Engravers in one or more colors, for Publishers and Printers. Submit your copy and confer with us for most economical handling.

**MAP SPECIALISTS**

C. S. Hammond & Co., Sales Depart., 30 Church St., Offices and Works, 22 Thames St., New York. Engraving, printing and mounting.

**BOOK TRADE SPECIALTIES****DIARIES**

B. W. Huebsch, 225 Fifth Ave., New York. Annual and Perpetual Year Books. A popular diary.

**DIRECTORIES FOR THE BOOK TRADE**

Directory of Booksellers (3,200) in U. S. and Canada. Directory of Book Publishers in the U. S.; a list of 2,100 Private Collectors of Books, all three up to date and in one vol., \$5.00. PUBLISHERS' WEEKLY, 241 W. 37th St., New York.

**FOREIGN AND SPECIAL BOOKS**

American-Scandinavian Foundation, 25 W. 45th St., N. Y. Trans. Danish, Swedish, Norwegian.

International News Company, 83 and 85 Duane St., New York. Importers of German, French and English Books and Periodicals.

William R. Jenkins Co., Sixth Ave. at 48th St., New York. French, German, Italian, Spanish and other foreign books. Veterinary and Medical books. Books concerning all Domestic Animals.

Lemcke & Buechner, 32 West 27th St., New York. All foreign books and periodicals.

Scandinavian Books Exclusively. Albert Bonnier Publishing House, 561 Third Ave., New York.

F. C. Stechert, Co., Inc., 29-35 West 32d St., New York. Domestic and foreign books.

G. E. Stechert & Co., 151-155 West 25th St., New York. Importers of Books and Periodicals.

E. Steiger & Co., 49 Murray St., N. Y., carry the largest stock of German publications in all departments. Books for learning 250 languages. Prompt importation of books and periodicals from all countries.

**MAGAZINES—BACK NUMBERS**

American Magazine Exchange, St. Louis, Mo.

Medical and Chemical Back Numbers bought and sold. B. Login & Son, 152 East 23d St., N. Y.

Back Numbers of Magazines supplied by Henri Gerard, 83 Nassau St., New York.

The Boston Book Co., Boston Mass. Complete files and back numbers of magazines.

Back vols. and nos. of magazines supplied. Philadelphia Magazine Depot, 326 N. 10th St., Philadelphia, Pa.

Do you want to buy or sell back numbers of standard or scientific periodicals—single numbers, volumes or sets? Write to us. Our prices reasonable. The H. W. Wilson Company, White Plains, N. Y.

**KINDERGARTEN AND SCHOOL SUPPLIES**

E. Steiger & Co., New York, manufacture the largest line of Kindergarten Supplies and Constructive Material for Manual Training. Catalog gratis.

**SHORTHAND AND TYPEWRITING BOOKS**

Isaac Pitman & Sons, 2 West 45th St., New York.

**STATIONERY NOVELTIES**

William J. Burkhardt, 165 Danforth Ave., Jersey City. Unique Holiday Novelties, Die Stamped Christmas Cards, Post Cards, Calendars, Pen-wipers.

**BOOKS WANTED**

Abraham & Straus, Brooklyn, N. Y.  
*Harper's Monthly Magazine* for April and May, 1914.

Adelbert College Library, Cleveland, O.  
Braddon. Lady Audley's Secret, Bound Stein, Tender Buttons, 1914.

Allegheny County Law Library, 232 Court House, Pittsburgh, Pa.

Alabama R. R. Comm. Repts., 1881 to 1890, both incl.; 1892 to 1902 both incl.; 1904, 1905-06.  
Arizona Ry. Comm. Repts., 1909 and 1911.  
Arkansas R. R. Comm. Repts., 1901, 1903, 1904, 1906.  
California R. R. Comm. Repts., 1885, 1890, 1891, 1892, 1894-95, 1899, 1900, 1907-08.  
Canada Ry. Comm. 2d Annual. 1907.  
Canada Ry. and Canal Comm. Repts., 1880, 1881, 1882, 1898, 1900, 1901, 1907.  
Canada, Manitoba, Public Utility Commission, 1912 and 1914.  
Colorado R. R. Comm. Repts., 2d Bienn., 1909-1911.  
Connecticut R. R. Comm. Repts., 1853-54, 1854-55, 1856-57, 1858, 1859, 1861, 1867, Special 1876.  
Florida R. R. Comm. Repts., 1888, 1890, 1898, 1900, 1902, 1903, 1905, 1907, 1908, 1909.  
Georgia R. R. Comm. Repts., 2d 1880, 1881, 1882, 1883, 1884, 1888, 1893, 1894, 1895, 1898, 1899, 1900, 1906.  
Illinois R. R. and W. Comm. Repts., 1882, 1898.  
Kansas R. R. Comm. Repts., 1807.  
Kentucky R. R. Comm. Repts., 1880, 1881, 1882, 1884, 1886, 1887, 1890, 1892, 1893, 1894, 1895, 1896, 1900, 1901.  
Louisiana R. R. Comm. Repts., 1904, 1906.  
Maine, R. R. Comm. Repts., 1858 to 1871 both incl., 1875, 1884, 1888.  
Massachusetts Gas and Elec. Light Comm. Repts., 1886, 1887, 1889, 1890, 1891, 1892, 1893, 1898, 1899.  
Massachusetts Highway Comm. Repts., 1894 to 1902 both incl., 1904, 1905, 1906, 1907, 1912.  
Michigan R. R. Comm. Repts., 1879, 1893, 1898, 1899, 1900, 1905.  
Minnesota R. R. Comm. Repts., 1871, 1872, 1874, 1875, 1876, 1877, 1878, 1880, 1881, 1882.  
Minnesota R. R. and W. Comm. Repts., 1886, 1889, 1890, vol. 1, 1891.

**Allegheny Co. Law Library.—Continued.**

Mississippi R. R. Comm. Repts., 1886, 1888 to 1898 both incl., 1900, 1909-11, 1911-13.  
Missouri R. R. Comm. Repts., 1875, 1876, 1877, 1879, 1880, 1885, 1888, 1889, 1890, 1892, 1899, 1900, 1901.  
Nebraska St. Ry. Comm. Rept., 1914.  
New Hampshire R. R. Comm. Repts., 1845 to 1870 both incl., 1872, 1873, 1876 to 1882 both incl.  
New Jersey R. R. Comm. Repts., 1909.  
New Mexico St. Corp. Comm. Repts., 1912.  
New York Pub. Serv. Comm., 2d Dist. Opinions, Vol. 1.  
North Dakota R. R. Comm. Repts., 1890, 1893.  
Ohio R. R. and Tel. Comm. Repts., 1880; 2d, 1889, 1895.  
Oklahoma Corp. Comm. Repts., 1898.  
Oregon R. R. Comm. Repts., 1897-98, 1899-1900, 1901-02, 1903-04, 1905-06.  
Rhode Island R. R. Comm. Repts., Jan. Sessions, 1879, 1880, 1881, 1882, 1883, 1884, May Sessions, 1885, 1886.  
South Carolina R. R. Comm. Repts., 1879, 1880, 1881, 1882, 1883, 1885, 1886, 1887, 1890 to 1905 both incl., 1910.  
South Dakota R. R. Comm. Repts., 1890, 1891, 1892, 1901.  
Tennessee R. R. Comm. Repts., 1897-98, 1899-1900, 1905-06.  
Texas R. R. Comm. Repts., 1893, 1894.  
Virginia R. R. Comm. Repts., 1877, 1882, 1888, 1891, 1902.  
Wisconsin R. R. Comm. Repts., 1880, 1881, 1883, 1890, 1892, 1896, 1898, 1900, 1902, 1913 Part 2.

Frederick G. Allen, 78 Genesee St., Auburn, N. Y.  
The Tides and Kindred Phenomena in the Solar System, George Darwin, 1911 edition.

Allen Book and Printing Co., 454-456 Fulton St., Troy, N. Y.

Clifford, Common Sense Exact Sciences.  
Report on New York City Water Supply, John R. Freeman.

Napoleon in Exile, O'Meara.  
Almond, Applied Electro Chemistry.

Almy Bigelow & Washburn, Salem, Mass.  
The Southern Confederacy, 2 vols., Jeff Davis.

American Baptist Publication Society, 1701-1703 Chestnut St., Philadelphia, Pa.

Dunn Butler Theology.

American Baptist Publication Society, 514 N. Grand Ave., St. Louis, Mo.

Delitzsch's Commentary on the Psalms, 3 vols., second-hand set.

American Book and Magazine Exchange Co., 3518-24 Franklin Ave., St. Louis, Mo.

Hartmann, Paracelsus.

Germ of Mind in Plants, Kerr & Co.

J. R. Buchannan, A System of the Syllabus of Anthropology.

Antique Book Store, 435 Superior St., Toledo, O.

The Lotus, Kansas City, vol. 2, no. 1.

Jones, Rubaiyat of Solomon.

I. C. S. Liby. Chemical Technology.

J. K., A Smoker's Rubaiyat.

Woodsbat, His original 2 v. set.

Arizona University Library, Tucson, Ariz.

Warner, C. D., and others, Library of the world's best literature, 31 v.

Title-page and index for vol. 24 of the *Craftsman*.

Joseph Baer & Co., 6 Hochstr. Francfort, o. M.

Morgan, Ancient society, or researches, 1878.

Libre, A naturalist in Madagascar, 1914.

Transactions of Americ. Philol. associat., 1896-1904.

Bailey's Book Store, University Block, Syracuse, N. Y.

William H. Thomas Works.

Comey, Dictionary of Chemical Solubilities.

Binns, Ceramic Technology.

Wonder Book for Boys and Girls, Ward Lock & Co.

Heinemann, Mother Goose old Nursery Rhymes.

Hancock, Physical Training for Children by Japanese Methods.



## BOOKS WANTED—Continued.

**William M. Bains, 1213-15 Market St., Philadelphia.**  
Jepson, Pollyooly, Bobbs-Merrill.  
Haggard, Yellow God.  
The Standard of Living, Survey Associates.

**Baptist Book Concern, Louisville, Ky.**

The Types of the Old Testament, Joseph Frey.

**The A. S. Barnes Co., 381 Fourth Ave., New York.**  
Thompson's Seasons, edited by Boyd.

**N. J. Bartlett & Co., 28 Cornhill, Boston, Mass.**

Lewis, Gawayne and the Green Knight.  
Smile's Life of Nasmyth.  
Whist of Today, Works.

**H. Barton, 602 West 139th St., New York.**

Almanacs pub. in South before 1860.  
Felt's Ecclesiastical Hist., 1855, vol. 2.  
Chandler Criminal Trials, vol. 2.  
Newspaper Bibliographies.

**A. A. Beauchamp, Winchester, Mass.**

Baldessare Castigleone, Julia Cartwright.  
Any other titles, by Julia Cartwright.  
Science and Health, first edition, 1875.  
Christian Science Journal, any vols.

**Beecher, Kymer & Patterson, Kalamazoo, Mich.**

Farr, Manual of Christian Doctrine.  
Sennett, Growth of a Soul.  
Freud, Interpretation of Dreams.

**The Bell Book and Stationery Co., Inc., 914 East Main St., Richmond, Va.**

Jarves Jas. Jackson, Art of Old Japan, Hurd & H., 1876.

**The Bibliopole, 539 Second Ave., New York.**

Edgar Allen Poe, Works of, in German.  
Casey, Coleopterological Notices, 3-4, 1892.  
Fall, Species of Magadalis, Am. Ent. Soc. Trans., vol. 39.  
Dietz-Genera Anthonomin, Am. Ent. Soc. Trans., vol. 18.  
John Winthrop, Prof. at Harvard, and David Rittenhouse of Phila., anything by or relating to.  
Yale Library Catalogue, 1743, also other Yale items.  
Slavery Appeal signed by Ezra Stiles, Newport, R. I., 1776.

**E. Borgmann, 210 Bremen Station, St. Louis, Mo.**

Jl. Indust. and Eng. Chem., 1909, Jan., Feb., Aug. Dec.  
Chemical Abstracts, 1909, 1910.  
U. S. Dispensatory, 1, 2, 3, 4, 6, 7, 8, 11, 18 editions.  
Mo. Botanical Garden Report, v. 20, 1909.

**The Boston Book Co., 83-91 Francis St., Fenway, Boston, Mass.**

Cartoons, magazine, any nos.  
Drama, magazine, nos. 1, 4, 14, or any.  
The Californian, magazine, June, 1882.  
Element. Sch. Teacher, May, 1907.  
Psychological Monographs, any nos.

**Boston Medical Library, 8 The Fenway, Boston, Mass.**

Garden Magazine, April, 1912, Oct., Nov., Dec., 1914, 1915 complete.  
Country Gentleman, 1913, May 31.  
Kelly, H., Walter Reed and Yellow Fever, N. Y., 1906.

**Charles L. Bowman & Co., 225 Fifth Ave., New York.**

Practical Mining on the Rand, Weston.

**Brentano's, Fifth Ave. and 27th St., New York.**

Busch's Bismarck.  
Harper's sub. ed. of Hardy.  
Marshall's Life of Washington.  
Ancient Lights, Ford Madox Hueffer.  
Fifth Queen, Ford Madox Hueffer.  
Zola, Vizetelly imprint, also sets.  
Any old work on Checkers.  
Checkers, John D. Drummond.  
Vols. 19, 24 and 25 Outward Bound, Kipling.  
Red Thumb-Mark, Freeman.  
Eye of Osiris, Freeman.  
Buckles Miscellanies, English Ed.

**Brentano's, N. Y.—Continued.**

Hind's Post Impressionists.  
The Cross in Antiquity, History and Art, Dr. Seaman.  
Brindley and Weatherby's Book on Crosses.  
Parkman's Oregon Trail, Little, Brown, 1893.  
Walter Pater, 1st edns.:  
Plato and Platonism.  
Gaston de Latour.  
Appreciations.  
Imaginary Portraits.  
Bryden's Hare Hunting and Harriers.  
Macdonald, At the Back of the North Wind, 1st ed.  
The Conquest of Missouri, Marsh.  
Busch's Bismarck.  
Circassian Boy, Fermentoff.  
Queen of Spades.  
The Captain's Daughter.  
Eugene Onegin.  
Poems, Poushkin.  
Chemistry of Light and Photography, Herman Vogel.  
Bellow's French-English Dictionary, Smaller Size, 32mo.  
The Beagle, ed. by Reno S. Cole.  
Bible Heroes, G. W. Foote.  
John Ruskin Social Reformer, Hobson.  
The Slav Invasion, Warne.  
Reavis Life and Military Services of General W. S. Harnay.  
At the Actors Boarding House, Helen Green.  
The Pagan's Progress, G. Morris.  
Bending of the Bough, Geo. Moore.  
Napoleon in Exile, O'Meara, 2 vols.  
Frank Collection Catalogue, 2 vol. ed., pub. 1878.  
S. Bradford Turpin, The Beagle and the Field Trials.  
Famous Essays on Physiognomy, Lavater.  
Biography of James G. Blaine, M. A. Dodge.  
Henry Irving in America.  
The Luck of the Vails, Benson.  
Nan and Other Stories, Wolford.  
Higher Than the Church, Hillern.  
Dictionary of Gardening, G. Nicholson, 4 vols.  
On the Panhandle, Langdon Smith.  
Paris, Past and Present, John Lane.  
Mary Robinson, Emily Bronte.  
Memoirs of Catherine 11's Reign by Countess Dashkoff.  
Life of the Empress Alexander Feodorma, Ginneau.  
Memoirs of Alex. I., by the Countess de Choiseul Goaffiev.  
Harvey Lectures for 1915.  
On the Eve, Turgenev.  
The Shadow on the Sea, Max Pemberton.  
Othmar, Ouida.  
Sixty-nine Years at Prussian Court, Countess Voss.  
Habit and Instinct, C. L. Morgan.  
Strange Case of Anne Garth, Williamson.  
The Woman in Gray, Williamson.  
Memoirs of Princess Racowitza.  
Thomas à Kempis Imitation of Christ, Ed. pub. by a Philadelphia firm, white cover with gold letters.  
Toussaint L'Ouverture, a biography by J. Redpath, 1863.  
Debit and Credit, Freytag, English translation.  
Shakespeare, Rolfe edition, leather, all volumes.  
Materia Medica and Therapeutics of the Skin, Tessard, Wm. Wood, 1881.  
Montegazza, Psychology of Love.

**Brentano's, F and 12th Sts., Washington, D. C.**

Bannerman, Story of Little Kettle Head.  
Baedeker's U. S.  
Ellerton, Twilight of Life.

**Albert Britnell, 263-265 Yonge St., Toronto, Can. [Cash.]**

Goodrich's British Eloquence.  
Barraga's Dictionary of Ojibway Language.  
History of Stanstead County, Quebec.

**Broadway Book Store, 186 Broadway, Brooklyn, N. Y.**

Winckelmann, Hist. of Ancient Art., 2 vols., pub. Osgood & Co.  
W. Ostwald, Solutions, Eng. trans.  
R. O. Mason, Telepathy and the Subliminal Self.  
A Davenport, Camp and Field Life of the 5th Volunteer Infantry.

**Edmund D. Brooks, 89 Tenth Street, South, Minneapolis, Minn.**

Encyclopedia of Britannica, Cambridge edition, India paper.  
Austen's Pride and Prejudice, illus. Hugh Thompson, Macm.

## BOOKS WANTED.—Continued.

- Alexander Brunton, 54 Hanover St., Edinburgh, Scotland.**  
 Bancroft's Pacific States, 5 vols.  
 Guizot's History of France, vol. 6, Alden, N. Y., 1885.
- Bryant & Douglas Bk. and Sta. Co., Kansas City, Mo.**  
 John Muir's Letters to a Friend.  
 Irving, Wolferts Roost, Vol. 16, of Putnam's 1856 ed.  
 Gielow, Old Plantation Days.  
 Draper, Physiology.
- The Burrows Brothers Company, 633 Euclid Ave., Cleveland, O.**  
 Frazer, Detection of Forgeries thru Handwriting, 2 copies.  
 Howard Pyle, King Arthur, first ed.  
 Bahama Bill.  
 Lavatare, Physiognomy.  
 Century Dicty., vols. 11, 12.  
 Vanbrugh, Old Mermaid Series.  
 Farquhar, Old Mermaid Series.  
 Dryden, 2 vols., Old Mermaid Series.  
 Milton, Paradise Regained, illus. by Dore, ed. by Vaughan.  
 Monarchs of Merry England, William 1st to Richard the 3rd.  
 Arch. McLees, Series of Alphabets and Fancy Letters.  
 Dawson, Birds of Ohio.  
 Coming of the Palentines to Ireland.  
 Alice B. Gommel, Dictionary of British Folklore, 2 vols.  
 Kelley, Engineers Examiner.  
 A. J. DuBois, Elementary principles of Mechanics, vol. 3, Kinetics.  
 Dr. Franz Hartman, In the Pro-Naos of the Temple.  
 Dr. Franz Hartman, Secret Symbols of the Rosicrucians.  
 Carr, Open Hearth Steel Castings.  
 Purchase Voyages, vols. 1, 2, 3.  
 Mount Royal Popular Tales.  
 Ramband, 5, History of Russia, trans. by Lang, 2 vols., ed. by A. L. Burt.  
 Warner, Biog. Dicty. and synopsis of books ancient and modern, 2 vols.  
 Bailey, Cyclopeda of Agriculture, 4 vols.  
 Alex. Bain, English Composition and Rhetoric, enlarged ed., 2 vols.
- Butte Free Public Library, Butte, Mont.**  
 Morse-Stephens, French Revolution.  
 Taine, History of the French Revolution.
- John W. Cadby, 50-54 Grand St., Albany, N. Y.**  
 Wallace's Monthly, vol. 4.  
 Amer. Anthropologist, vol. 3, no. 4, new series.  
 Transactions Amer. Philological Assn., vols. 27, 30.  
 Littell's Living Age, nos. 20, 23, 24, 28, 68, 74, 84, 1068, 1096.  
 St. Nicholas, orig. cloth, 1899, 1905.  
 House Beautiful, May, 1907.
- The Cadmus Book Shop, 150 W. 34th St., New York.**  
 American Pioneer, vol. no. 1, vol. 2, nos. 1 and 3.  
 Schoolcraft Indian Tribes, vols. 2 and 3.  
 Lahonton's New Travels, 1735, vol. 2.  
 Lewis and Clarke, Coues ed., 4 vols.  
 Contributions to N. A. Ethnology, vol. 8.
- D. A. Callahan, 164 South Main St., Salt Lake City, Utah.**  
 Revelation in the Mountain, Major.  
 Tales of the Border, Porter.  
 Away in the Wilderness, Ballantyne.  
 Chasing the Sun, Ballantyne.  
 Illustrated Hist. of the Bible, Kitto.
- William J. Campbell, 1623 Chestnut St., Philadelphia.**  
 Henri Fabre, Nemesis Medicae, Circa. 1845.  
 Heath, Memoirs, Boston, 1798.  
 Henry, Account of Arnold's Campaign.  
 Lloyd Mifflin, The Hills, 1896.  
 Lloyd Mifflin, An Ode on Memorial Day.  
 Lloyd Mifflin, Birthdays of Distinguished 18th Century Americans.  
 Quinby, Valley Forge.
- Campion & Co., 1316 Walnut St., Philadelphia, Pa.**  
 Any books by George Gissing.  
 Graphic Arts, Hamerton.  
 Victorian Chancellors, Atlay, 2 vols.  
 Lincoln, Anthology.  
 Lady Jackson, Set.
- S. Bartley Cannell, 224 Union League Bldg., Los Angeles, Cal.**  
 George Sand, Japan paper, vol. 9 only.
- Carr's Book Shop, Newport, R. I.**  
 Holbein's Drawings, Newnes.
- C. N. Caspar Co., 454 E. Water, Milwaukee, Wis.**  
 Goschen, Cultivation and Use of Imagination.  
 Hayes, Ballads of Ireland, 2 vols.  
 Routh, Dynamics, vol. 2.  
 The Bible, abridged, Truthseeker Co.)
- The Central Book Store, Harrisburg, Pa.**  
 The Moneyless Man and other poems, Henry Stanton, pub. in Baltimore and Cincinnati sometime in seventies.  
 John Lemley's Experience as a Stranger in America, not exact title.
- W. Lee Chambers, Eagle Rock, Los Angeles County, Cal.**  
 Ridgway, Robt., Birds of North and Middle America, Vols. 1, 2, 3, in original cloth binding.
- Chicago Medical Book Co., Congress and Honore Sts., Chicago, Ill.**  
 American Journal of the Medical Sciences, Oct. 1915.
- The City Library Association, Springfield, Mass.**  
 Adler, E. N., Jews in Many Lands, 1905.  
 Anderson, C. L., Instrumental characteristic rhythms, vol. 1, Elmer and Anderson, 1900.  
 Canning, A. S. G., History in Scott's novels, 1905.  
 McAlpine, D., Zoological Atlas, including comparative anatomy, Century, 1884, vol. 2, Vertebrata.
- The Arthur H. Clark Co., Caxton Building, Cleveland, O.**  
 Shakespeare, comp. works, in 1 vol. about 1880.  
 Hawkshaw, Reminiscences of S. A.  
 Casgrain, Sulpicius et Pretes des Missions, etc.  
 Zeisberger, David, Diary of, 1885.  
 Kalm, Travels in N. America, 1772.  
 Rush, Benj., Essays, Literary, Moral and Philosophical, 1798.  
 Brower, J. V., Harahey.  
 McKinley, W., Any A. L. S., or Mss.  
 U. S. Register of Debates in Congress, v. 14, pts. 1 and 2.  
 Hunt's Merchants Mg., v. 42, 46 to end; v. 9, no. 3; v. 42, Apr. 1860.
- The John Clark Co., 5511 Euclid Ave., Cleveland, O.**  
 Bible Story in Five Volumes, Hall and Wood.  
 Dowden, Puritan and Anglican.  
 Locke, Reasonableness of Christianity.  
 Rittenhouse, David, Anything by.  
 Rocheterie, Life of Marie Antoinette.  
 John Winthrop, Prof. in Harvard, 1745 to 1779, Anything by.
- W. B. Clarke Co., 26 Tremont St., Boston, Mass.**  
 Caleb French, Taylor.
- Colesworthy's Book Store, 66 Cornhill, Boston, Mass.**  
 The Promised Land, Mary Antin.  
 Rhoades, U. S. History, latest edition.
- Columbia University Press Bookstore, 2960 Broadway, New York.**  
 Moore, J. B., Treatise on Extradition and Interstate Rendition, 2 vols.  
 More, J. B., American Notes to Dicey's Conflict of Laws.  
 Whitin, Penal Servitude.
- Conder's Bookstore, 366 Fifth Ave., New York.**  
 Gosse's Life of Raleigh.  
 Ober's Life of Sir Walter Raleigh.  
 Who Lies, an old novel.  
 Bowne's Philosophy of Herbert Spencer.  
 Blackstone's Commentaries, Sharswood, 2 vols.  
 Sterry's Rise, Race and Royalty of the Kingdom.



## BOOKS WANTED—Continued.

## Conder's Bookstore.—Continued.

Book giving Constitution of the Boer Republic.  
Chambers's The Story of Valdez.  
Williamson's The Shopgirl.  
Hearne's, Samuel, Journey, 4to, 1795.

## Cornell Co-Operative Society, Ithaca, N. Y.

Kellner's Die Ernährung der landwirtschaftlichen Nutztiere, State price, 12 copies.

## Cottlow the Bookman, 1688 Third Ave., New York.

Cummings, Formulary.  
Dr. Wiley's 1001 Receipts.  
Lees' 3000 Receipts.  
Lissk's Ordinance and Gunnery, pub. 1915.

## Carol Cox Book Co., 249 W. 125th St., New York.

Century Dictionary, 12 vols., any binding, 1913 or 1914, lowest cash price.

## R. W. Crothers, 122 E. 19th St., New York. [Cash.]

Dix's Sacramental System, pub. Longmans, Green Co.  
Merriman's Velvet Glove.  
McFadyen's Prayers of the Bible.  
Rainsford's Preacher's Story of His Work, pub. Macmillan Co.

## The Curiosity Shop, 17 North State St., Chicago, Ill.

Anything on Cameo or Notaglio cutting.  
Anything on Mosaic making.  
The Mystic Text Book, Richmond.  
Secret Symbols of Rosencrucians, Hartman.  
Anything on Baxter prints.

## The Cut Rate Book Co., 21 E. Third St., Cincinnati, O.

Arena, Jan., Feb., May, June, July, 1900.  
Popular Electricity, Dec., 1908.  
House Beautiful, May, 1908.

## Davis' Bookstore, 47 Vesey St., New York City.

Swinburne's Poems and Ballads, United States Book Co.

Porter's Mediaeval Architecture, 2 vols.

## Dearing's, Inc., 232-236 S. 4th Ave., Louisville, Ky.

Aristotle on the Art of Poetry, to retail at 50c.  
Morgan Robertson's Books, set.

## Denholm &amp; McKay Co., Worcester, Mass.

Maine in History and Romance, 2 copies.  
Orchidaceae-Ames, part 2 only, Houghton.

## Dennen's Book Shop, 19 East Grand River Avenue, Detroit, Michigan.

Legends of Le Detroit.

## Denver Book Exchange, 1631 Welton St., Denver, Colo.

Library Original Sources, clean set.  
Gas Age, complete year 1912, bound or unbound, liberal price.

## Detroit Book Shop, 326 Hastings St., Detroit, Mich.

Hudson's Life of Shakespeare, vol. 2, cloth, Ginn & Co., 1891.

## DeWitt &amp; Snelling, 1609 Telegraph Ave., Oakland, Cal.

Conrad, Tales of Unrest.  
Conrad, Aylmayer's Folly.  
Engineer Corps in Hell.  
Lovett, Spinal Curvature.  
McKenzie, Exercises in Education and Medicine.

## DeWolfe &amp; Fiske Co., 20 Franklin St., Boston, Mass.

Munro, Lake Dwellers of Europe.  
Felt's Insects Effecting Park and Woodland Trees, please requote.

Price, Across the Continent With the Fifth Cavalry.  
Bourdillon, Nephele.

Description of the New York Central Park, N. Y., 1869.

Memoirs of Captain Coignet.

Dunn, Lias's Wife.

Ford, After Dinner Remarks.

## Dixie Book Shop, 41 Liberty St., New York.

Eaton, Railroad Operating.  
Old Merchants N. Y., vols. 3 and 5, old series.  
Set Book of Knowledge.

## George H. Doran Co., 38 W. 32d St., New York.

Agnes Thecla Fair, The Sour Doughs Bible.

## Chas. H. Dressel, 552 Broad St., Newark, N. J.

Irene S. Capwell, The Casey Stories.  
The History of 4000 Years of Medicine.

## The Dulany-Vernay Co., 339-341 North Charles St., Baltimore, Md.

Maryland Calendar of Wills, vols. 1, 2, 3.

## E. P. Dutton &amp; Company, 681 Fifth Ave., New York.

Alford, Greek Testament.  
Devere, Wm., The Tramp Poet of the West and Jim Wilson's New Planner.  
DeWitt, The Dido Episode in the Aenid.  
Dickens, Dombey & Son, Christmas Stories, T. B. Peterson.

Donohue & Henneberry, Border Romances, 1890, blue cloth.

Drumsticks, Story of a Child Who Nobody Wanted.

Griffis, America in the East.

Hodges, G., Happy Family.

Judson, Latin in English.

Kemble, Frances A., Narrative, privately printed, Phila.

The Star of Seville, poems, 1844 and 1849.

Francis the First, 1832, Year of Consolation.

Journal, Phila, 1935, and London, 1835.

Kernan, W. H., The Flaming Meteor.

Lacordaire, Conferences on the Church, etc

London, First ed. of Burning Daylight.

Planche, J. R., Cyclopedia of Costume, in pts.

Powell, How to Live in the Country, Outing Pub. Co.

Roberts, The Idlers, L. C. Page & Co.

Rose, Development of European Nations, 2 vols., must be fresh set, 1 vol. ed. not wanted.

Says I to Myself My Mother's a Hum.

Scott, Sir Walter, Household ed., Ticker & Fields, 1857:

Ivanhoe.

Antiquary.

Monastery.

Black Dwarf.

Simms, W. Gilmore, The Partisan.

Simms W. Gilmore, Mellichampe.

Simms W. Gilmore, The Forayers.

Simms W. Gilmore, Vasconcelos.

Thoreau, Fiske, Riverside L. P. ed., Houghton.

## Eau Claire Book and Stationery Co., Eau Claire, Wis.

Tompkins, Literary Interpretation.

## W. C. Edwards, Sibley Block, Rochester, N. Y.

Warman, Suggestion, McClurg.

Foulke, Oliver P. Morton, Bobbs.

Morgan, Wild Irish Girl, Kennedy.

Humphrey, Conscience and Law, Benziger.

Pearman, Mathew Arnold, Put.

Roe, Morbal Moon, Bacon and His Masks.

## Emery, Bird, Thayer, 25 Madison Ave., New York.

True Travels and Adventures of Captain John Smith with General History of Virginia and New England.

## H. W. Fisher &amp; Co., 1629 Chestnut St., Philadelphia.

Hare's Mission of the Comforter.

Denio's Our Supreme Leader in the Holy Spirit.

Chapman's Have You Received the Holy Spirit?

Robert Ingersoll, set.

Porter, What I Have Done With Birds.

R. W. Chambers, Riverland and Orchardland.

C. H. Hart, Genealogy of Rodman Family.

A. W. Smith, Genealogy of Fisher Family.

The Corlies Family.

Morgan Family, by the Appleton Family.

Emery Bottle, books by.

## W. Y. Foote Co., University Block, Syracuse, N. Y.

Tissots' Life Christ.

McClintock & Strong's Encyclopdia in cloth, vol. 10.

Laselle's Business Administration, Laselle's Extension University, single vols. or sets.

Massachusetts Soldiers and Sailors, last 6 vols.

Rev. Soldiers of Virginia.

Officers and Men of New Jersey in American Revolution.

New Hampshire War Rolls, vol. 17.

Penn. Archives, Second Series, vol. 2.

Penn. Archives, Third Series, vol. 3.

New Jersey Archives, First Series, vol. 17.

New Jersey Archives, First Series, vol. 18.

New Jersey Archives, First Series, vol. 12.

New Jersey Archives, First Series, vol. 22.

Funk & Wagnall's Homiletical Dictionary.

## BOOKS WANTED—Continued.

**Foster Book & Cigar Co., 410 Washington Ave.,  
St. Louis, Mo.**

Flammarion's Wonders of Heaven.  
Sovonrola, by Wm. Schuyler.  
Electricity or Wireles Telegraphy, anything on.

**H. A. Fowler, 17 Board of Trade, Kansas City, Mo.**  
Aubrey Beardsley, Under the Hill.  
Lysistrata, illus. by him.  
**Fowler Bros., 747 S. Broadway, Los Angeles, Cal.**  
Peter Pan, large illus. ed.

**Franklin Bookshop, 920 Walnut St., Philadelphia, Pa.**  
Fougeand, Diphtheria, Sacramento, 1868.  
Casper Morris, Scarlet Fever, 1858.

**Free Public Library, Jersey City, N. J.**

Barr, Love for an Hour Is Love Forever.  
Barr, Cecilia's Lovers.  
Dudley, Isle of Whispers.  
Ray, Hearts and Creeds.  
Ray, On the Firing Line

**Free Public Library of Newark New Jersey.**

Survey of Manual, Domestic and Vocational Training in the U. S., issued by Public School Dept., Reading, Pa.

**Phillip H. Furman Co., 363 W. 51st St., New York.**

Rosenthal, Records for Learning Spanish.  
Aldrich, Arctic Alaska and Siberia.  
Salaverry, Atahaulpa, Spanish work.  
Bulletins U. S. Geology, set.

**"G. J. C., care Publishers' Weekly.**

C. Johnson, What They Say in New England, Boston, Lothrop, 1896.  
Wm. Archer, Poets of the Younger Generation, Lane, 1902.

V. F. Boyle, Serena, Barnes.  
Bucke, Walt Whitman.  
De Curel, L'envers d'une sainte. trans. Doubleday.  
Great Men and Women of History, Their Portraits in Munich Pinakothek, Kirchner, 1885.  
Gostwick, English Poets, N. Y., Stroefer, 1885.  
Joyce, Legends of the War in Ireland, Boston, 1870.  
Keary, Vikings in Western Christendom, Putnam.  
Macdonald, In the Abruzzi, Stokes.  
R. A. Niehaus, The Sculpture of Chas. Henry Niehaus, De Vinne.

**Gammel's Book Store, Austin, Texas.**

Index Rerum, by Miner.

**Geary Book & Office Supply Co., Inc., 22 E. Market St., Wilkes-Barre, Pa**

Mark Twain, set, pub. by Chas. L. Webster & Co., Bridgeport, Conn.  
Wyoming Valley, anything on.

**Gittman's Book Shop, 1225 Main St., Columbia, S. C.**

Ramsey, History of South Carolina.  
Ramsay, Annals of Tennessee.  
Balfour, The Foundations of Belief.  
Foote, Sketches of North Carolina.  
Bennett, Exercises in Bed.  
A Heart Twice Won, probably a cheap novel.

**Gleason Book Co., 104 Jay St., Schenectady, N. Y.**

A Noite na Taverna, by Azeveda, in Portuguese and English.  
Eurico, by Herculano, in English.

**Goodspeed's Book Shop, Boston, Mass.**

Everett, Works, vols. 3 and 4, or set.  
Gideon Haynes, Hist. Sketch of Mass. State Prison, 1871.  
Hubbard, Woman's Way in Labrador.  
W. H. Kernan, Flaming Meteor, 1892.  
Lake Mohonk Conf. Friends of Indian, nos. 1, 2, 3, 1883-5.  
Langdon W. Moore, Life of.  
N. E. Hist. and Gen. Register, vol. 15, and Oct. 1861.  
Riley's Narrative, 1st ed., also Sequel to Narrative.  
Shakespeare, Stores of English Kings, Crowell.  
Mackenzie, Passionate Elopement.  
Cibber, She Would and She Would Not.  
John Home, Douglas, a tragedy.

**Goodspeed's Book Shop.—Continued.**

Shadwell, The Virtuoso.  
Genealogies, Fisher, Descend. of Joseph; Jennings; Jewett; Mason, Sampson; Tyler, Times of.

**John L. Grant, 127 Genesee St., Utica, N. Y.**

Baird, Brewer & Ridgway, Land Birds.  
Baird, Brewer & Ridgway, Water Birds.  
Coe, Key to North American Bird Life.  
Coe, New England Bird Life.  
Draper, History of the Civil War.

**Benj. F. Gravely, Martinsville, Va.**

Casuist, pub. Wagner, vols. 2, 3, 4.

**J. J. Gray, 12 So. Blount St., Raleigh, N. C.**

Ellicott, Bible Commentaries, 8 vols.  
Indiana Reports, 142-177, Digest 12 vols.  
Am. and Eng. Ency. 1st or 2d ed.  
Blackstone, Ewells Ess., Hornbooks.

**"Hallam," care F. H. Revell Co., 158 5th Ave.,  
New York City.**

*National Geographic Magazine*, Oct. 1914, and March 1915.

**J. E. Hallinen, Rolling Prairie, Ind.**

Canadian Entomologist, early numbers.  
Psyche, early numbers.  
Jour. Roy. Micro. Soc., odd parts 1885-93.  
Jour. N. Y. Ento. Soc., complete or run.  
Carnegie Institution, Wash., pub. no. 48.

**Hall's Book Shop, 388 Boylston St., Boston, Mass.**

Lichtenstein's N. E. and N. Y. Heraldic Book-plates.  
Duke's Modern Dramatists.  
Cole's Encyclopædia of Dry Goods.

**H. W. Hammond, 111 4th Ave., New York City**

French, German, Spanish books wanted, send titles and prices.  
Spanish ed. of Gil Blas.  
Shorthand magazines.

**Harvard Co-Operative Society, Inc., Harvard Square,  
Cambridge, Mass.**

Life of St. Paul, by Renan, not the Dillingham ed.  
The Katha Sarit Sagara or Ocean dz., The Stream of Story, trans. from orig. Sanskrit by C. H. Tawney, M. A., Calcutta, printed by J. W. Thomas at the Baptist Mission Press, 1880-1884, 2 vols.  
Newton, Essays on Art and Archeology, Macmillan, 1880.

Simms, Cruise of Alabama.

Hamlet, Rolfe ed., olive leather.

Wards' trans. of Hann's Handbook of Climatology. 7 copies, either new or ad-hand.

**Hays-Cushman Company, 1306 W. Madison St.,  
Chicago, Ill.**

Underwood, Alaska an Empire in the Making.  
Boynton-Child, The Efficient Kitchen.

**W. Heffer & Sons, Ltd., 4 Petty Cury, Cambridge,  
England.**

Alabaster, Wheel of the Law.

Oldenberg, Buddha.

Schlagintweit, Buddhism in Tibet.

Elliot, History of India, set or odd vols.

Waddell, Buddhism of Tibet.

*American Naturalist*, set to end of 1913.

*Quarterly Jour. of Chemical Soc.*, London, vols. 1 to 17.

Gilse, Gems of Chinese Literature.

Ain-i-Akbavi, Text and translation.

**Ernst Hertzberg & Sons, 703 Schiller Building,  
Chicago, Ill.**

Eugene Field, Sabine ed.

Riley, Homestead ed.

Stevenson, Thistle ed.

Kipling, Outward Bound ed.

Any Scribner books.

**C. Higene Co., 2441 Post St., San Francisco, Cal.**

*Bird Lore*, vols. 1 to 14, unbound copies.

*Pictures of Travel in Far Off Lands*, No. America, T. Nelson, 1870-71.

Life of General Sutter.

I. C. S. Machine Shop Practice, 2B, 3B, 4C.

Andrew's American Law.

Advanced books on water color painting.

Histories, etc., on Montana or Yellowstone, 1st ed.



## BOOKS WANTED—Continued.

E. Higgins Co., Toledo, Ohio.

Criminal Investigation, trans. by the Adams, pub. by Little, Brown & Co.  
Quits by Tautphoeus.

Walter M. Hill, 831 Marshall Field Bldg., Chicago.  
Marshall, Life of Washington, L. P.  
Grolier Club, Cata. of an Exhibition illus. of a Centenary of Artistic Lithography, 1796-1895, N. Y., 1896, illus.  
Harvard Univ. Lib. Bibliographical Contributions, vols. 2, 15, 18.

Himebaugh & Browne, 471 Fifth Ave., New York.  
Book Binding in the British Museum, by W. T. Fletcher, 1895.

The Book Herni Bouchot.  
Michel's, La Reliure Francaise.  
Gibben's Bibliographical Decameron.  
Connaissance Necessaire un Bibliophile par Edward Rouberse, in 10 vols.  
Hayluyt's Voyages.  
Coryat's Crudities.  
Kaempfer's History of Japan.  
Liltijoriv Rare Adventures.  
Captain John Smith's Travels and Adventures.  
Itinerary of Fyues Moryson, pub. by MacLehose, Glasgow.

Peasant Art in Austria.  
Peasant Art in Sweden.  
French Furniture of the 18th Century, by Lady Dilke.

Hochschild, Kohn & Co., Howard and Lexington Sts., Baltimore, Md.

Lorna Doone, 2 vols. ed., pub. by Burrows Bros.  
Official Guide of the Panama Pacific Exposition.  
Official Souvenir Views of the Exposition.  
The Panama-Pacific International Exposition, sepia tones, 23 mounted plates.

Holmes Book Co., 333 S. Main St., Los Angeles, Cal.  
Le Costume, F. Hottenroth, 2to.  
Le Costume, M. D. Racinet, 6to.  
Books on Costumes.  
Dweller on Two Planets.  
Science and Health, any edition.  
Origin of All Things.  
Burton's trans. Arabian Nights, grey cloth, vol. 2.

C. S. Hook, P. O. Box 446, Staunton, Va.  
[Cash]

Early House and Senate Journals, all States.  
Acts and Laws of all States.  
Codes, Digests and Revisals of all States.  
Constitutional Conventions, all States.  
No U. S. laws or Acts of Congress wanted.

John Howell, 107 Grant Ave., San Francisco, Cal.  
Letters and Journals of Madame de Riedesel, Albany, 1867.  
History of the Lives and Works of Most Celebrated Architects, by Quatremere de Quincy.  
Life of Brunelleschi, by Fabriczy.  
Stallo's Concepts of Physics, Apleton, N. Y.  
Hergenroether's Christian Church and Civil State, A New Atlantis.  
Hakluyt's Voyages.  
Night in the Luxembourg, de Gourmont.  
Temptation of St. Anthony, de Gourmont.  
Les Physique de l'Amour, de Gourmont.  
Wilson's Birds of America.

Hudson Book Co., 25 W. 42d St., New York City.

Fowler, Woman on Amer. Frontier.  
Mathews Pencil Sketches of Montana.  
Howard, Nez Perce Joseph.  
Stanley, A Mile of Gold, Alaska, Chicago, 1898.  
Freeman, Hist. Kansas, Caldwell, 1892.  
Prosser, History Puget Sound Country, 1903.  
Zoology of Beechey's Voyage, 1839.  
Loring, Memoir of Sturgis, Boston, 1864.  
Chappell, Hist. of Missouri River.  
Chouteau, Fragment of Narrative, 1858.  
Cooks, Conquest of N. Mexico 1878.  
Alaska, please quote any scarce items.  
Huntington, Vocabulary of Sho-Sho-Nay, 1872.  
R. D. McGonnigle, When I Went West, Pittsburgh, 1901.

## Hudson Book Co.—Continued.

J. W. Gray, Life of Joseph Bishop, Nashville, 1858.  
Adventures of Youngblood.  
T. Kenderdine, A California Tramp, Newton, 1888.  
Leeper, Argonaut of '49, So. Bend, 1894.  
J. Macaulay, Grey Hawk, Phila. n. d.  
H. Conard, Uncle Dick Wooton, Chicago, 1890.  
Allen, Adv. With Indians and Game, Chicago, 1903.  
J. Taylor, Frontier and Indian Life, Bismarck.  
J. Taylor, Kaleidoscopic Lives, Washburn.  
G. Harding, Misc. Writings, Indianapolis, 1882.  
Any and all scarce books on the West.

George P. Humphrey, Rochester, N. Y. [Cash]  
The Literature of American History, ed. by Larned, Boston, 1902.  
Princess Casamassima, by Henry James.

The H. R. Huntting Co., Inc., Besse Place, Springfield, Mass.

Farley Genealogy.  
Foster, One Line of the Farley Family.  
Woodward, Joseph Fisher and His Descendants.  
Thayer, Greek-English Lexicon of the New Testament.  
Thiers, History of the Consulate and Empire.  
Miller, First Families of the Sierras.

A. J. Huston, 92 Exchange St., Portland, Maine.  
Genealogies, Shelley Family, Joyce Family.  
Peter Cartwright, Life of.

Illinois Book Exchange, Lakeside Bldg., Chicago.  
M. Sanchez Facio, Land Titles Lower Calif.  
Lassepes, Land Titles, Lower Calif.  
Old Session Laws any State.

International Magazine Co., 339 Bay Way North, Elizabeth, N. J.

Annual Reports of N. Y. State Engineer, report any.  
Holcombe, Public Ownership of Telephones in Europe.  
Moore, Four Phases of American Development.  
Marshall Wright, Materials for the Study of Elementary Economics.  
Wilson, Ethics of War.

George W. Jacobs & Co., 1628 Chestnut St., Philadelphia, Pa.

Rev. Samuel Cox, A Day With Christ.  
Deltizah, A Day in Capernium.

U. P. James, 127 W. 7th St., Cincinnati, O.  
Douglas, Theodore Watts, Dunton, John Lane.

Anton I. Jansky, 140 S. Wabash Ave., Chicago.  
Flammarion, The Unknown.  
First editions, Hearn.  
One of Cleopatra's Nights.  
Youma.  
Romance of a Milky Way.

E. W. Johnson, 10 W. 28th St., New York City.  
How Will it End?, Georgie Sheldon.  
I. Clark, God's Puppets, Scribner.  
Lea, Auricular Confession.  
Haines & Zaggy, Royal Path of Life.  
McCarthy, The Newspaper Worker.  
Edgar Saltus, The Perfume of Eros.  
Hawthorne, Life of Franklin Pierce.  
Pickwick Papers, 1860 (?), Franklin ed.  
Linnett & Parke, Materia Medica and Therapeutics.  
'Twas the Night Before Christmas, old ed.  
Baird, Rise of the Huguenots.  
Lea, Superstition and Force.

Johnson's Bookstore, 391 Main St., Springfield, Mass.  
In Dickens' London, by Smith.  
The Gypsy Trail, by Hopkins and Goldmark, pub. by Kennerly.

The Edward P. Judd Co., Drawer 210, New Haven, Conn.

Todd's Index Rerum.  
Hobart, Dinkelspiel's Letters to Louey, Dillingham.  
C. G. Coulton, Medieval Garner, Constable.  
W. J. Townsend, Great Schoolmen of the Middle Ages, Stechert.  
McMaster's History U. S., vol. V only, cloth, Appleton.  
Pancoast, Standard English Prose, Holt.  
Holcombe, The Odd Man.  
C. M. Lewis, Principles of English Verse.

## BOOKS WANTED—Continued.

**Kendrick-Bellamy Co., 801 16th, Denver, Colo.**  
Pioneer Families of Missouri.  
Hibbard, A Vision of the Future, pub. by Gibson Bros., Washington, D. C.  
Margaret Deland, Florida Days.

**P. J. Kenedy & Sons, 44 Barclay St., New York.**  
Archbishop Ireland's Catholic Church and Modern Society, Lectures and Addresses.

**Kimmel & Herbert, 518 Main St., Lafayette, Ind.**  
Ada Lelia, The Jewish Convert.

**King Bros., 1182 Market St., San Francisco, Cal.**  
Mrs. Eddy's Science and Health, any ed.  
Travels Through Spain, by A. Michi.  
A Vagabond in Spain.  
The Story of an Outlaw, by Emerson Hough.  
Clifford's First Principles of the Exact Sciences, Ap. Inter. Series.

**Korner & Wood Co., 737 Euclid Ave., Cleveland, O.**  
Norris, Blix.  
Babbage, Economics of Manufacture.  
World's Great Classics, Colonial Press.  
Masters, Spoon River Anthology, 1st ed., Macm.

**Chas. E. Lauriat Co., 385 Washington St., Boston.**  
Remin. of Saml. Breck, Horace Scudder.  
Amer. Nation, Hart, 27 vols.  
Pilgrim's Progress, illus. by Chas. Bennett, 1860.  
12mo. Household ed., Townsend, uncut:—  
Humphrey's Clock.  
Our Mutual Friend.  
Hard Times.  
Amer. Notes, vol. 2.  
Sketches, vol. 1.  
Early London Theaters, Ordish.  
Insects Injurious to Vegetation, Harris, early ed.  
Our Autumn Holiday on French Rivers, Molloy.  
Peg Woffington, illus. by Hugh Thomson, introd. by Dobson.  
Yriarte's Venice, folio.  
Evolution of Church Music, Langdon Humphreys, Scribner.  
Merchants of Old New York, 5 vols.

**Lester Book & Stationery Co., 70 N. Broad Street, Atlanta, Ga.**  
Elizabeth Jordan's Tales of the Cloister.  
English Prose by Earle, Putnam ed.

**Edward E. Levi, 1017 Liberty Ave., Pittsburg, Pa.**  
Anything old on coal distillation.

**Library Book Co., 152 Henry St., New York City.**  
Brit. Essayists, London, 1823, diamond calf, vols. 6-14, and vol. 37.  
Nineveh and its Remains, 1849, vol. 2.  
Marshall's Life Washington, 1804-7, vol. 6.  
Livingston, Book Auction Prices, 4 vols., 1905.  
Lowndes, Bibl. Manual, set or odds.

**Library, H. M. Byllesby & Co., 208 S. LaSalle St., Chicago, Ill.**  
Reed, The Gladiator, a drama acted by Robert Downing.

**Library of University of Georgia, Athens, Georgia.**  
Burgess, Civil War and the Constitution, 2 vols., 1901.  
Burgess, Reconstruction and the Constitution, 1902.  
McPherson, Political History During Reconstruction, ed. 2.

**Library of the University of Wisconsin, Madison.**  
Funk & Wagnall's Standard Encyclopedia, 25 vols.

**Little, Brown & Co., 34 Beacon St., Boston, Mass.**  
Business Psychology, Knowlton.  
George Grenfell and the Congo, 2 vols., by Sir H. Johnston.

**Login Bros., 1911 W. Harrison St., Chicago, Ills.**  
Sahli, Diagnostic Methods.  
Forsheimer, Therapies, 5th vol.  
Eckley, Anatomy, 2 ed.  
Miller, Microorganisms of Human Mouth.

**Long Island Book Exchange, Glen Cove, N. Y.**  
Cassier's Magazine, vol. 40, number with pp. 515-528.  
Balfour, Stevenson, Life of, Scribner, 1901, 8vo. red cloth, vol. 1 only.

**Loring, Short & Harmon, Portland, Me.**  
English Actors, Henry B. Baker, Holt.  
Light Invisible, Benson.  
Romance of Old New England Rooftrees, Crawford Page.  
Masters of Men, Robertson, Doubleday.

**Louisville Free Public Library, Louisville, Ky.**  
Henning Statutes, continuation by Shepherd, vols. 2-3, 1835-36.  
Tighe Hopkins, Man in the Iron Mask, London, Hurst, 1901.  
Samuel S. Forman, Narrative of a Journey Down the Ohio and Mississippi in 1789-90 with a Memoir and Illustrative Notes by Lyman C. Draper, Cin., 1888.  
Francis Baily, Journal of a Tour in Unsettled Parts of North America in 1796 and 1797, London, 1856.  
Thomas L. Nichols, Forty Years of American Life, 2 vols., London, 1864.  
Proc. Amer. Antiq. Soc., vol. 2.  
T. Pownall, Topographical Description of Such Parts of North America as Are Contained in the Map of the Middle British Colonies, London, 1776.  
M. St. John, Letters d' un cultivateur Americain, 3 vols., Paris, 1787.  
Henry Tudor, Narrative of a Tour, 1831-32, in North America, 2 vols., London, 1834.

**Lowdermilk & Co., Washington, D. C.**  
Hastings, Bible Dictionary.  
Raymond, Life and Services of Lincoln.  
Saucepan From the Sea.  
Lord, Beacon Lights of History, 15 vols.  
Keckley, Behind the Scenes.  
Flammarton, Wonders of the Heavens.  
Brant, Petroleum, Its History, Uses, etc.

**N. McCarthy, 831 Nicollet Ave., Minneapolis, Minn.**  
Vincent Word Studies.  
Two Royal Foes.  
Stearns Sketches from Concord and Appledon.  
James Q. Dixon, Genevieve de Brabant.  
Homo-Sapiens, Przybyszewski.

**A. C. McClurg & Co., 218 S. Wabash Ave., Chicago.**  
Macmillan Prince of Weid, Travels in the Interior of North America, 4to., London, 1843, and plates.  
H. von Borcke, Memoirs of the Confederate War, Homo Sapiens.  
St. Clair, Narrative of Campaign Against the Indians, Philadelphia, 1812.  
Sights and Scenes in Idaho and Montana.  
Dunn, Massacres of the Mountains, 1886.  
Tonti, Account of LaSalle's Last Expedition, 1698.  
Joutel, Journal of, 1st ed., 1714.  
Haywood, Aboriginal History of Tennessee, 1823.  
Thos. Burney, Evelina, 3 vols., about 1796.  
Lowe, Five Years a Dragoon.  
Chase, Story of Stonewall Jackson.  
Brooks, Butler and His Cavalry, 1909.  
Clinton and Franklin Counties, N. Y., Histories of.  
Wright, Dodge City, the Cowboy Capital.  
Summer Saunterings in Northern Wisconsin, Milwaukee, 1881.  
Gunsaulus, Monk and Knight, 2 vols.

**McDevitt-Wilson's, Inc., 30 Church St., New York.**  
Amos Judd.  
Blatchford, Merrie England.  
Blavatsky, Isis Unveiled.  
Granger, Index to Poetry and Recitations.  
Hastings, Dictionary of Christ and the Gospels.  
F. M. Kingsley, Kindly Light.  
Thos. M. Lawson, Frenzied Finance.  
Romance of the American Revolution, pub. Lippincott.  
Eugene Muntz, Raphael, Life, Works and Times, pub. A. C. Armstrong.  
Orient Boys.  
Poe's Run and Other Poems, Macready Sykes.  
Riverside Natural History, last ed.  
Sanderson, Judicial Crimes.  
Simms' Partisan.  
Upton, Standard Symphonies.  
Whateley, Logic.



## BOOKS WANTED—Continued.

Joseph McDonough Co., 73 Hudson Ave., Albany, N. Y.

Armstrong, Sir Joshua Reynolds, 2 vols.  
C. J. Adams, D.D., Where Is My Dog?  
Edwards, Mezzotints.  
Egyptian Book of the Dead, 4to., 1895, text only.  
Lawyer's Directory, U. S.  
Weem's Life Washington.  
Sanger, Family Elimination.  
Thompson, Green Mountain Boys.  
Bishop Tuttle, People of the Plains.  
Life Ethan Allan.

J. B. McGee, 178 West 81st St., New York.

New Dooley Book, 1st ed., 1911.  
Crane, Active Service.  
Harris, Tar Baby and Other Rhymes, 1st ed., 1904.  
Harris, Daddy Jake.  
Bill Nye's Sparks, 1901.

McGirr's State House Book Shop, 221 S. Fifth St., Philadelphia, Pa.

American Book Prices Current 1911.  
Swinburne, Briefe Treatise of Wills, 1590.  
McGinnis, Hephurn, Williamsport, Pa.  
King, U. S. Geol. Survey, Atlas to vol. 1.  
Simpson, Biography of Stephen Girard.

McGraw-Hill Book Co., 239 W. 39th St., New York.  
Burton's Arabian Nights.

Robert C. MacMahon, 78 West 55th St., New York.

Dill's Roman Society, 2 vols., state date.  
Ticknor's Spanish Literature, last ed.  
Hill's Handbook of Gr. and R. Coins.  
Harper's Latin Dictionary, sound binding.

John Jos. McVey, 1229 Arch St., Philadelphia.

The Gael Brooklyn, vol. 1 or odd nos., 1881 to 1889.  
Biographical Dictionary, Lippincott, new, sheep, 1908 copyright.

Martin & Allardyce, Asbury Park, N. J.

Genealogies: Mills, MacDonald, Hume, Mitchell, Hewitt, Arthur, Atkins, Coffin, Knapp, Stroup, Crawford, Evans, Peabody, Trowbridge, Marsh, Terry, Griffin, Giles, Dunning.  
Any Genealogies bought.

L. S. Matthews & Co., 3568 Olive St., St. Louis, Mo.

British Journal of Surgery, 1-2-3.  
Any books Osteopathy.  
McConnell's Osteopathy.

Medical Standard Book Co., 307 N. Charles St., Baltimore, Md.

Booth, Personal Reminiscences of a Maryland Soldier.  
Bangs, Alice in Blunderland.  
Bradley, Shakespearian Tragedies.  
Master Hand.  
John T. Sargent's Works, reproductions, Scribner.  
Gooky's Wooks in English, any vols.

The Methodist Book Concern, 1018 Wabash Ave., Chicago, Ill.

Inge, Christian Mysticism, Scribner.  
Symposium, Building Boyhood, S. S. T.  
Lummis, How Luke Was Written.  
O. C. Whitehouse, Books of the Old Testament, Century Bible Handbooks, Doran.

Methodist Book Concern, 12 Elizabeth St., E., Detroit, Mich.

Among the Cotton Fields of the South.  
Essay published 1830 by Moses Stuart, Is It Consistent for Professing Christians to Use or Traffic in Distilled Liquors, or for Churches to Admit to Membership Those Who Do This?

Methodist Book Concern, 5 City Hall Ave., San Francisco, Cal.

Carpenter, Prisons, Police and Punishment, new or 2d-hand ed., state price.  
Any books by Ernest Howard Crosby and Adin Ballou, give titles, conditions and price.

Miller & Paine, Lincoln, Neb.

Professor's Daughter.

Moroney's Merger, Third and Walnut Sts., Cincinnati, O.

Anthon's Homer's Iliad and trans., 3 copies.  
Turner's History of Philosophy, 3 copies.  
Kirkland, Life of Fisher Ames.  
Ridpath's History, 9 vols.  
Clark's Commentary, and others.  
Young's and Cruden's Concordance.  
Robertson, Tales of the Sea.  
Murray, Story of Adirondacks.  
Ralston's Elements of Divinity.  
Brownson's Am. Republic.  
Latest Britannica, both papers.  
Stockton, Severson, Kipling, Dickins, H. & M., 1/2 mor., and other good editions, any standards.  
Our want list for the asking.

The Morris Book Shop, 24 Wabash Ave., Chicago.

Renan, Influence of Institutions.  
Sainte-Beuve, Essays, 3 vols.  
Gath Townsend, Any of his books.  
Russell, Diary North and South, and others.  
Koren, Works on the Liquor Question.  
Louis Becke's Novels, both Eng. and Am. eds.  
Bouvier, Law Dictionary, any ed.  
Colonel's Opera Cloak, No Name Series.  
Taft, American Sculpture.  
Rolfe's Shakespeare, olive green leather, quote titles and pub.  
Olmstead, Cotton Kingdom.  
Olmstead, Sea Board States.  
Cairns, Slave Power.  
The Queen's Prime Ministers, Peel, Palmerston, Gladstone, Morley, Aberdeen, Disraeli, pub. by Harper.

N. Y. Medical Book Co., 45 E. 42d St., New York.

Adam, Handbook for Treatment of Diseases of the Eye, Ophthalmic Therapeutics.

N. Y. Society Library, 109 University Pl., New York.

Barry Pain, 1st eds.

John J. Newbegin, 315 Sutter St., San Francisco.

Wight, Mornings at Bow Street, illus. by Cruikshank, London, 1824.  
Wight, More Mornings at Bow Street, illus. by Cruikshank, London, 1827.  
Julian Hymnology.  
Baron Fain's Memoirs of Invasion of France by Allied Armies, London, Henry Colburn, 1834.  
History of the Donner Party, by McGlashen.

Miss R. Newell, 1382 Mass. Ave., Cambridge, Mass.

Waterhouse, Botanist, also other books by him, and autograph letters.

W. W. Nisbet, 12 South Broadway, St. Louis, Mo.

Burke, Extinct Baronetage.  
Carpenter, The Intermediate Sex.  
Rader, Civil Govt. of U. S. and Missouri, 1st ed.  
Volney, Ruins of Empire.  
Holbrook, Herpetology, 5 vols.  
Baird & Giraud, Herpetology of Illinois.  
Harper's Weekly for 1865.

The Norman, Remington Co., 308 N. Charles St., Baltimore, Md.

Gowan, Hawaiian Idylls of Love and Death.  
Woods, How to Tell the Birds from the Flowers.  
Carryl, Transgressions of Andrew Vane.

Norman & Remington Co., 517 Madison Ave., Toledo.

The Century Book of Facts.  
Garcia, New Treatise on Art of Singing.  
Joal & Wolfenden, Respiration in Singing.  
Bentley & Trimen, Medicinal Plants, 4 vols.

Open Court Book Store, 1369 E. 57th St., Chicago.

A. R. Wallace, Island Life.  
Wells, Chemical Pathology, 2d ed.  
Adami & Nichol, General and Special Pathology, 2d ed.  
Mallory & Wright, Pathological Technique.  
Lexer-Bevan, Principles of Surgery.  
W. Spaterholtz, Atlas of Anatomy, 4th Eng. trans.  
Books Wanted: University and College Text-books and Foreign Text-books, 2d-hand copies in good condition, send us complete information regarding what books you have in these lines.

## BOOKS WANTED—Continued.

**J. & M. Ottenheimer, 321 W. Baltimore St., Baltimore, Md.**

Robert's Rules of Order, 1st ed., 1876.  
Harvard Classics.  
Book of Knowledge, sets.

**E. H. Otting, Warren, Ohio.**

Stevenson, set, Thistle Edinb. ed.  
Strange Adventures of Peter Wilkins.  
Tuckerman, History English Prose Fiction.  
Godet on John and Romans.  
Campbell and Rice Debates.  
Rawlinson's Herodotus, vol. 4, Appleton.  
Audubon & Bachman, Quadrupeds.  
Carlton, City Festivals and Legends, old 8vo. ed.

**H. Y. Otto, Market Square, Williamsport, Pa.**

MacLaren, The Mind of the Master, Dodd, Mead Co.

**C. C. Parker, 220 S. Broadway, Los Angeles, Cal.**

Morley's Life of Gladstone, 3 vols. ed.  
Dollar or the Man, illus. Homer Davenport.  
Cartoons, by Homer Davenport.  
Bridge Rules in Rhyme, Pafraets Book Co.  
Gerfant, Chas. de Bernard, pub. Barrie.  
Balls, Atlas of Astronomy.

**Philadelphia Book Co., 17 S. 9th St., Philadelphia.**

Comey's Dictionary of Chemical Solubilities.

**Pierce & Scopes, Inc., 59 Maiden Lane, Albany, N. Y.**

Mark Twain, Life on the Mississippi, illus., 1st ed. or otherwise.  
Poe, Narrative of A. Gordon Pym, 1827, Harpers, 1839.  
Foote's Africa and the American Flag.  
MacLay's History of American Privateers.  
MacLay's Reminiscences of the Old Navy.

**Pierce & Zahn Book Co., 1531 Arapahoe St., Denver, Colorado.**

Lossing, Field Book Revolution.  
Frost, Adventures Among the Indians.  
Moore, Indian Wars of the U. S.

**The Pilgrim Press, 19 West Jackson St., Chicago.**  
Gunsaulus, Monk and the Knight.

**Powers Mercantile Co., Minneapolis, Minn.**

Stoddard's Lectures, 15 vol. ed.  
Century Dictionary, thin paper ed., and 12 vols. 34 mor. ed.  
Complete set of Jules Verne.  
Wilson's Cumulative Index, 1912.  
State condition and prices.

**Powner's Book Store, 35 N. Clark St., Chicago, Ill.**

Raphael, Life and Times, by Wentz, 1900.  
Homo Sapiens.  
Ayers, or Remington, Newspaper Directory, not over 3 years old.  
Sims, Dagonet Ballads.

**C. S. Pratt, 161 Sixth Ave., New York. [Cash.]**

Plotinus, in Greek and Latin.  
Donovan's Rome.  
Mock Trials, paper or cloth.  
O'Hagan, Brehon Laws.  
M. P. Pitts, Poems.

**Pratt Institute Free Library, Brooklyn, N. Y.**

Report of the Commissioner of Corporations on Petroleum Industry, pt. 1, Position of the Standard Oil Company in Petroleum Industry, May 20, 1907, pt. 2, Prices and Profits, Aug. 5, 1907.  
J. Egle, Praktische baustil und bauformenlehre.

**Presbyterian Board of Publication and Sabbath School Work, 415 Church St., Nashville, Tenn.**  
Salvation Through Christ, Ernest White.

**Presbyterian Board of Publication and Sabbath School Work, 313 N. 10th St., St. Louis, Mo.**  
Groves Dictionary of Music, 5 vols., good condition.

**Presbyterian Board of Publication & Sabbath School Work, 400 Sutter St., San Francisco, Cal.**  
John Muir, Letters to a Friend.

**Presbyterian Book Store, Fulton Bldg., Pittsburgh.**  
Alexander's Commentary Acts.  
Talmage's Sermons, set, 2d hand.

**Putnams, 2 West 45th St., New York.**

Eleanor Putnam, Old Salem.  
H. Lichtenberger, Germany and Its Evolution in Modern Times.  
Corneille, complete works in the French.  
Racine, complete works in the French.  
Molière, complete works in the French.  
Muggo, Theo., Afraja or Life and Love in Norway.  
Kerwin's Diary.  
Rowan, My Ride Across Cuba.  
Andrews, Man and Incarnation.  
Arabian Nights, 17 vols., 1st Denver ed.  
Christopher Hare, Illustrious Women of Renaissance.  
Story of the New England Whalers.  
Warburton Pike, Barren Grounds of Canada.  
Col. F. Thornton, Sporting Tour Through Northern Parts of England and Highlands of Scotland.  
Weber, The Old House in the Square.  
Pike, General Albert's Poems.  
J. Edgar Saltus, Religions of the World.  
Pierre Caron, French Dishes for American Tables.  
H. T. Peck, What Is Good English and Other Essays.  
B. Crocker, Electric Lighting, vol. 2.  
E. Hardy, Christianity and the Roman Government.  
A. H. Lewis, Paganism in Christianity.  
Chesterfield's Letters, Lippincott, 5 vols., octavo cloth.  
French Literature, vol. 2, Van Laun, in English.  
D. G. Wells, Our Merchant Marine.  
Traité Philosophique et Physiologique de l'Hérédité Naturelle, 2 vols.  
E. F. Qualtrough, U.S.N., Sailors' Handy Book and Yachtsman's Manual.  
Robinson Crusoe, illus. by Granville.  
Modern Hospitals.  
Brooks Adams, Emancipation of Mass.  
Halsey, Engraved Works of Raphael Morghen.  
The Soprano.  
Prose Fancies, Le Gallienne.  
Theodolf the Iclander, De La Matte Fouque, English.

**Peter Reilly, 133 N. 13th St., Philadelphia, Pa.**  
Maitland, The Dark Ages.

**Fleming H. Revell Co., 158 Fifth Ave., New York.**  
The History of the Elder John Strong Family of Northampton, Mass., pub. in Albany in 1871, new copy only.

Wm. James, Varieties of Religious Experience, 2nd-hand condition.  
History of the United States of America by Henry W. Elson, 1 vol. ed., 2d-hand condition.  
Puvion de Chevannes, Newnes Art Library, pub. by Frederick Warne.

**Paul R. Reynolds, 70 5th Ave., New York City.**  
Alien, An Untold Half.

**A. M. Robertson, 222 Stockton St., San Francisco.**  
Harland, Cardinal's Snuff Box.

**E. R. Robinson, 410 River St., Troy, N. Y.**  
J. Abbott, Light.  
Dickens, Pickwick Papers, Franklin ed.  
Ahiman Rezon, A Short History of Freemasonry in Nova Scotia, Halifax, 1786.  
H. Mansfield, Descendants of Richard and Gillian Mansfield, 1885.  
Chas. F. Kroeh's interlinear trans. of Die Anna-Lise. Four Years at Yale, by a Graduate of '69.  
Thorpe, Chemical Dictionary, latest ed.  
V. Cousin, The Youth of Madame de Lougueville.  
James Balmes, The Art of Thinking Well.  
J. Balmes, Other Titles, trans. by Bronson (?).  
History of 6th Mass. Vol. Regt.  
J. Abbott, Water.

**Robson & Adeo, Schenectady, N. Y.**  
Parker, Quantature of the Circle.  
Gramaer, History of Deer Park, N. Y.  
Berling, Heraldic Designs.

**J. Rosenbaum, 15 Bible House, New York City.**  
Pierre de Coulevain, any book in English, state particulars.



## BOOKS WANTED—Continued.

St. Paul Book and Stationery Co., 55 E. Sixth St.,  
St. Paul, Minn.

Davenport's Primitive Traits in Religious Revivals.  
Mark Twain's Works, Hillcrest ed.

Schaefer & Koradi, 4th and Wood Sts., Philadelphia.  
Custer's Last Charge, colored lithograph.

Schulte's Book Store, 132 E. 23d St., New York City.

Mott, Book on the Boston Terrier.  
Hichens, Egypt and Its Monuments.  
E. Renan, Ecclesiastes.  
Mercer Cluster, Old Methodist Hymn.  
George Washington as a Farmer.  
Bryant's Dictionary of Painters, illus.  
Book containing Latin Proverbs arranged according to number of words.

Forty Coming Wonders.  
Peter Sterry, Race, Rise and Royalty of the Kingdom, or anything by Peter Sterry.

Campbellism Exposed, by Williams.  
Campbellism Examined, by J. Jeter.  
Guinness, The City of Seven Hills.  
Vol. of Beecher's Sermons entitled Miscellaneous.  
Pliny's Natural History.

E. Schwartz, Fox St. P.O. Station, New York City.  
Encyclopedia Britannica, any binding.  
Motor World, Oct. 27, 1915, and Nov. 31, 1915.

Schwartz, Kirwin & Fauss, 42 Barclay St., New York.  
Lambert, Tactics of Infidels.

Scrantom, Wetmore & Company, Rochester, N. Y.  
David J. Hill, Genetic Philosophy.  
Darling, Heat for Engineers, 2d-hand copy.

Charles Scribner's Sons, Fifth Ave at 48th St.,  
New York.

Hartman, Socialism vs. Christianity.  
Barker, Son of Mary Bethel.  
Ibanez, Blood of the Arena.

Seattle Public Library, Seacure, Washington.  
Fulton, Book of Pigeons.  
Gilman, Music of To-morrow.  
International Congress of Arts and Sciences, St. Louis, 1904c, vols. 6-8.  
Justinian, Digest of Justinian.  
Roden, Later American Plays, 1831-1900.

Charles Sessler, 1344 Walnut St., Philadelphia, Pa.  
Memoirs of the Public and Private Life of Napoleon, London, printed for Sherwood Gilbert & Piper, 1836.

Panorama of the Duke of Wellington's Funeral.  
El Gran Tacano, by Gomez de Ouevedo y Villegas.  
Petroleum Mining, by Sir Boverton Redwood.  
Petroleum Mining, by A. Beeby Thompson.  
DeCaursey's Genealogical History of the Milesian Families.

Shepard Book Co., 408 S. State St., Salt Lake City,  
Utah.

Century Dictionary, pt. 20 only, cloth.  
Stoddard's Lectures, set.  
Mark Twain's Works, set.  
Lyman Chalkley's Shonicles of Scotch and Irish Settlements in Virginia.

The Sherwood Co., 19 John St., New York.  
Flammarion, Wonders of the Heavens, Scribner.  
Kennel Club Stud Book.  
Spoopendyke Papers.  
Clark's Exotics, Houghton.  
C. Doyle, Green Flag.  
T. Winthrop, Canoe and Saddle.  
R. E. McNamara, Drugless Healing.  
Scenes from Every Land, 1st and 2d Series, pub. Nat. Geographic Soc.  
Bismarck's Life and Letters, ed. Dr. Bush.  
Dodge's Useful Textile Fibres of the World.  
Second hand books on dogs.

E. L. Shettles, Navasota, Texas.  
Journal of the Proceedings of the Southwestern Convention held at Memphis, Tenn., 1845.  
Anything on the Knights of the Golden Circle.  
Constitutional Convention of Calif. 1849.

## E. L. Shettles.—Continued.

A Year Worth Living, by Rev. W. M. Baker.  
Lives and Adventures of the Desperadoes of the Southwest, by Chas. Summerfield.  
Topographical Description of Texas, by Geo. W. Bonnell.

J. C. Sickley, Poughkeepsie, N. Y.

Dyson, Madame de Maintenon.  
Sander's Primer, pub. about 1858.  
Kelley, Little Citizens.  
Stockton, Jolly Fellowship.

S. D. Siler, 930 Canal St., New Orleans, La.  
Shields, Life of S. S. Prentiss.

Clarence W. Smith, 44 E. Ave., Rochester, N. Y.  
Helen Van Anderson, The Right Knock.  
Malice in Culturland.  
A set of Chambers Miscellany.  
First eds. of Henry James.  
Baedeker's Canada.

George D. Smith, 547 Fifth Ave., New York.  
The Crisis, N. Y., 1776.  
Cartographie Jersiaise, D. A. Mills, Jersey, 1908.  
Acorn Club, Connecticut Statute Laws, by A. C. Bates, 1900.  
Cushing's Anonyms, Cambridge, 1891.  
Paul L. Ford's Materials for a Bibliography of the Publications of Continental Congress, 1774-1789, Brooklyn, 1888.  
Lane and Brownes' Index to Portraits in Printed Books, Washington, 1906.

Smith & Lamar, 1308 Commerce St., Dallas, Texas.  
Warner's World's Best Literature.

Smith & McCance, 2 Park St., Boston, Mass.  
Dial, complete set.  
Illustrated Sporting and Dramatic, 1910 and previous years.  
Shakespeariana, vols. 4, 5 and 6.  
Shakespeariana, vol. 9, no. 81.

Smith Bros., 473 13th St., Oakland, Cal.  
The Pathagorian System of Numbers.  
The Unborn.

Smythe's, Neil House Blk., Columbus, O.  
Social Statics, old ed. not revised.  
Game in Wall St., Ogilvie pub.  
Jorvett's trans. Plato vol. of the Symposium.  
Withers, Border Warfare.  
Kate Young, The Mountaineer, early fiction.  
Hale, Trans-Alleghany Pioneers.  
Cox, Military Reminiscences.  
Jones, Rebel War Clerk's Diary.  
Guyen, On Being Well.  
Michelet, Love.  
Any Si Klegg titles.  
Correct Social Usage, 2 vols.  
Technical Dictionary.  
Michelet on Sea and Insect.  
Bible of Humanity.  
Burrett, League Universal Brotherhood.

P. Stammer, 127 E. 23d. Street, New York.  
Factory Directory of U. S.  
Jones, Rebel War Clerk's Diary, 2 vols.  
The Diary of a Daily Debutante.  
National Geo. Mag., vols. 1, 2, 3.

F. C. Stechert Co., 29-35 W. 32d St., New York.  
Byron, A Day With Coleridge.  
Explorers, Little Masterpieces of Science.  
Ross, Theory of Pure Design.  
Bautain, Art of Extempore Speaking.  
Duruy, Ancient History.  
Camp, Book of College Sports.  
Taft, Political Issue and Outlooks.  
Milman, History of Latin Christianity.  
Sidis, Experimental Study of Sleep, Badger.  
Fahie, Hist. of Wireless Telegraphy.  
Brownson, American Republic.  
Modern Illustrators and Their Works, 1915.  
Etching Mezzotints and Engravings.  
Wherry, Four Public Utility Laws.  
Tabb, Later Poems, Kennerley.  
Corwin, Hist. of Ref. Church, Dutch, Germ., Morav.  
Jones, Whitewashing Julia, Macm.  
Chekhov, Two Plays, Seagull & Cherry Orchard.

## BOOKS WANTED—Continued.

**G. E. Stechert & Co., 151-155 West 25th St., New York.**

Bancroft, History of U. S., 6 vols.  
Kelly, Amer. Catalogue of Books, 1866-1870.  
Rand, McNally, Atlas of the World, 2 vols.  
Donaher, Bar Examinations of N. Y.  
Kelley, Questions of Ships, Scribner.

**E. Steiger & Co., 49 Murray St., New York City.**  
[Cash.]

Josephine Dodge Daskam, Madness of Philip.  
Wilson, Rise and Fall of the Slave Power, vol. 3.  
McMaster, History of the United States, vol. 6.  
Alexander Young, Chronicles of the First Planters, Boston, 1856.

**W. K. Stewart Company, Indianapolis, Indiana.**

Reminiscences of Levi Coffin.  
Ayesha, Return of She, Haggard.  
Ingersoll's Works, Dresden ed.  
Knight's Shakespeare.

**Stitz, Baer & Fuller D. G. Co., St. Louis, Mo.**

Biblical Archeology, by Johan Jahn.

**Frederick A. Stokes Company, 443-449 Fourth Ave., New York.**

Ruth A. Johnstone, At My Window.  
Mrs. Frank Learned, Ideals for Girls.  
Life of Madame de Staël, by Abel Stevens.

**Strawbridge & Clothier, Market, Eighth and Filbert Sts., Philadelphia, Sts.**

Works of James Buchanan, 12 vols., ed. by Moore, Lippincott.  
West, Clivedon.  
Rees, Pictorial Italian Course.  
Phillips, Mr. Scraggs.  
United States Catalogue, 3d ed.

**Thompson's Book Store, Fifth and Plum, Dayton, O.**

Allibone, Dictionary English Literature.  
Kircher, Oedipus Egyptiacus, English trans.  
Knight, Worship of the Priapus.  
Doan, Serpent Worship.

**Timby's Book Shop, Ashtabula, O. [Cash]**

Book of Knowledge, 2 sets.  
Everybody's, April, 1912.

**G. L. Tooker, 47 High St., New Haven, Conn.**

Spiritualism, by Prof. Robt. Hare.  
Griffiths, Angel of Revolution.  
Griffiths, Siren of the Skies.

**Clayton L. Traver, 108 S. Broad St., Trenton, N. J.**  
Rimmer, Art Anatomy.

**Otto Ulbrich Co., 386 Main Street, Buffalo, N. Y.**  
Log of the Sun.

**University of Illinois Library, Urbana, Illinois.**

Botanical Gazette, vol. 7 nos. 8, 9, 11 in 1882, vol. 9 nos. 10, 11 in 1884, vol. 10 no. 3, Mar. 1885, vol. 11 no. 1, Jan. 1886, or complete vols. 7, 9, 10 and 11.

**University of Oregon Library, Eugene, Oregon.**

Storytellers' Magazine, June to Dec., 1914.  
U. S. Chemistry Bureau Bulletins, nos. 2, 3, 6, 10, 12, 13, pt. 2, 41, 51.  
Scudder, Field Day and Play Day for Country Children, R. S. F.

Pierce, Life of Sumner.

Kropotkin, Mutual Aid.

U. S. Dept. of Agric. Division of Chemistry, bulletin no. 13, pts. 2 and 5.

Collins, History of Chicago.

Dallin, Pageant of Progress.

Langdon, Pageant of Cape Cod.

Miller, Historical Pageants.

Oberholtzer, Official Pictorial and Descriptive Souvenir of Historical Pageant.

U. S. Biological Survey, Circulars nos. 4 and 21.

Psychological Monographs, vol. 2, no. 3, and vol. 3, no. 6.

**University of Vermont Library, Burlington, Vt.**

American City, Oct. and Nov., 1909.

Journal of Political Economy, Nov., 1914.

Railway Age Gazette, June 15, 17, 1915.

Yale Review.

**John Wanamaker, New York.**

Teaching of the Twelve Apostles, ed. and trans. by Roswell D. Hitchcock and Francis Brown.  
Ferrier, Marriage.  
Norman McCleod, Gold Thread.  
Ching Chong Chinaman.  
The Moorish Pearls and Other Tales.  
Heyse, Mary of Magdala.  
Ranki, History of the Popes.  
Duckworth's Morphology and Anthropology.  
Peintures des Antes Decoratels a Portfolio of Plates in Color of French Panels, Ceilings and Wall Decorations.

**John Wanamaker, Philadelphia.**

McCullough, Man and Measures of a Half Century.  
S. S. Cox, Three Decades of Federal Legislation.  
Benedict, My Daughter Senior.  
Blast Furnaces and Steel Plant, Jan., 1916.  
Geneological Dictionary of First Settlers of New England, Jas. Savage.  
Julia W. Henshaw, Wild Flowers of the North American Mounatins.  
Hanson's History of Kent County, Maryland.  
Ann Buckwell, Life in the Tulleries.  
Bailie Reynolds, Broken Off.  
Bailie Reynolds, Thalassa.  
B. M. Croker, Someone Else.  
B. M. Croker, Proper Pride.  
Mrs. Alexander, Heritage of Langdale.  
Book of Sun Dials.  
Watts, Tenants.  
Memoirs of the Sansons, London, 1825.  
Bickwell, In Praise of the Dog.  
Anderson, Constitutions and Documents on History of France.

**West Side Book Shop, 2847 W. Madison St., Chicago, Ills.**

H. G. Wells, First and Last Things.

Barr, The Victors.

Munsey Mag., April, 1911.

N. Y. Times Pict. Weekly, Dec. 1, 15, 22, 29, 1915.

**M. J. Whaley, 463 Fifth Ave., New York City.**

Maurice Leblanc, Hollow Needle.  
Maurice Leblanc, Blonde Lady.  
Syrett, Drender's Daughter.  
Hichens, Prophet of Berkley Square.

**Whitlock's Book Store, 230-232 Elm St., New Haven, Conn.**

Robinson & Beard History of Europe, vols. 1 and 2.

**F. E. Woodward, 1316 Girard St., N. W., Washington, D. C.**

Carpenter, Towards Democracy, thin paper, leather.  
Powell, First to Enter the Canyon.

Ecclesiastical Review, Oct., 1915.

Pepper's Play Book of Science, old ed., about 1882.

Pepper's Play Book of Metals, old ed., about 1882.

Confederate Note Album, 1861-65, by Raphael P. Thian, 1876.

Skinner, Sources of Measures.

Wilde, Ten Lost Tribes.

W. M. Voires, The Mustard Seed in Japan, 1913.

Hachiman, Omi, Japan.

**Woodward & Lothrop, Washington, D. C.**

R. E. Roberts, Ibsen, a Critical Study.

H. Grattan Guinness, Fallacies of Futurism.

Did Shakespeare Write Titus Andron? Answer by Robertson, 1907.

B. Duhn, Theology of the Poets.

Sharp's Life of Rossetti, about 1882.

B. Porta, Natural Magic in 20 Books.

The Goodwill Memorial, Newburg, N. Y.

Harper's, Aug., 1896.

Laura Holloway, Ladies of White House.

Modernism and Romance, Scott, James, 10 copies.

Traits of Stories of Irish Peasantry, by Wm. Carlton, containing the Poor Scholar, an old book.

**Woodworth's Book Stores, 1311 E. 57th St., Chicago.**

Clements, Research Methods in Ecology.

L. F. Barker, The Nervous System and its Constituent Neurones.

Francis Randolph Packard, M.D., History of Medicine in the U. S., J. B. Lippincott Co.



**BOOKS WANTED—Continued.**

Ye Old Book Shop, 118 Patton Ave., Ashville, N. C.  
 Si Klegg.  
 A Slaver's Adventures on Land and Sea.  
 Minerology, by E. S. Dana.  
 Field's Scrap Book.

William H. Ziesenitz, 532 Warren St., Hudson, N. Y.  
 Redemption of David Carson.

**BOOKS FOR SALE**

George P. Humphrey, Rochester, N. Y. [Cash]  
 An extraordinary collection, comprising 4000 in all,  
 of the pictured envelopes made and used during  
 the Civil War.

H. D. Knight, Seneca Falls, N. Y.  
*Harper's Weekly*, bound volumes from 1862-1887, both  
 inclusive, all in first class condition. Offers wanted  
 for this unusual opportunity.

Joseph McDonough Co., Albany, N. Y.  
 Payne Knight's Worship of Priapus, large paper,  
 half morocco, London, 1894.....\$27.50  
 Davenport, Aphrodisiacs and Anti-Aphrodisiacs, sm.  
 4to, half bound, Roxburgh style.....\$4.00  
 Davenport, Curiositates Erotice Physiologie, or  
 Tabooed Subjects Freely Treated, sm. 4to, uniform  
 with above .....\$4.00  
 Stiles, Bundling, 12mo., cloth.....\$2.00  
 Stiles, Genealogy, thick 8vo., cloth, 683 pp., 1892, \$2.00  
 Over 300,000 volumes in stock. Send lists of wants.

John J. Newbegin, 315 Sutter St., San Francisco, Cal.  
 Odd volumes of Bancroft, Histories of the Native  
 Races of the Western States, Mexico, Oregon,  
 California, etc., various bindings, \$1.25 per vol.  
 \* Send your list.

Phillip Roeder Book and Stationery Co., 703 Locust  
 St., St. Louis, Mo.

Executors' Sale.—Over 100,000 miscellaneous books  
 on all subjects at sacrifice prices. Send list of  
 wants at once.

Shepard Book Co., 408 S. State St., Salt Lake City.

G. Ebers, Egypt, descriptive, historical and pict-  
 uresque, trans. by Bell, org. cloth, illus., edges  
 gilt, 2 vols., folio, pub. \$25.00, as new \$7.50 net.  
 White House Gallery of Official Portraits of the  
 Presidents, full mor. new, Remarque proofs, N. Y.,  
 1907. Pub. at \$100.00, limited ed., large folio, \$15.00  
 net.

Works of Frederick the Great, King of Prussia, com-  
 plete, trans. by Holcroft, port., calf, 13 vols., 8vo.,  
 London, 1789, good., \$13.00 net.

Percy Anecdotes, 40 vols., bound in 20, complete,  
 diamond calf, good, 40 ports., London, 1822, \$12.00  
 net.

Complete Works of Lord Lyttleton, 3 vols., 8 vo.,  
 calf, good, London, 1776, port., \$1.50 net.

H. H. Bancroft's Native Races of Pacific States of  
 North America, 5 vols., 8 vo., complete, good,  
 sheep, \$12.50 net.

Starr Co., 285, Live Oak, Florida.

Brilliant Exotics of Realism, fiction and verse.

Timby's Book Shop, Ashtabula, Ohio.

New England Primer, Improved, Middletown, Moses

H. Woodward, 1793, 32mo., sewed, \$20.00.

Religious Views of Lincoln, 1st ed., paper, \$1.00.

Back Number Wilkins, Danvers, Mass.

Natl. Geographic Mag., 1908 to date, \$1.00 per year.  
 Large stock of *St. Nicholas*, will sell any year in stock,  
 \$1.00 per year. Postage extra, 1c. per lb. rate.

**HELP WANTED**

EMPLOYMENT BUREAU (Booksellers' League,  
 New York). Employers in need of help; assistants  
 seeking situations, apply T. E. Schulte, Manager,  
 132 East 23d Street, New York City.

CALENDARS.—Salesman wanted on the road to  
 handle a unique line of calendars, as a side line.  
 Address, "F. H. P.," care of PUBLISHERS' WEEKLY.

SALESMAN, experienced in new and old books.  
 Advancement. Answers to be sent to "P. S.," care  
 of PUBLISHERS' WEEKLY.

WANTED.—A young man of good habits and reputa-  
 tion to travel the middle west. Preferably a man with  
 retail and road experience. Excellent opportunity for  
 a Hustler. Give reference with application. Apply,  
 "J. C. H.," care of PUBLISHERS' WEEKLY.

**SITUATIONS WANTED**

UNIVERSITY GRADUATE, age 26, desires position  
 with either publisher or first-class bookseller, prefer-  
 ably in south. Commencing salary not of primary  
 importance. Highest references. Apply, J. R., care  
 of Dr. E. Sternheim, Baton Rouge, Louisiana.

**REMAINDERS**

PUBLISHERS, BOOKSELLERS, SUBSCRIPTION  
 HOUSES, PRINTERS AND BINDERS—I will pay  
 cash on the spot for Reminders in any quantity.  
 We are in the market for complete bankrupt stocks,  
 complete booksellers' stocks, and literary property  
 of all descriptions, including fine sets. When any  
 part of your stock is for sale, for quick action, write  
 WILLIAMS BOOK STORES Co., Williams Building, 349  
 Washington St., Boston, Mass.

**SPECIAL NOTICES**

BOOKS, Autographs, Prints, Catalogues free. R. Atkin-  
 son, 97 Sunderland Rd., Forest Hill, Lond., S. E., Eng.

A. S. CLARK, PEEKSKILL, N. Y., RE-OPENED  
 under new management. "Out-of-print" books and  
 pamphlets. Magazines, both common and scarce

WILL H. LYONS, Petersburg, Boone Co., Kentucky.  
 Chess Specialist, Chess Books, Chess Magazines.

SANGER & JORDAN offer plays by the foremost  
 authors of the world, for amateur theatricals; plays  
 especially adapted for the use of schools, colleges and  
 dramatic societies. Send twenty-five cents in stamps  
 for catalogue containing cast of original players and  
 synopsis of scenes. Sanger & Jordan, Empire Theatre  
 Building, New York City.

**BOOKS.**—All out-of-print books supplied,  
 no matter on what subject. Write us.  
 We can get you any book ever published.  
 Please state wants. When in England call  
 and see our 50,000 rare books. **BAKER'S  
 GREAT BOOKSHOP, 14-16 John Bright  
 Street, Birmingham, England.**

(ESTABLISHED 1868)

**C. D. CAZENOVE & SON**

Solicit Agency Business from American  
 Publishers and Booksellers

Miscellaneous orders for Books and Periodicals  
 handled economically and promptly. Shipping  
 and forwarding attended to.

12-13 Henrietta St., Covent Garden, London, England  
 CABLES: EIKON, LONDON

PROMPT, ECONOMIC AND EFFICIENT SERVICE AS AGENT  
 OFFERED TO AMERICAN BOOKSELLERS and PUBLISHERS BY

**HENRY GEORCE**

16-20 Farringdon Avenue, Farringdon Street, London, Eng.

Pick-up orders carefully attended to.  
 Books or Periodicals by mail or case.

WRITE FOR TERMS

**Otto-Sauer Method**

French German Spanish Italian  
 With Key \$1.25 Without Key \$1.00

Generous discounts to the trade

**Wycil & Company, New York**

$$\begin{array}{r} 2 \\ 2 \\ \hline 5 \end{array}$$

## STOP THOSE ERRORS!

### Buy an Adding Machine

(Almost at your own price!)

**JOHN E. RANSON, Auctioneer**

**30 Church St., Hudson Term. Bldg.**

**'Phone Cortlandt 3465**

**New York**

### AUSTRALASIA

**Thomas C. Lothian, Pty. Ltd.**

**Publishers' Representatives  
Melbourne and Sydney**

*Correspondence Invited Regarding  
Publishers and Allied Agencies*

**Australasian Representatives of the  
"Publishers' Weekly"**

*Bookmen on business from America are invited  
to call, when our local knowledge  
will be at their service*

**FOUNDED 1888**

**Bankers: The Bank of New South Wales,  
Melbourne**

**Head Office:**

**100 Flinders Street, Melbourne  
and at  
228 Pitt Street, Sydney**



### High School Graduate & College Record Books

**The Graduate-School Days**  
*A Girl's College Book of Memories*  
*A Man's Record of College Life*

**Cloth 1.50**  
**Orange Leather 3.50**  
**Fine Morocco Leather 5.00**

**Catalog on request**

**Jordan & Company**  
**209 S. State Street**  
**Chicago**



# Books of all Publishers

Our position as the leading wholesale dealers in the books of all publishers and our immense stock and location in the publishing centre of the country enable us to fill dealers' stock and pick-up orders with the greatest dispatch

*Trade Catalogue No. 44 sent to dealers on request*

**THE BAKER & TAYLOR CO.**

**354 Fourth Ave. NEW YORK CITY At Twenty-Sixth St.**

## We Want Commercial Work!

Many publishers and printers of catalogues bound in paperboards, cloth or leather, are laboring under the misapprehension that we do only high class subscription, text-book and catalog work. They are wrong! We specialize in commercial work, long runs and quick deliveries—TRY US AND SEE!

**J. F. TAPLEY COMPANY**

Binders Since 1850

531-3-5 West 37th Street

New York City



MAIN OFFICE AND FACTORY  
BINGHAMTON, N. Y.

NEW YORK OFFICE  
200 FIFTH AVENUE

BOSTON OFFICE  
120 BOYLSTON STREET

## ONE OF THE BOOKS

Which we recently manufactured complete was the "Anthology of Magazine Verse" for Gomme and Marshall.

Concerning this book the *New York Times Book Review* of January 9th has the following very flattering comment:

"And if the editor of the Anthology deserves praise for the work of his brain and hand, it would seem only fair to add that he has been ably seconded by the hand and brain of his publisher. A more tasteful and beautiful volume than the 'Anthology of Magazine Verse for 1915' would be hard to find—certainly at the very modest price asked for it."

## D. S. BRASSIL BINDERY

We know beyond peradventure that we can give any **PRINTER** or **PUBLISHER** who employs us the most economical results obtainable.

**41-43-45-47 ELIZABETH ST.**  
Phone Franklin 2669 **NEW YORK CITY**

## BOOK COLLECTORS AND RARE BOOK DEALERS

We have a few sets of Joaquin Miller's Poems—6 volumes with each volume autographed. These are valuable sets and we will quote prices on application.

**WHITAKER & RAY-WIGGIN CO.**  
**San Francisco**

To be published March 4th

*"There are waters that drift lives together  
And waters that drift lives apart"*

## Drifting Waters

by Rachel Sweet Macnamara

Author of "The Fringe of the Desert"  
"The Torch of Life," etc.

12° Color Frontis. 5 Black and White Illus. \$1.35

The rebellion of a young girl against the jealous proprietorship of a mother whose early married life has left her bitter and cynical, and whose tyrannous affection demands from the daughter a singleness of devotion, excluding from her heart and thoughts anyone who attempts to share the mother's love. Of course that is impossible, and hence this remarkably good story. The scene is in part England, in part Egypt—the haunting, glowing, throbbing Egypt that the author paints so vividly.



## The Heir of Duncarron

by Amy McLaren

Author of "Bawbee Jock" etc.

12° Color Frontis. \$1.35

A fresh Scotch setting, a suggestion of the homely dialect, an air of ardent romance, in a tradition steeped atmosphere—the author of "Bawbee Jock" and "Through Other Eyes" has surpassed herself in this tale of the return to her estate of the exiled heir to Duncarron, and of what befell her there.

—AND—

HAVE YOU IN STOCK THAT GREAT

## STORY OF THE GREAT NORTHWEST and of A MAN WHO KEPT HIS WORD

HAVE YOU READ—OR READ AGAIN

## The Promise

by James B. Hendryx

12° \$1.35

?

"It must be a personal experience to ring so true"

—N. Y. Eve. Post

"It is a strong story"

—Phila. Ledger

"An exciting story"

—The Continent

"A red blooded story of the lumber camps"

—Indianapolis News

"A rattling good story"

—Milwaukee Sentinel

ALL PRICES NET

NEW YORK  
2 W. 45th St.

G. P. Putnam's Sons

LONDON  
24 Bedford St.